Türkiye İş Bankası A.Ş. Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011 with Independent Auditors' Report Thereon (Convenience Translation of Unconsolidated Financial Statements and

Related Disclosures and Footnotes Originally Issued in Turkish)



Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. Kavacık Rüzgarlı Bahçe Mah. Kavak Sok. No: 3 Beykoz 34805 İstanbul Telephone +90 (216) 681 90 00 Fax +90 (216) 681 90 90 Internet www.kpmg.com.tr

Convenience Translation of the Independent Auditors' Report Originally Prepared and Issued in Turkish (See Note 1 in Part Three)

#### INDEPENDENT AUDITORS' REPORT

#### To the Board of Directors of Türkiye İş Bankası AŞ;

We have audited the unconsolidated balance sheet of Türkiye İş Bankası AŞ ("the Bank") as of 31 December 2011 and the related unconsolidated income statement, statement of cash flows, statement of changes in shareholders' equity for the year then ended and a summary of significant accounting policies and notes to the financial statements.

The Bank's Board of Directors is responsible for establishing and maintaining effective internal control over financial reporting to prevent the misstatements caused by error or fraud, that are material to the unconsolidated financial statements; and for adopting sound accounting policies in compliance with the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published on the Official Gazette no.26333 dated 1 November 2006, Turkish Accounting Standards, Turkish Financial Reporting Standards and the statements, communiqués and guidance published by the Banking Regulation and Supervision Agency ("BRSA") on accounting and financial reporting principles.

Our responsibility, as independent auditors, is to express an opinion on these financial statements based on our audit. Our audit is performed in accordance with the "Regulation on the Assignment and Activities of the Banks' Independent Audit Firms" published on the Official Gazette no. 26333 dated 1 November 2006 and international standards on auditing. We planned and conducted our audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement. Our audit includes using the audit techniques for the purpose of obtaining evidence supporting the amounts and disclosures in the financial statements. The selection of the audit techniques is made in accordance with our professional judgment by taking the effectiveness of the controls over financial reporting into consideration and assessing the appropriateness of the applied accounting policies. We believe that our audit provides a reasonable basis for our opinion.

Accompanying financial statements include a general reserve amounting to TL 950,000 thousands provided by the Bank management in line with conservatism principle considering the circumstances which may arise from any changes in economy or market conditions, and full amount of such provision had been recognized as expense in the prior periods.

In our opinion, except for the effect on the unconsolidated financial statements of the matter described in the fourth paragraph above, the accompanying unconsolidated financial statements present fairly, in all material respects, the financial position of Türkiye İş Bankası AŞ as of 31 December 2011 and the result of its operations and cash flows for the year then ended in accordance with the accounting principles and standards as per the existing regulations described in Article 37 of (Turkish) Banking Law No 5411 and the statements, communiqués and guidances published by the BRSA on accounting and financial reporting principles.

İstanbul 14 February 2012

> Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

Murat ALSAN
Partner, Certified Public Accountant

#### Additional paragraph for convenience translation to English:

As explained in Note I in Part Three, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles and practices generally accepted in countries and jurisdictions other than Turkey.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

Headquarters Address: İş Kuleleri, 34330, Levent/İstanbul

Telephone: 0212 316 00 00 Fax: 0212 316 09 00 Web site: www.isbank.com.tr E-mail: 4440202@isbank.com.tr

The Unconsolidated Year End Financial Report prepared in accordance with the communiqué of "Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks" as regulated by Banking Regulation and Supervision Agency ("BRSA"), comprises the following sections:

GENERAL INFORMATION ABOUT THE BANK UNCONSOLIDATED FINANCIAL STATEMENTS EXPLANATIONS ON THE ACCOUNTING POLICIES APPLIED IN THE CURRENT PERIOD INFORMATION ON THE BANK'S FINANCIAL STRUCTURE DISCLOSURES AND FOOTNOTES ON THE UNCONSOLIDATED FINANCIAL STATEMENTS OTHER EXPLANATIONS INDEPENDENT AUDITORS' REPORT

The unconsolidated financial statements and related disclosures and footnotes in this report are prepared, unless otherwise indicated, in thousands of the Turkish Lira (TL), in accordance with the Regulation on the Procedures and Principles for Accounting Practices and Retention of Documents by Banks, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related appendices and interpretations and the Bank's financial records, and they have been subject to independent audit and presented as the attached.

Aziz Ferit Eraslan Head of Financial Management Division Mahmut Magemizoğlu Deputy Chief Executive in Charge of Financial Reporting Adnan Bali Chief Executive Officer Prof. Dr. Savaş Taşkent Member of the Board and the Audit Committee

Füsun Tümsavaş Vice Chairman of the Board of Directors and Chairman of the Audit Committee H. Ersin Özince Chairman of the Board of Directors

Information on the authorized personnel to whom questions related to this financial report may be directed.

Name - Surname/Title: Süleyman H. Özcan/Head of Investor Relations Division

Phone Nr. : +90 212 316 16 02 Fax Nr. : +90 212 316 08 40

E-mail : Suleyman.Ozcan@isbank.com.tr

investorrelations@isbank.com.tr

Web: www.isbank.com.tr

# Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011 (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|               |  | Page       |
|---------------|--|------------|
|               | PART I   |            |
| I.            | General Information about the Bank Explanations on the Establishment Date and Initial Status of the Bank, and History Including the Changes in the Former Status | 94         |
| II.           | Explanations on the Capital Structure, Shareholders who Directly or Indirectly, Solely or Jointly Undertake the Management and                                   | 94         |
|               | Control of the Bank, any Changes in the Period, and Information on the Bank's Risk Group   |            |
| III.          | Explanations on the Chairman of the Board, Directors, Auditors, Chief Executive Officer and Deputy Chief Executives of the Bank                                  | 94         |
| IV.           | Information on the Bank's Qualified Shareholders   | 95         |
| V.            | Summary Information on the Bank's Functions and Business Lines   | 95         |
|               | PART II  |            |
|               | Unconsolidated Financial Statements  |            |
| I.            | Balance Sheet (Statement of Financial Position) – Assets   | 96         |
| II.           | Balance Sheet (Statement of Financial Position) – Liabilities  | 97         |
| III.<br>IV.   | Statement of Off-Balance Sheet Items Income Statement  | 98<br>100  |
| V.            | Statement of Income and Expense Items Accounted under Shareholders' Equity   | 101        |
| VI.           | Statement of Changes in the Shareholders' Equity   | 102        |
| VII.          | Statement of Cash Flows  | 104        |
| VIII.         | Statement of Profit Distribution Table   | 105        |
|               | PART III   |            |
|               | Explanations on Accounting Policies  |            |
| I.            | Explanations on the Basis of Presentation  | 106        |
| II.           | Explanations on the Usage Strategy of Financial Instruments and on Foreign Currency Transactions   | 106        |
| III.<br>IV.   | Explanations on the Investments in Associates and Subsidiaries  Explanations on Forward and Option Contracts and Derivative Instruments                          | 107<br>107 |
| V.            | Explanations on Interest Income and Expenses   | 107        |
| VI.           | Explanations on Fee and Commission Income and Expenses   | 108        |
| VII.          | Explanations on Financial Assets   | 108        |
| VIII.         | Explanations on Impairment of Financial Assets   | 110        |
| IX.<br>X.     | Explanations on Offsetting Financial Instruments  Explanations on Sale and Repurchase Agreements and Securities Lending Transactions                             | 110<br>110 |
| XI.           | Explanations on Non-current Assets Held for Sale and Discontinued Operations and Related Liabilities   | 110        |
| XII.          | Explanations on Goodwill and Other Intangible Assets   | 111        |
| XIII.         | Explanations on Tangible Assets  | 111        |
| XIV.          | Explanations on Leasing Transactions   | 112        |
| XV.<br>XVI.   | Explanations on Provisions and Contingent Liabilities  Explanations on Contingent Assets   | 112<br>112 |
| XVII.         | Explanations on Liabilities Regarding Employee Benefits  | 112        |
| XVIII.        | Explanations on Taxation   | 113        |
| XIX.          | Additional Explanations on Borrowings  | 114        |
| XX.<br>XXI.   | Explanations on Share Certificates and Issues Explanations on Bank Acceptances and Bills of Guarantee  | 115<br>115 |
| XXII.         | Explanations on Government Incentives  | 115        |
| XXIII.        | Explanations on Segment Reporting  | 115        |
| XXIV.         | Explanations on Other Issues   | 115        |
|               | PART IV  |            |
|               | Information About the Financial Structure  |            |
| 1             | Explanations on Capital Adequacy Standard Ratio  | 116        |
| II.           | Explanations on Credit Risk  | 118        |
| III.          | Explanations on Market Risk  | 122        |
| IV.<br>V.     | Explanations on Operational Risk Explanations on Currency Risk   | 123<br>124 |
| VI.           | Explanations on Interest Rate Risk   | 126        |
| VII.          | Explanations on Liquidity Risk   | 129        |
| VIII.         | Explanations on Other Price Risks  | 133        |
| IX.           | Explanations on the Presentation of Assets and Liabilities at Fair Value   | 133        |
| X.<br>XI.     | Explanations on Transactions Carried out on Behalf of Third Parties and Fiduciary Transactions  Explanations on Business Segmentation                            | 135<br>135 |
| 741.          | Explanations on Business organismation   | 100        |
|               | PART V   |            |
|               | Explanations and Footnotes on the Unconsolidated Financial Statements  | 400        |
| I.<br>II.     | Explanations and Footnotes on Assets Explanations and Footnotes on Liabilities   | 138<br>151 |
| III.          | Explanations and Footnotes on Off-Balance Sheet Items  | 156        |
| IV.           | Explanations and Footnotes on Income Statement   | 158        |
| V.            | Explanations and Notes on Statement of Changes in Shareholders' Equity   | 161        |
| VI.           | Explanations and Notes on Statement of Cash Flows  | 161        |
| VII.<br>VIII. | Explanations and Footnotes on the Bank's Risk Group  Explanations on the Bank's Domestic, Foreign, Off-shore Branches and Representative Offices                 | 162<br>163 |
| IX.           | Issues which Occurred After the Date of the Balance Sheet  | 163        |
|               |  |            |
|               | PART VI  |            |
| I.            | Other Explanations The Bank's Credit Ratings and Related Explanations  | 164        |
|               | no banko oroak haingo ana holatoa Espitantiano   | 104        |
|               | PART VII   |            |
| 1             | Explanations on the Independent Auditors' Report  Explanations on the Independent Auditors' Report   | 165        |
| I.<br>II.     | Explanations on the independent Auditors Heport  Explanations and Footnotes of the Independent Auditors  | 165        |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART ONE: GENERAL INFORMATION ABOUT THE BANK

#### I. Explanations on the Establishment Date and Initial Status of the Bank, and History Including the Changes in the Former Status

TÜRKİYE İŞ BANKASI A.Ş. ("the Bank") was established on 26 August 1924 to operate in all kinds of banking activities and to initiate and/or participate in all kinds of financial and industrial sector undertakings when necessary. There is no change in the Bank's status since its establishment.

II. Explanations on the Capital Structure, Shareholders who Directly or Indirectly, Solely or Jointly Undertake the Management and Control of the Bank, any Changes in the Period, and Information on the Bank's Risk Group

According to the Central Registry Agency data as of 31 December 2011, 40.43% of the Bank's shares are owned by T. İş Bankası A.Ş. Pension Fund, 28.09% are owned by the Republican People's Party (Atatürk's shares) and 31.48% are on free float.

III. Explanations on the Chairman's, Directors', Auditors', Chief Executive Officer's and Deputy Chief Executives' Shares, if any, and the Areas of their Responsibility at the Bank

#### **Board of Directors and Auditors:**

| Name and Surname        | Areas of Responsibility   |
|-------------------------|---|
| H. Ersin Özince         | Chairman of the Board and the Remuneration Committee  |
| Füsun Tümsavaş          | Deputy Chairman, Chairman of the Audit Committee, TRNC Internal Systems Committee and the Risk Committee, Member of the Credit Committee  |
| Adnan Bali              | Chief Executive Officer and Director, Chairman of the Credit Committee, Member of the Risk Committee, Chairman of the Executive Committee |
| Prof. Dr. Savaş Taşkent | Director, Member of the Audit Committee, TRNC Internal Systems Committee and the Remuneration Committee                                   |
| Hasan Koçhan            | Director, Member of the Credit Committee  |
| Aynur Dülger Ataklı     | Director, Member of the Social Responsibility Committee   |
| M. Mete Başol           | Director, Alternate Member of the Credit Committee  |
| Mustafa Kıcalıoğlu      | Director  |
| Aysel Tacer             | Director, Member of the Social Responsibility Committee, Alternate Member of the Credit Committee   |
| Hüseyin Yalçın          | Director  |
| Murat Vulkan            | Director  |
| A. Taciser Bayer        | Auditor   |
| Kemal Ağanoğlu          | Auditor   |

#### Chief Executive Officer and Deputy Chief Executives:

| Name and Surname    | Administrative Position  |
|---------------------|--|
| Adnan Bali          | Chief Executive Officer and Director, Chairman of the Credit Committee, Member of the Risk Committee, Chairman of Executive Committee  |
| Özcan Türkakın      | Equity Participations, Corporate Communications Management, Member of the Social Responsibility Committee and the Risk Committee (*)   |
| Mahmut Magemizoğlu  | Financial Management, Investor Relations, Managerial Reporting and Internal Accounting   |
| Suat Ince           | Corporate and Commercial Banking Marketing, Sales and Product Management, Free Zone Branches   |
| Serdar Gençer       | Banking Operations and Payment Operations, Retail Loan and Card Operations, Foreign Trade and Commercial Loan Operations, Internal Operations Management                                   |
| Hakan Aran          | Alternative Distribution Channels Operations, Alternative Distribution Channels Strategy, IT Architecture & Security, IT System and Service Delivery Management                            |
| Aydın Süha Önder    | Legal Counsellorship, Credit Information and Financial Analysis, Commercial and Corporate Loans and Retail Loans<br>Monitoring and Recovery Management                                     |
| Levent Korba        | Support Services and Purchasing, Construction and Real Estate Management, Branch Network Development   |
| Ertuğrul Bozgedik   | Corporate Loans, SME Loans, Commercial Loans and Consumer Loans Underwriting, Credit Risk Management and Portfolio Monitoring, Member of the Risk Committee                                |
| Yalçın Sezen        | Consumer Loans, Card Payment Systems, Retail Banking Marketing, Sales and Product Management, Private Banking Marketing and Sale Management, Member of the Social Responsibility Committee |
| Rıza İhsan Kutlusoy | Human Resources, Enterprise Architecture, Strategy and Corporate Performance Management and Talent<br>Management   |
| A. Erdal Aral       | International Banking, Branches Abroad and Foreign Representative Offices, Capital Markets Management  |
| Senar Akkuş         | Economic Research, Treasury Management, Member of the Risk Committee   |

(\*) Mr. Özcan Türkakın attends the meetings of the Risk Committee that are held on a consolidated basis.

The Bank's shares attributable to the Directors and members of the Audit Committee, to the CEO and the Deputy Chief Executives are of minor importance.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### IV. Information on the Bank's Qualified Shareholders

| Name Surname/Company  | Shares    | Ownership | Paid-in Capital | Unpaid Capital |
|---|-----------|-----------|-----------------|----------------|
| T. İş Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma<br>Sandığı Vakfı (İşbank Members' Supplementary Pension Fund) | 1,819,149 | 40.43%    | 1,819,149       |                |
| Cumhuriyet Halk Partisi – Republican People's Party -(Atatürk's Shares)   | 1,264,142 | 28.09%    | 1,264,142       |                |

Source: Central Registry Agency

#### V. Summary Information on the Bank's Functions and Business Lines

In line with the relevant legislation and principles stated in the Articles of Incorporation of the Bank, the Bank's activities include operating in retail, commercial, corporate and private banking, foreign currency and money market operations, marketable securities operations, international banking services and other banking operations, as well as initiating or participating in all kinds of financial and industrial sector corporations as may be required.

### Unconsolidated Balance Sheet (Statement of Financial Position)

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

THOUSAND TL PRIOR PERIOD **CURRENT PERIOD** (31/12/2010) **ASSETS** Footnotes (31/12/2011) TL TL Total Total CASH AND BALANCES WITH THE CENTRAL BANK V-I-1 5.064.102 8,672,803 13.736.905 3.990.261 4.532.364 8.522.625 ii. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS (Net) V-I-2 678.902 897,109 1,576,011 476,313 256.553 732.866 Financial Assets Held for Trading 678.902 897.109 1.576.011 476.313 256.553 732.866 2.1.1 Government Debt Securities 15.718 649.674 8.809 658.483 456.365 472.083 212 Equity Securities 54 Λ 54 54 54 Derivative Financial Assets Held for Trading 28,234 888,300 916,534 19,873 240,835 260,708 2.1.3 2.1.4 Other Marketable Securities 940 0 940 21 0 21 2.2 Financial Assets at Fair Value Through Profit and Loss 0 0 0 0 0 0 221 Government Debt Securities 0 Ω Ω 0 0 Ω 222 **Equity Securities** Ω 0 0 0 0 0 2.2.3 Loans 0 0 0 Other Marketable Securities 2.2.4 0 0 0 0 0 0 III. **BANKS** V-I-3 240.095 2.014.241 2.254.336 184,289 3.000.829 3.185.118 IV. MONEY MARKET PLACEMENTS 0 43,141 43,141 0 0 4.1 Interbank Money Market Placements 0 43.141 43.141 0 0 4.2 Istanbul Stock Exchange Money Market Placements 0 0 0 0 0 4.3 Receivables from Reverse Repurchase Agreements 0 Ω Ω 0 0 Ω ν FINANCIAL ASSETS AVAILABLE FOR SALE (Net) V-I-4 18.349.691 10,303,157 28.652.848 21.529.264 9,831,150 31.360.414 5.1 Equity Securities 13,622 13,622 12,622 12,622 Government Debt Securities 18,336,069 26,041,544 21,516,642 27,817,430 5.2 7,705,475 6,300,788 5.3 Other Marketable Securities 0 2.597.682 2.597.682 0 3.530.362 3.530.362 VI. LOANS AND RECEIVABLES V-I-5 58.803.727 32.816.911 91.620.638 43 826 943 20.404.735 64.231.678 58,803,727 32.816.911 91,620,638 43.826.943 20.404.735 Loans to the Bank's Risk Group 6.1.1 413,754 1,017,738 1,431,492 259,390 594,102 853,492 6.1.2 Government Debt Securities 0 0 0 0 0 0 6.1.3 58,389,973 31,799,173 90,189,146 43,567,553 19,810,633 63,378,186 Non-Performing Loans 1,983,920 1,932,549 51,371 2,355,999 51,489 Specific Provisions (-) 1,932,549 51,371 1,983,920 2,355,999 2,407,488 6.3 51,489 **FACTORING RECEIVABLES** VII. VIII. INVESTMENTS HELD TO MATURITY (Net) V-I-6 13.451.894 13,808 13.465.702 13.591.956 12.029 13.603.985 Government Debt Securities 13,444,975 13,444,975 13,586,189 13.586.189 8.1 8.2 Other Marketable Securities 6,919 13,808 20,727 5.767 12.029 17.796 **INVESTMENTS IN ASSOCIATES (Net)** V-I-7 743.262 IX. 743.915 743.915 743.262 0 0 9.1 Associates Accounted for Using the Equity Method 0 0 Unconsolidated Associates 743,915 743,915 743,262 743,262 9.2 0 9.2.1 Financial Investments 85,295 0 85,295 88,314 88,314 9.2.2 Non-Financial Investments 658.620 0 658.620 654.948 654.948 0 **INVESTMENTS IN SUBSIDIARIES (Net)** V-I-8 5.327.210 203 892 5.531.102 5.479.297 41 480 5.520.777 10.1 Unconsolidated Financial Subsidiaries 2,165,571 203.892 2,369,463 2,750,867 41,480 2.792.347 Unconsolidated Non-Financial Subsidiaries 3.161.639 3.161.639 2.728.430 2.728.430 JOINTLY CONTROLLED ENTITIES (JOINT VENTURES) (Net) XI. V-I-9 0 0 0 0 0 0 11.1 Jointly Controlled Entities Accounted for Using the Equity Method 0 0 0 0 0 0 Unconsolidated Jointly Controlled Entities 0 0 0 0 0 11.2 Jointly Controlled Financial Entities 0 0 Jointly Controlled Non-Financial Entities 0 11.2.2 0 0 0 0 0 XII LEASE RECEIVABLES V-I-10 0 O 0 0 0 0 12 1 Finance Lease Receivables Ω 0 0 0 0 0 0 12.2 Operating Lease Receivables 0 0 0 12.3 0 0 0 0 0 12.4 Unearned Income (-) 0 0 0 0 0 0 XIII. DERIVATIVE FINANCIAL ASSETS HELD FOR RISK MANAGEMENT V-I-11 n 0 0 0 0 n 0 0 13.1 0 0 0 0 Cash Flow Hedges Ω 0 13.2 Ω Ω 0 0 Net Foreign Investment Hedges 0 13.3 0 0 0 0 0 1.856.865 XIV TANGIBLE ASSETS (Net V-I-12 2 969 1.859.834 1.829.496 2 389 1 831 885 **INTANGIBLE ASSETS (Net)** 32,619 XV. V-I-13 63,677 0 63,677 32,619 0 15.1 Goodwill 0 0 0 0 Other 15.2 63.677 0 63.677 32.619 0 32.619 INVESTMENT PROPERTY (Net) XVI. V-I-14 0 0 0 0 0 XVII TAX ASSETS 488,613 0 715,338 715,338 V-I-15 488,613 17.1 Current Tax Asset 0 488.613 0 488.613 715.338 0 715.338 17.2 Deferred Tax Asset ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net) XVIII V-I-16 59 803 O 59 803 53 955 0 53 955 Held for Sale 59,803 0 59.803 53,955 0 53.955 18.1 18.2 Discontinued Operations 0 OTHER ASSETS XIX. V-I-17 878,741 693,238 1,571,979 729,472 532,500 1,261,972 **TOTAL ASSETS** 55,661,269 161,668,504 93,182,465

Unconsolidated Balance Sheet (Statement of Financial Position) (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|             |   |                    |                                |                       |                          | THOUSAND TL        |                              |                      |  |  |
|-------------|---|--------------------|--------------------------------|-----------------------|--------------------------|--------------------|------------------------------|----------------------|--|--|
|             | LIABILITIES AND SHAREHOLDERS' EQUITY  | Footnotes          | CURRENT PERIOD<br>(31/12/2011) |                       |                          | F                  | PRIOR PERIOD<br>(31/12/2010) | )                    |  |  |
|             |   |                    | TL                             | FC                    | Total                    | TL                 | FC                           | Total                |  |  |
| l.          | DEPOSITS  | V-II-1             | 60,332,494                     | 37,980,640            | 98,313,134               | 59,590,859         | 28,669,298                   | 88,260,15            |  |  |
| 1.1         | Deposits from the Bank's Risk Group   |                    | 1,683,222                      | 2,022,460             | 3,705,682                | 2,095,189          | 1,335,103                    | 3,430,29             |  |  |
| 1.2         | Other   | V/II.0             | 58,649,272                     | 35,958,180            | 94,607,452               | 57,495,670         | 27,334,195                   | 84,829,86            |  |  |
| II.<br>III. | DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING FUNDS BORROWED                              | V-II-2<br>V-II-3   | 457,587                        | 400,295<br>10,937,519 | 857,882                  | 393,432<br>111,052 | 323,844<br>7,931,390         | 717,270<br>8,042,442 |  |  |
| III.<br>IV. | MONEY MARKET FUNDS  | V-II-3             | 210,689<br>13,591,180          | 5,869,890             | 11,148,208<br>19,461,070 | 6,409,126          | 3,749,764                    | 10,158,89            |  |  |
| 4.1         | Interbank Money Market Funds  |                    | 0                              | 0,000,000             | 0                        | 0,403,120          | 0,743,704                    | 10,130,03            |  |  |
| 4.2         | Istanbul Stock Exchange Money Market Funds  |                    | . 0                            | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 4.3         | Funds Provided Under Repurchase Agreements  |                    | 13,591,180                     | 5,869,890             | 19,461,070               | 6,409,126          | 3,749,764                    | 10.158.89            |  |  |
| V.          | MARKETABLE SECURITIES ISSUED (Net)  | V-II-4             | 2,828,447                      | 952,974               | 3,781,421                | 0                  | 0                            | , ,                  |  |  |
| 5.1         | Bills   |                    | 1,809,005                      | 0                     | 1,809,005                | 0                  | 0                            |                      |  |  |
| 5.2         | Asset-backed Securities   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 5.3         | Bonds   |                    | 1,019,442                      | 952,974               | 1,972,416                | 0                  | 0                            |                      |  |  |
| VI.         | FUNDS   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 6.1         | Funds Borrowed  |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 6.2         | Other   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| VII.        | MISCELLANEOUS PAYABLES  |                    | 2,897,232                      | 443,718               | 3,340,950                | 2,273,170          | 276,822                      | 2,549,99             |  |  |
| VIII.       | OTHER LIABILITIES   | V-II-6             | 810,269                        | 1,452,412             | 2,262,681                | 460,443            | 606,436                      | 1,066,87             |  |  |
| X.          | FACTORING PAYABLES  |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| X.          | LEASE PAYABLES (Net)  | V-II-7             | . 0                            | 5                     | 5                        | 0                  | 3,168                        | 3,16                 |  |  |
| 10.1        | Finance Lease Payables  |                    | . 0                            | 12                    | 12                       | 2                  | 3,412                        | 3,41                 |  |  |
| 10.2        | Operating Lease Payables  |                    | . 0                            | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 10.3        | Other   |                    | 0                              | 0                     | 0                        | 0                  | 0                            | 0.4                  |  |  |
| 10.4        | Deferred Finance Lease Expenses (-) DERIVATIVE FINANCIAL LIABILITIES HELD FOR RISK MANAGEMENT | V-II-8             | 0<br><b>0</b>                  | 7<br><b>0</b>         | 7                        | 2<br><b>0</b>      | 244<br>0                     | 24                   |  |  |
| XI.<br>11.1 | Fair Value Hedges   | V-II-8             | . 0                            | 0                     | <b>0</b><br>0            | 0                  | 0                            |                      |  |  |
| 11.2        | Cash Flow Hedges  |                    | . 0                            | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 11.3        | Net Foreign Investment Hedges   |                    | . 0                            | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| XII.        | PROVISIONS  | V-II-9             | 4,179,358                      | 25,568                | 4,204,926                | 3,615,780          | 15,809                       | 3,631,58             |  |  |
| 12.1        | General Loan Loss Provision   |                    | 1,245,245                      | 0                     | 1,245,245                | 699,489            | 0                            | 699,48               |  |  |
| 12.2        | Provision for Restructuring   |                    | 0                              | 0                     | 0                        | 0                  | 0                            | ,                    |  |  |
| 12.3        | Reserves for Employee Benefits  |                    | 256,463                        | 0                     | 256,463                  | 220,107            | 0                            | 220,10               |  |  |
| 12.4        | Insurance Technical Reserves (Net)  |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 12.5        | Other Provisions  |                    | 2,677,650                      | 25,568                | 2,703,218                | 2,696,184          | 15,809                       | 2,711,99             |  |  |
| XIII.       | TAX LIABILITY   | V-II-10            | 376,663                        | 200                   | 376,863                  | 352,141            | 156                          | 352,29               |  |  |
| 13.1        | Current Tax Liability   |                    | 376,663                        | 200                   | 376,863                  | 352,141            | 156                          | 352,29               |  |  |
| 13.2        | Deferred Tax Liability  |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| XIV.        | LIABILITIES RELATED TO ASSETS HELD FOR SALE AND DISCONTINUED                                  |                    | _                              |                       |                          |                    |                              |                      |  |  |
|             | OPERATIONS  | V-II-11            | 0                              | <b>0</b><br>0         | <b>0</b><br>0            | <b>0</b><br>0      | 0                            |                      |  |  |
| 14.1        | Held for Sale   |                    | . 0                            |                       |                          | 0                  | 0                            |                      |  |  |
| 14.2<br>XV. | Discontinued Operations SUBORDINATED LOANS  | V-II-12            | . 0<br>0                       | 0<br><b>0</b>         | 0<br><b>0</b>            | 0<br>0             | 0<br><b>0</b>                |                      |  |  |
| xv.<br>XVI. | SHAREHOLDERS' EQUITY  | V-II-12<br>V-II-13 | 17,783,863                     | 137,501               | 17,921,364               | 16,958,369         | 55,435                       | 17,013,80            |  |  |
| 16.1        | Paid-in Capital   | V-II- 10           | 4,500,000                      | 137,301               | 4,500,000                | 4,500,000          | 00,433                       | 4,500,00             |  |  |
| 16.2        | Capital Reserves  |                    | 2,989,279                      | 137,501               | 3,126,780                | 4,106,103          | 55,435                       | 4,161,53             |  |  |
| 16.2.1      | Share premium   |                    | 3,694                          | 0                     | 3,694                    | 3,694              | 0                            | 3,69                 |  |  |
| 16.2.2      | Share Cancellation Profits  |                    | 0                              | 0                     | 0,55                     | 0,001              | 0                            | 0,00                 |  |  |
| 16.2.3      | Marketable Securities Value Increase Fund   |                    | 1,342,955                      | 137,501               | 1,480,456                | 2,459,779          | 55,435                       | 2,515,21             |  |  |
| 16.2.4      | Tangible Assets Revaluation Reserve   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 16.2.5      | Intangible Assets Revaluation Reserve   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 16.2.6      | Investment Property Revaluation Reserve   |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 16.2.7      | Bonus Shares Obtained from Associates, Subsidiaries and Jointly Controlled                    |                    |                                |                       |                          |                    |                              |                      |  |  |
|             | Entities (Joint Ventures)   |                    | 26,692                         | 0                     | 26,692                   | 26,692             | 0                            | 26,69                |  |  |
| 16.2.8      | Hedging Reserves (Effective Portion)  |                    | 0                              | 0                     | 0                        | 0                  | 0                            |                      |  |  |
| 6.2.9       | Accumulated Revaluation Reserves on Assets Held for Sale and Discontinued                     |                    | ^                              | ^                     | ^                        | ^                  | _                            |                      |  |  |
| 6210        | Operations Other Capital Reserves   |                    | 0<br>1,615,938                 | 0                     | 0<br>1,615,938           | 0<br>1,615,938     | 0                            | 1,615,93             |  |  |
| 6.2.10      | Profit Reserves   |                    | 7,627,097                      | 0                     | 7,627,097                | 5,370,056          | 0                            | 5,370,05             |  |  |
| 6.3.1       | Legal Reserves  |                    | 1,646,564                      | 0                     | 1,646,564                | 1,444,476          | 0                            | 1,444,47             |  |  |
| 16.3.2      | Statutory Reserves  |                    | 1,040,304                      | 0                     | 1,040,304                | 1,444,470          | 0                            | 1,444,47             |  |  |
| 16.3.3      | Extraordinary Reserves  |                    | 5,890,766                      | 0                     | 5,890,766                | 3,941,296          | 0                            | 3,941,29             |  |  |
| 16.3.4      | Other Profit Reserves   |                    | 89,767                         | 0                     | 5,690,760<br>89,767      | -15,716            | 0                            | -15,71               |  |  |
| 16.4        | Profit or Loss  |                    | 2,667,487                      | 0                     | 2,667,487                | 2,982,210          | 0                            | 2,982,21             |  |  |
| 16.4.1      | Prior Years' Profit/Loss  |                    | 2,007,407                      | 0                     | 2,007,407                | 2,902,210          | 0                            | 2,902,21             |  |  |
| 16.4.2      | Current Year Profit/Loss  |                    | 2,667,487                      | 0                     | 2,667,487                | 2,982,210          | 0                            | 2,982,21             |  |  |
|             |   |                    | =,-51,101                      | Ŭ                     | _,_5,,,07                | _,_ 5_,0           | Ü                            | _,552,21             |  |  |
|             |   |                    |                                |                       |                          |                    |                              |                      |  |  |

#### Unconsolidated Off-Balance Sheet Items

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

THOUSAND TL **CURRENT PERIOD** PRIOR PERIOD (31/12/2011) (31/12/2010) ΤĪ FC Total TΙ FC Total A. OFF-BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III) 72,186,093 214,655,728 41,195,439 43,360,670 84,556,109 V-III 15,282,603 **GUARANTEES AND SURETYSHIPS** 9.940.271 15.909.734 25.850.005 6.541.670 8.740.933 1.1 Letters of Guarantee 9 916 048 9 265 286 19.181.334 6 535 952 5 089 383 11 625 335 1.1.1. Guarantees Subject to State Tender Law 559,333 2,315,888 2,875,221 379,412 1,277,896 1,657,308 1.1.2. Guarantees Given for Foreign Trade Operations 935.015 1.817.872 2.752.887 609,497 602.145 1.211.642 1.1.3. Other Letters of Guarantee 8.421.700 5.131.526 13.553.226 5.547.043 3.209.342 8.756.385 1.2. Bank Acceptances 3,628 493,494 497.122 3,922 207.616 211.538 1.2.1. Import Letters of Acceptance 120,310 120,310 97,562 97,562 1.2.2 Other Bank Acceptances 3.628 373.184 376.812 3.922 110.054 113.976 5,170,468 5,170,468 3,105,943 3,105,943 1.3.1. Documentary Letters of Credit 3.723.602 3.723.602 2.229.048 2.229.048 0 0 1.3.2. Other Letters of Credit Ω 1.446.866 1.446.866 0 876.895 876.895 0 0 1.4. Prefinancing Given as Guarantee 0 0 0 1.5 Endorsements 0 375.869 375 869 0 30 582 30 582 1.5.1. Endorsements to the Central Bank of Turkey 375.869 375.869 0 30.582 30.582 1.5.2. Other Endorsements 0 0 0 0 0 0 Purchase Guarantees for Securities Issued 0 0 0 1.7 Factoring Guarantees 0 0 0 0 0 Other Guarantees 20,595 604,617 625,212 1,796 309,205 1.9 Other Suretyships 0 Ω Ω 0 Ω Ω II. COMMITMENTS 115.399.439 8.951.920 124.351.359 22.803.118 5.263.789 28 066 907 2.1 Irrevocable Commitments 24,623,465 8.742.236 33,365,701 22,803,118 28.037.728 5,234,610 2.1.1 Forward Asset Purchase Commitments 225 532 927 438 1 152 970 687.008 1,567,825 2 254 833 Forward Deposit Purchase and Sale Commitments 0 2.1.3. Capital Commitment for Associates and Subsidiaries 22.560 0 22.560 2.000 0 2.000 Loan Granting Commitments 5,075,187 4,392,620 9,467,807 4,086,957 998,996 5,085,953 2.1.5. Securities Underwriting Commitments 0 0 0 0 0 0 Commitments for Reserve Deposit Requirements 0 0 0 0 4,914,758 4,323,938 2.1.7. Commitments for Cheque Payments 4.914.758 0 4.323.938 Ω 2.1.8. Tax and Fund Liabilities from Export Commitments 10.283 Ο 10.283 7.297 0 7.297 2.1.9. Commitments for Credit Card Expenditure Limits 13.172.835 0 13,172,835 12,877,554 551.392 13.428.946 2 1 10 Commitments for Credit Cards and Banking Services Promotions 60 325 Ο 60.325 45.971 0 45.971 2.1.11. Receivables from Short Sale Commitments 2.1.12. Payables for Short Sale Commitments 0 0 0 0 0 0 Other Irrevocable Commitments 1,141,985 3,422,178 4,564,163 772,393 2,116,397 2,888,790 Revocable Commitments 90.985.658 2.2. 90.775.974 209.684 0 29.179 29.179 221 Revocable Loan Granting Commitments 90.775.974 209.684 90.985.658 0 29 179 29 179 2.2.2 Other Revocable Commitments 0 0 0 0 0 0 ш **DERIVATIVE FINANCIAL INSTRUMENTS** 17.129.925 47.324.439 64.454.364 11.850.651 29.355.948 41 206 599 3.1 Derivative Financial Instruments held for risk management 0 0 0 3.1.1 Fair Value Hedges Ω Ο 0 Ω 0 Ω 0 0 0 3.1.3 Net Foreign Investment Hedges 0 0 0 0 0 0 Derivative Financial Instruments Held for Trading 17,129,925 47,324,439 64,454,364 29,355,948 3.2.1 Forward Foreign Currency Buy/Sell Transactions 5.151.775 10.943.954 16.095.729 1.323.775 4.610.800 5.934.575 3,804,573 3211 Forward Foreign Currency Buy Transactions 4 245 128 8.049.701 1,021,411 1.949.633 2.971.044 2,963,531 3.2.1.2 Forward Foreign Currency Sell Transactions 8,046,028 906,647 7,139,381 302,364 2,661,167 3.2.2 Currency and Interest Rate Swaps 10,810,872 29,472,744 40,283,616 8,450,412 21,497,348 29.947.760 3.2.2.1 Currency Swap Buy Transactions 756.791 7.465.220 8.222.011 336,480 7,368,992 7.705.472 3222 Currency Swap Sell Transactions 3 734 081 4 596 002 8 330 083 4 493 932 3 142 558 7 636 490 Interest Rate Swap Buy Transactions 3,160,000 8,705,761 11,865,761 1,810,000 5,492,899 7,302,899 3.2.2.4 Interest Rate Swap Sell Transactions 3.160.000 8.705.761 11.865.761 1.810.000 5.492.899 7.302.899 3.2.3 Currency, Interest Rate and Security Options 1,167,278 6,140,040 7,307,318 2,076,464 3,247,800 3.2.3.1 Currency Call Options 583.639 1.377.179 1.593.482 793.540 663.410 2.256.892 3.2.3.2 Currency Put Options 583.639 793.540 1.377.179 482.982 1.764.510 2.247.492 Interest Rate Call Options 0 2,276,480 2,276,480 0 409.940 409.940 3234 Interest Rate Put Options 0 2.276.480 2.276.480 0 409.940 409.940 3.2.3.5 Securities Call Options 0 0 0 0 0 0 3236 Securities Put Options Ω Ω 0 Ο 0 Ω Currency Futures 0 0 0 0 0 3.2.4.1 Currency Buy Futures 0 0 0 0 0 0 3.2.4.2 Currency Sell Futures 0 0 0 0 0 0 Interest Rate Futures 0 0 0 0 3.2.5 0 3251 Interest Rate Buy Futures 0 0 0 0 0 0 Interest Rate Sell Futures 0 0 3.2.5.2 0 0 0 0 3.2.6 Other Ω 767,701 767,701 0 0 0

Unconsolidated Off-Balance Sheet Items (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|      |  |           | THOUSAND TL |                              |             |             |            |             |
|------|--|-----------|-------------|------------------------------|-------------|-------------|------------|-------------|
|      |  |           | Cl          | JRRENT PERIO<br>(31/12/2011) | OD          | I           | )          |             |
|      |  | Footnotes | TL          | FC                           | Total       | TL          | FC         | Total       |
| B.   | CUSTODY AND PLEDGED ITEMS (IV+V+VI)      |           | 136,572,691 | 38,312,322                   | 174,885,013 | 102,765,981 | 21,661,516 | 124,427,497 |
| IV.  | ITEMS HELD IN CUSTODY                    |           | 43,979,161  | 7,494,506                    | 51,473,667  | 32,031,771  | 5,238,125  | 37,269,896  |
| 4.1. | Customers' securities held               |           | 0           | 0                            | 0           | 0           | 0          | 0           |
| 4.2. | Investment securities held in custody    |           | 30,375,664  | 40,325                       | 30,415,989  | 23,057,101  | 19,823     | 23,076,924  |
| 4.3. | Checks received for collection           |           | 10,744,157  | 2,038,360                    | 12,782,517  | 5,122,675   | 1,039,433  | 6,162,108   |
| 4.4. | Commercial notes received for collection |           | 1,667,021   | 2,889,767                    | 4,556,788   | 2,581,619   | 2,437,765  | 5,019,384   |
| 4.5. | Other assets received for collection     |           | 3,481       | 35,624                       | 39,105      | 4,924       | 14,353     | 19,277      |
| 4.6. | Assets received for public offering      |           | 2,541       | 0                            | 2,541       | 68,166      | 0          | 68,166      |
| 4.7. | Other items under custody                |           | 1,185,673   | 2,490,430                    | 3,676,103   | 1,192,497   | 1,726,751  | 2,919,248   |
| 4.8. | Custodians                               |           | 624         | 0                            | 624         | 4,789       | 0          | 4,789       |
| V.   | PLEDGED ITEMS                            |           | 92,593,530  | 30,817,816                   | 123,411,346 | 70,734,210  | 16,423,391 | 87,157,601  |
| 5.1. | Marketable securities                    |           | 1,898,746   | 0                            | 1,898,746   | 1,107,485   | 0          | 1,107,485   |
| 5.2. | Guarantee notes                          |           | 3,631,238   | 5,374,958                    | 9,006,196   | 2,914,619   | 4,100,231  | 7,014,850   |
| 5.3. | Commodity                                |           | 23,095,518  | 1,271,742                    | 24,367,260  | 15,091,219  | 32,799     | 15,124,018  |
| 5.4. | Warranty                                 |           | 0           | 0                            | 0           | 0           | 0          | 0           |
| 5.5. | Real Estates                             |           | 62,456,531  | 23,976,196                   | 86,432,727  | 50,859,457  | 12,161,336 | 63,020,793  |
| 5.6. | Other pledged items                      |           | 1,511,497   | 137,099                      | 1,648,596   | 761,430     | 73,387     | 834,817     |
| 5.7. | Pledged items-depository                 |           | 0           | 57,821                       | 57,821      | 0           | 55,638     | 55,638      |
| VI.  | ACCEPTED BILL GUARANTEES AND SURETIES    |           | 0           | 0                            | 0           | 0           | 0          | 0           |
|      | TOTAL OFF-BALANCE SHEET ITEMS (A+B)      |           | 279,042,326 | 110,498,415                  | 389,540,741 | 143,961,420 | 65,022,186 | 208,983,606 |

Unconsolidated Income Statement (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|        |   |           | THOUSA             | ND TL              |
|--------|---|-----------|--------------------|--------------------|
|        |   |           | CURRENT PERIOD     | PRIOR PERIOD       |
| INCOM  | ME STATEMENT  | Footnotes | (01/01-31/12/2011) | (01/01-31/12/2010) |
| I.     | INTEREST INCOME   | V-IV-1    | 10,898,384         | 9,797,839          |
| 1.1    | Interest Income on Loans  |           | 7,133,625          | 5,947,788          |
| 1.2    | Interest Income on Reserve Deposits   |           | 0                  | 0                  |
| 1.3    | Interest Income on Banks  |           | 17,570             | 148,431            |
| 1.4    | Interest Income on Money Market Placements  |           | 68                 | 5,752              |
| 1.5    | Interest Income on Marketable Securities Portfolio  |           | 3,721,515          | 3,667,042          |
| 1.5.1  | Financial Assets Held for Trading   |           | 35,669             | 40,698             |
| 1.5.2  | Financial Assets at Fair Value Through Profit and Loss                                    |           | 0                  | 0                  |
| 1.5.3  | Financial Assets Available for Sale   |           | 1,973,494          | 1,994,148          |
| 1.5.4  | Investments Held to Maturity  |           | 1,712,352          | 1,632,196          |
| 1.6    | Finance Lease Income  |           | 0                  | 0                  |
| 1.7    | Other Interest Income   |           | 25,606             | 28,826             |
| II.    | INTEREST EXPENSE  | V-IV-2    | 6,336,584          | 5,215,964          |
| 2.1    | Interest on Deposits  |           | 4,977,232          | 4,258,690          |
| 2.2    | Interest on Funds Borrowed  |           | 229,383            | 511,177            |
| 2.3    | Interest on Money Market Funds  |           | 883,289            | 434,702            |
| 2.4    | Interest on Securities Issued   |           | 208,048            | 0                  |
| 2.5    | Other Interest Expense  |           | 38,632             | 11,395             |
| III.   | NET INTEREST INCOME/EXPENSE (I - II)  |           | 4,561,800          | 4,581,875          |
| IV.    | NET FEES AND COMMISSIONS INCOME/EXPENSE   |           | 1,428,583          | 1,236,425          |
| 4.1    | Fees and Commissions Received   |           | 1,594,367          | 1,351,579          |
| 4.1.1  | Non-cash Loans  |           | 134,307            | 117,919            |
| 4.1.2  | Other   |           | 1,460,060          | 1,233,660          |
| 4.2    | Fees and Commissions Paid   |           | 165,784            | 115,154            |
| 4.2.1  | Non-cash Loans  |           | 917                | 1,137              |
| 4.2.2  | Other   |           | 164,867            | 114,017            |
| V.     | DIVIDEND INCOME   | V-IV-3    | 555,702            | 369,210            |
| VI.    | TRADING INCOME/LOSS (NET)   | V-IV-4    | 306,073            | 134,630            |
| 6.1    | Gains/Losses on Securities Trading  |           | 115,987            | 514,410            |
| 6.2    | Derivative Financial Transactions Gains/Losses  |           | 331,763            | -71,046            |
| 6.3    | Foreign Exchange Gains/Losses   |           | -141,677           | -308,734           |
| VII.   | OTHER OPERATING INCOME  | V-IV-5    | 1,311,114          | 1,569,284          |
| VIII.  | TOTAL OPERATING INCOME/EXPENSE (III+IV+V+VI+VII)  |           | 8,163,272          | 7,891,424          |
| IX.    | PROVISION FOR LOSSES ON LOANS AND OTHER RECEIVABLES (-)                                   | V-IV-6    | 1,383,793          | 1,135,449          |
| X.     | OTHER OPERATING EXPENSES (-)  | V-IV-7    | 3,481,199          | 3,203,123          |
| XI.    | NET OPERATING INCOME (VIII-IX-X)  |           | 3,298,280          | 3,552,852          |
| XII.   | AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER  |           | 0                  | 0                  |
| XIII.  | PROFIT/LOSS FROM ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD                         |           | 0                  | 0                  |
| XIV.   | NET MONETARY POSITION GAIN/LOSS   |           | 0                  | 0                  |
| XV.    | PROFIT/LOSS ON CONTINUING OPERATIONS BEFORE TAX (XI++XIV)                                 | V-IV-8    | 3,298,280          | 3,552,852          |
| XVI.   | TAX PROVISION FOR CONTINUING OPERATIONS (±)   | V-IV-9    | 630,793            | 570,642            |
| 16.1   | Current Tax Provision   |           | 296,063            | 782,865            |
| 16.2   | Deferred Tax Provision  |           | 334,730            | -212,223           |
| XVII.  | NET PERIOD PROFIT/LOSS FROM CONTINUING OPERATIONS (XV±XVI)                                | V-IV-10   | 2,667,487          | 2,982,210          |
| XVIII. | INCOME ON DISCONTINUED OPERATIONS   |           | 0                  | 0                  |
| 18.1   | Income on Assets Held for Sale  |           | 0                  | 0                  |
| 18.2   | Gain on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures) |           | 0                  | 0                  |
| 18.3   | Other Income on Discontinued Operations   |           | 0                  | 0                  |
| XIX.   | EXPENSE ON DISCONTINUED OPERATIONS (-)  |           | 0                  | 0                  |
| 19.1   | Expense on Assets Held for Sale   |           | 0                  | 0                  |
| 19.2   | Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures) |           | 0                  | 0                  |
| 19.3   | Other Expense on Discontinued Operations  |           | 0                  | 0                  |
| XX.    | PROFIT/LOSS ON DISCONTINUED OPERATIONS BEFORE TAX (XVIII-XIX)                             |           | 0                  | 0                  |
| XXI.   | TAX PROVISION FOR DISCONTINUED OPERATIONS (±)   |           | 0                  | 0                  |
| 21.1   | Current Tax Provision   |           | 0                  | 0                  |
| 21.2   | Deferred Tax Provision  |           | 0                  | 0                  |
| XXII.  | NET PERIOD PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)                              |           | 0                  | 0                  |
| XXIII. | NET PERIOD PROFIT/LOSS (XVII+XXII)  | V-IV-11   | 2,667,487          | 2,982,210          |
|        | Earnings Per Share <sup>(*)</sup>   |           | 0.023710521        | 0.026508003        |

# Unconsolidated Statement of Income and Expense Items Accounted Under Shareholders' Equity

Under Shareholders' Equity (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|       |   | THOUSAN        | ND TL        |
|-------|---|----------------|--------------|
|       |   | CURRENT PERIOD | PRIOR PERIOD |
| STATE | MENT OF INCOME AND EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY   | (31/12/2011)   | (31/12/2010) |
| l.    | ADDITIONS TO MARKETABLE SECURITIES VALUE INCREASE FUND FROM FINANCIAL ASSETS<br>AVAILABLE FOR SALE                                    | -585,510       | 64,235       |
| II.   | REVALUATION SURPLUS ON TANGIBLE ASSETS  | 0              | 0            |
| III.  | REVALUATION SURPLUS ON INTANGIBLE ASSETS  | 0              | 0            |
| IV.   | TRANSLATION ADJUSTMENT FOR FOREIGN CURRENCY TRANSACTIONS  | 105,483        | -6,511       |
| V.    | PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR CASH FLOW HEDGES (Effective Portion of the Changes in Fair Value)                 | o              | 0            |
| VI.   | PROFIT/LOSS ON DERIVATIVE FINANCIAL ASSETS HELD FOR NET FOREIGN INVESTMENT HEDGES (Effective Portion of the Changes in Fair Value)    | o              | 0            |
| VII.  | THE EFFECT OF CORRECTIONS OF THE ERRORS AND CHANGES IN THE ACCOUNTING POLICIES  | 0              | 0            |
| VIII. | OTHER INCOME AND EXPENSES RECOGNISED UNDER SHAREHOLDERS' EQUITY ACCORDANCE WITH TAS   | -557,253       | 1,133,427    |
| IX.   | DEFERRED TAX EFFECT OF REVALUATION AND VALUE INCREASES  | 108,005        | -7,404       |
| X.    | NET INCOME/EXPENSE DIRECTLY RECOGNISED UNDER SHAREHOLDERS' EQUITY (I+II++IX)  | -929,275       | 1,183,747    |
| XI.   | PROFIT/LOSS FOR THE PERIOD  | 2,667,487      | 2,982,210    |
| 1.1   | Net Changes in the Fair Values of Marketable Securities (Transfer to Profit/Loss)   | 69,050         | 29,139       |
| 1.2   | The Portion of Derivative Financial Assets Held for Cash Flow Hedges Reclassified in and Transferred to Income Statement              | 0              | 0            |
| 1.3   | The Portion of Derivative Financial Assets Held for Net Foreign Investment Hedges Reclassified in and Transferred to Income Statement | 0              | 0            |
| 1.4   | Other   | 2,598,437      | 2,953,071    |
| XII.  | TOTAL PROFIT/LOSS RECOGNISED FOR THE PERIOD (X±XI)  | 1,738,212      | 4,165,957    |

# Unconsolidated Statement of Changes in Shareholders' Equity (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|                   |  |           | Paid-in   | Paid-in Capital<br>Inflation | Share   | Share<br>Cancellation | Logal             | Statutory |  |
|-------------------|--|-----------|-----------|------------------------------|---------|-----------------------|-------------------|-----------|--|
|                   |  | Footnotes | Capital   | Adjustment                   | Premium | Profits               | Legal<br>Reserves | Reserves  |  |
|                   | PRIOR PERIOD (31/12/2010)  | V-V       |           |                              |         |                       |                   |           |  |
| l.                | Beginning Balance  |           | 3,079,639 | 1,977,491                    | 3,694   |                       | 1,274,405         |           |  |
| II.<br>2.1        | Corrections Made According to TAS 8 The Effect of Corrections of Errors                      |           |           |                              |         |                       |                   |           |  |
| 2.2               | The Effect of Changes in Accounting Policies   |           |           |                              |         |                       |                   |           |  |
| III.              | Adjusted Beginning Balance (I+II)  | İ         | 3,079,639 | 1,977,491                    | 3,694   |                       | 1,274,405         |           |  |
|                   | Changes During the Period  |           |           | , ,                          |         |                       |                   |           |  |
| IV.               | Increase/Decrease Due to Mergers   |           |           |                              |         |                       |                   |           |  |
| V.                | Marketable Securities Value Increase Fund  |           |           |                              |         |                       |                   |           |  |
| VI.               | Hedge Reserves (Effective Portion)   |           |           |                              |         |                       |                   |           |  |
| 6.1<br>6.2        | Cash Flow Hedges  Net Foreign Investment Hedges  |           |           |                              |         |                       |                   |           |  |
| VII.              | Revaluation Surplus on Tangible Assets   |           |           |                              |         |                       |                   |           |  |
| VIII.             | Revaluation Surplus on Intangible Assets   |           |           |                              |         |                       |                   |           |  |
| IX.               | Bonus Shares from Associates, Subsidiaries and   |           |           |                              |         |                       |                   |           |  |
|                   | Jointly Controlled Entities (Joint Ventures)   |           |           |                              |         |                       |                   |           |  |
| X.                | Translation Differences  |           |           |                              |         |                       |                   |           |  |
| XI.<br>XII.       | The Effect of Disposal of Assets The Effect of Reclassification of Assets                    |           |           |                              |         |                       |                   |           |  |
| XII.<br>XIII.     | The Effect of Changes in the Equity of Subsidiaries on                                       |           |           |                              |         |                       |                   |           |  |
| 7                 | the Equity of the Bank   |           |           |                              |         |                       |                   |           |  |
| XIV.              | Capital Increase   |           | 1,420,361 | -361,553                     |         |                       |                   |           |  |
| 14.1              | Cash   | ļ         |           |                              |         |                       |                   |           |  |
| 14.2              | Internal Sources   |           | 1,420,361 | -361,553                     |         |                       |                   |           |  |
| XV.               | Share Issue  |           |           |                              |         |                       |                   |           |  |
| XVI.<br>XVII.     | Share Cancellation Profits Paid-in-Capital Inflation Adjustment                              | 1         |           |                              |         |                       |                   |           |  |
| XVIII.            | Other  |           |           |                              |         |                       |                   |           |  |
| XIX.              | Net Profit/Loss for the Period   |           |           |                              |         |                       |                   |           |  |
| XX.               | Profit Distribution  |           |           |                              |         |                       | 170,071           |           |  |
| 20.1              | Dividend Paid  |           |           |                              |         |                       |                   |           |  |
| 20.2              | Transfer to Reserves   |           |           |                              |         |                       | 170,071           |           |  |
| 20.3              | Other  |           |           |                              |         |                       |                   |           |  |
|                   | Ending Balance (III+IV+V+XVIII+XIX+XX)   |           | 4,500,000 | 1,615,938                    | 3,694   |                       | 1,444,476         |           |  |
|                   |  |           |           |                              |         |                       |                   |           |  |
|                   | OUDDENT DEDICE (of 140/2014)   |           |           |                              |         |                       |                   |           |  |
| I.                | CURRENT PERIOD (31/12/2011) Beginning Balance  |           | 4,500,000 | 1,615,938                    | 3,694   |                       | 1,444,476         |           |  |
|                   | Changes During the Period  |           | 4,500,000 | 1,010,900                    | 0,094   |                       | 1,444,470         |           |  |
| II.               | Increases/Decreases Due to Mergers   |           |           |                              |         |                       |                   |           |  |
| III.              | Marketable Securities Value Increase Fund  |           |           |                              |         |                       |                   |           |  |
| IV.               | Hedge Reserves (Effective Portion)   | ļ         |           |                              |         |                       |                   |           |  |
| 4.1               | Cash-flow Hedge  |           |           |                              |         |                       |                   |           |  |
| 4.2<br><b>V</b> . | Net Foreign Investment Hedges Revaluation Surplus on Tangible Assets                         |           |           |                              |         |                       |                   |           |  |
| v.<br>VI.         | Revaluation Surplus on Intangible Assets  Revaluation Surplus on Intangible Assets           |           |           |                              |         |                       |                   |           |  |
| VII.              | Bonus Shares from Associates, Subsidiaries and   |           |           |                              |         |                       |                   |           |  |
|                   | Jointly Controlled Entities (Joint Ventures)   |           |           |                              |         |                       |                   |           |  |
| VIII.             | Translation Differences  |           |           |                              |         |                       |                   |           |  |
| IX.               | The Effect of Disposal of Assets  The Effect of Poplassification of Assets                   |           |           |                              |         |                       |                   |           |  |
| X.<br>XI.         | The Effect of Reclassification of Assets The Effect of Changes in the Equity of Subsidiaries |           |           |                              |         |                       |                   |           |  |
| 240               | on the Equity of the Bank  |           |           |                              |         |                       |                   |           |  |
| XII.              | Capital Increase   |           |           |                              |         |                       |                   |           |  |
| 12.1              | Cash   |           |           |                              |         |                       |                   |           |  |
| 12.2              | Internal Sources   |           |           |                              |         |                       |                   |           |  |
| XIII.<br>XIV.     | Share Premium Share Cancellation Profits   |           |           |                              |         |                       |                   |           |  |
| XIV.<br>XV.       | Paid-in-Capital Inflation Adjustment   |           |           |                              |         |                       |                   |           |  |
| XVI.              | Other  |           |           |                              |         |                       |                   |           |  |
| XVII.             | Net Profit/Loss for the Period   |           |           |                              |         |                       |                   |           |  |
| XVIII.            | Profit Distribution  |           |           |                              |         |                       | 202,088           |           |  |
|                   | Dividend Paid  |           |           |                              |         |                       |                   |           |  |
| 18.1              |  |           |           |                              |         |                       | 000 000           |           |  |
| 18.2              | Transfer to Reserves   |           |           |                              |         |                       | 202,088           |           |  |
|                   | Transfer to Reserves<br>Other  |           |           |                              |         |                       | 202,088           |           |  |

| Extraordinary | Other Profit | Net<br>Current Period | Prior Period           | Marketable<br>Securities<br>Value Increase | Tangible and<br>Intangible<br>Assets<br>Revaluation | Bonus<br>Shares<br>from Equity | Hedge    | Accumulated Rev.<br>Reserve on<br>Assets Held for<br>Sale and | THOUSAND TI           |
|---------------|--------------|-----------------------|------------------------|--|---|--------------------------------|----------|---|-----------------------|
| Reserves      | Reserves     | Profit/(Loss)         | Profit/(Loss)          | Fund                                       | Reserve   | Participations                 | Reserves | Discontinued Oper.  | Equity                |
| 3,468,758     | -9,205       |                       | 2,372,407              | 1,324,956                                  |   | 1,383                          |          |   | 13,493,528            |
|               |              |                       |                        |  |   |                                |          |   |                       |
| 3,468,758     | -9,205       |                       | 2,372,407              | 1,324,956                                  |   | 1,383                          |          |   | 13,493,528            |
|               |              |                       |                        | 1,190,258                                  |   |                                |          |   | 1,190,258             |
|               |              |                       |                        | 1,100,200                                  |   |                                |          |   | 1,100,200             |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               | -6,511       |                       |                        |  |   | 26,692                         |          |   | 26,692<br>-6,511      |
|               | 3,3          |                       |                        |  |   |                                |          |   | 3,511                 |
|               |              |                       |                        |  |   |                                |          |   |                       |
| -1,057,425    |              |                       |                        |  |   | -1,383                         |          |   |                       |
| -1,057,425    |              |                       |                        |  |   | -1,383                         |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              | 2,982,210             |                        |  |   |                                |          |   | 2,982,210             |
| 1,529,963     |              | 2,302,210             | -2,372,407<br>-672,373 |  |   |                                |          |   | -672,373<br>-672,373  |
| 1,529,963     |              |                       | -1,700,034             |  |   |                                |          |   | -012,313              |
| 3,941,296     | -15,716      | 2,982,210             |                        | 2,515,214                                  |   | 26,692                         |          |   | 17,013,804            |
| 3,941,290     | -13,710      | 2,902,210             |                        | 2,010,214                                  |   | 20,092                         |          |   | 17,013,602            |
| 3,941,296     | -15,716      |                       | 2,982,210              | 2,515,214                                  |   | 26,692                         |          |   | 17,013,804            |
| 3,541,250     | -10,710      |                       | 2,902,210              | 2,010,214                                  |   | 20,092                         |          |   | 17,013,002            |
|               |              |                       |                        | -1,034,758                                 |   |                                |          |   | -1,034,758            |
|               |              |                       | 7                      |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               | 105,483      |                       |                        |  |   |                                |          |   | 105,483               |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
|               |              |                       |                        |  |   |                                |          |   |                       |
| 1,949,470     |              | 2,667,487             | -2,982,210             |  |   |                                |          |   | 2,667,487<br>-830,652 |
|               |              |                       | -830,652               |  |   |                                |          |   | -830,652              |
| 1,949,470     |              |                       | -2,151,558             |  |   |                                |          |   |                       |
| <br>5,890,766 | 89,767       | 2,667,487             |                        | 1,480,456                                  |   | 26,692                         |          |   | 17,921,364            |

Unconsolidated Statement of Cash Flows (Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

|        |  | ,         | THOUSAND 1           | L                    |
|--------|--|-----------|----------------------|----------------------|
|        |  |           | CURRENT PERIOD       | PRIOR PERIOD         |
|        |  | Footnotes | (01/01 - 31/12/2011) | (01/01 - 31/12/2010) |
| A.     | CASH FLOWS FROM BANKING OPERATIONS   | V - VI    |                      |                      |
| 1.1    | Operating Profit Before Changes in Operating Assets and Liabilities                                  |           | 3,227,392            | 3,568,851            |
| 1.1.1  | Interest Received  |           | 10,738,853           | 9,786,662            |
| 1.1.2  | Interest Paid  |           | -6,056,019           | -5,340,153           |
| 1.1.3  | Dividend Received  |           | 134,255              | 127,402              |
| 1.1.4  | Fees and Commissions Received  |           | 1,594,367            | 1,351,579            |
| 1.1.5  | Other Income   |           | 60,479               | 703,929              |
| 1.1.6  | Collections from Previously Written Off Loans and Other Receivables                                  |           | 1,007,257            | 947,193              |
| 1.1.7  | Cash Payments to Personnel and Service Suppliers   |           | -2,912,187           | -2,530,845           |
| 1.1.8  | Taxes Paid   | •         | -403,585             | -817,217             |
| 1.1.9  | Other  |           | -936,028             | -659,699             |
| 1.2    | Changes in Operating Assets and Liabilities  |           | -10,458,390          | -1,763,828           |
|        | Thanges in operating record and Eddinates  |           | 10,100,000           | 1,7 55,525           |
| 1.2.1  | Net (Increase) Decrease in Financial Assets Held for Trading   |           | -200,053             | -93,482              |
| 1.2.2  | Net (Increase) Decrease in Financial Assets at Fair Value through Profit or Loss                     |           | 0                    | 0                    |
| 1.2.3  | Net (Increase) Decrease in Due From Banks  |           | -4,001,252           | 958,406              |
| 1.2.4  | Net (Increase) Decrease in Loans   |           | -22,753,100          | -17,517,994          |
| 1.2.5  | Net (Increase) Decrease in Other Assets  |           | -349,649             | -415,833             |
| 1.2.6  | Net Increase (Decrease) in Bank Deposits   |           | -434,653             | 626,691              |
| 1.2.7  | Net Increase (Decrease) in Other Deposits  |           | 5,534,009            | 15,620,597           |
| 1.2.8  | Net Increase (Decrease) in Funds Borrowed  |           | 1,426,692            | -1,264,410           |
| 1.2.9  | Net Increase (Decrease) in Matured Payables  |           | 0                    | 0                    |
| 1.2.10 | Net Increase (Decrease) in Other Liabilities   |           | 10,319,616           | 322,197              |
| l.     | Net Cash Provided From Banking Operations  |           | -7,230,998           | 1,805,023            |
| B.     | CASH FLOWS FROM INVESTING ACTIVITIES   |           |                      |                      |
| II.    | Net Cash Provided from/Used in Investing Activities  |           | 4,067,468            | -5,368,382           |
| 2.1    | Cash Paid for Purchase of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures)  |           | -164,670             | -111,947             |
| 2.2    | Cash Obtained from Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures) |           | 0                    | 415,448              |
| 2.3    | Tangible Asset Purchases   |           | -250,144             | -223.958             |
| 2.4    | Tangible Asset Sales   |           | 223,536              | 280,975              |
| 2.5    | Cash Paid for Purchase of Financial Assets Available for Sale  |           | -15,446,766          | -31,957,248          |
| 2.6    | Cash Obtained from Sales of Financial Assets Available for Sale                                      | •         | 19,226,639           | 26,685,943           |
| 2.7    | Cash Paid for Purchase of Investment Securities Held to Maturity                                     |           | -14,227              | -2,640,303           |
| 2.8    | Cash Obtained from Sales of Investment Securities Held to Maturity                                   |           | 493,100              | 2,182,708            |
| 2.9    | Other  |           | 0                    | 0                    |
| C.     | CASH FLOWS FROM FINANCING ACTIVITIES   |           |                      |                      |
| III.   | Net Cash Provided from/Used in Financing Activities  |           | 2,832,004            | -688,439             |
|        |  |           |                      |                      |
| 3.1    | Cash Obtained from Funds Borrowed and Securities Issued  |           | 5,566,073            | 0                    |
| 3.2    | Cash Used for Repayment of Funds Borrowed and Securities Issued                                      |           | -1,900,000           | 0                    |
| 3.3    | Equity Instruments   |           | 0                    | 0                    |
| 3.4    | Dividends Paid   |           | -830,652             | -672,373             |
| 3.5    | Payments for Finance Leases  |           | -3,417               | -16,066              |
| 3.6    | Other  |           | 0                    | 0                    |
| IV.    | Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents                               |           | 652,811              | -70,624              |
| V.     | Net Increase/(Decrease) in Cash and Cash Equivalents   |           | 321,285              | -4,322,422           |
| VI.    | Cash and Cash Equivalents at Beginning of the Period   |           | 8,778,038            | 13,100,460           |
| VII.   | Cash and Cash Equivalents at End of the Period   |           | 9,099,323            | 8,778,038            |
|        | each against at and of the follow  | 1         | : 0,000,020          | 3,770,000            |

### Statement of Profit Distribution Table

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

| DISTRIBUTION OF CURRENT YEAR PROFIT*   |       |  | THOUSA  | ND TL     |
|--|-------|--|---|-----------|
| 1.1   CURRENT PERIOD PROFIT   3.298,280   3.552,852   1.2   TAXES AND DUES RAYASELE  |       |  | 1   |           |
| 12   TAKES AND DUES RWASHE   | i.    | DISTRIBUTION OF CURRENT YEAR PROFIT(1)     |   |           |
| 1.2.1   Cooperate Tax (Income Tax)   29.0562   779.915   1.2.2   Income Tax (Withfording)   4.971   2.950.0   1.2.3   1.0.1    | 1.1   | CURRENT PERIOD PROFIT                      | 3,298,280   | 3,552,852 |
| 1.22   Columb (  | 1.2   | TAXES AND DUES PAYABLE (-)                 | 630,793   | 570,642   |
| 1.2.3   Other Tuons and Dues Psychiet*   334,730   -212,223  |       |  | * · · · · · · · · · · · · · · · · · · ·   |           |
| A. NET PROFIT FOR THE PERIOD (1-2)  1.3 PRIOR YEARS LOSSES (-) 1.4 PRIST LEGAL RESERVES (-) 1.5 OTHER STAUTUORY RESERVES (-) 1.6 OTHER STAUTUORY RESERVES (-) 1.7 OTHER STAUTUORY RESERVES (-) 1.8 NET PROFIT ATTRIBUTABLE TO ((A-(3+4+9)) 1.6 FIRST DIVIDEND TO SHAREHOLDERS (-) 1. DOWNERS OF ORDINARY SHARES (-) 1. DOWNERS OF ORDINARY SHARES (-) 1. DOWNERS OF ORDINARY SHAR |       |  | From the second |           |
| 1.3   PRIOR YEARS LOSSES (-)   0   1.0   1.0   1.1     | 1.2.3 | Other laxes and Dues Payable <sup>12</sup> | 334,730   | -212,223  |
| 14   FIRST LEGAL RESERVES ()   | A.    | NET PROFIT FOR THE PERIOD (1-2)            | 2,667,487   | 2,982,210 |
| 1.5 OTHER STATUTORY RESERVES (·)   |       |  | ÷   |           |
| B.   NET PROFIT ATTRIBUTABLE TO ((A-(3+4+5))   2,667,487   960,242   |       |  | 1   |           |
| 16   | 1.5   | OTHER STATUTORI NESERVES (*)               | J   | 1,000,443 |
| 16.1   To Owners of Ordinary Shares  | B.    | NET PROFIT ATTRIBUTABLE TO [(A-(3+4+5)]    | 2,667,487   | 960,242   |
| 1.6.2 To Owners of Proferred Shares (Preemptive Rights)  |       |  | \$  |           |
| 16.3 To Preferred Sharers (Preemptive Rights)  |       |  | 1   |           |
| 16.4 To Profit Sharing Bonds   |       |  | \$  |           |
| 1.6.5 To Holdres of Profit(Loss Share Certificates   0   0   138,049   |       |  | 1   |           |
| 1.8 DIVIDENDS TO THE BOARD OF DIRECTORS (·)       1,726         1.9 SECOND DIVIDEND TO SHAREHOLDERS (·)       0       420,878         1.9.1 To Owners of Ordinary Shares       0       420,871         1.9.2 To Owners of Preferred Shares (Peremptive Rights)       0       3         1.9.3 To Preferred Shares (Peremptive Rights)       0       0         1.9.4 To Profit Sharing Bonds       0       0         1.10 SECOND LEGAL RESERVES (·)       0       0         1.11 STAILTORY RESERVES (·)       0       0         1.12 EXTRAORDINARY RESERVES (·)       0       0         1.13 OTHER RESERVES (·)       0       0         1.14 SPECIAL FUNDS       0       0         1.1 DISTRIBUTION FROM RESERVES       0       0         1.1 DISTRIBUTION FROM RESERVES       0       0         2.2 SECOND LEGAL RESERVES (·)       0       0         2.3 DIVIDENDS TO SHAREHOLDERS (·)       0       0         2.3 DIVIDENDS TO SHAREHOLDERS (·)       0       0         2.3 To Owners of Preferred Shares       0       0         2.3 To Owners of Preferred Shares       0       0         2.3 To Holders of Profit/Loss Share Certificates       0       0         2.4 DIVIDENDS TO THE BOARD OF DIRECTORS (·)       0<   |       | 9  | \$  |           |
| 9. SECOND DIVIDEND TO SHAREHOLDERS (-)   | 1.7   |  | 0   | 138,049   |
| 19.1   To Owners of Ordinary Shares   0   420.871     19.2   To Owners of Preferred Shares   0   3     3.3   To Preferred Shares (Preemptive Rights)   0   0   4     19.4   To Profit Sharing Bonds   0   0   0     19.5   To Houders of Profit/Loss Share Certificates   0   0   60.565     1.10   SECOND LEGAL RESERVES (·)   0   60.565     1.11   STATUTORY RESERVES (·)   0   69.024     1.21   STATUTORY RESERVES (·)   0   69.024     1.3   OTHER RESERVES (·)   0   69.024     1.3   OTHER RESERVES (·)   0   0  | 1.8   | DIVIDENDS TO THE BOARD OF DIRECTORS (-)    | 0   | 1,726     |
| 1.9.2 To Owners of Preferred Shares   0   3   3   3   7   9   9   9   9   9   9   9   9   9  | 1.9   | SECOND DIVIDEND TO SHAREHOLDERS (-)        | 0   | 420,878   |
| 1.9.3   To Profess P   |       |  | 1   |           |
| 1.9.4 To Profit Sharing Bonds 0 0 0 0 0 0 0 0 1.9.5 To Holders of Profit/Loss Share Certificates 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |       |  | 1   |           |
| 1.9.5         To Holders of Profit/Loss Share Certificates         0         60,565           1.10         SECOND LEGAL RESERVES (·)         0         60,565           1.11         STATUTORY RESERVES (·)         0         69,024           1.13         OTHER RESERVES         0         0           1.14         OTHER RESERVES         0         0           1.1         DISTRIBUTOR FROM RESERVES         0         0           2.1         DISTRIBUTED RESERVES (·)         0         0           2.2         SECOND LEGAL RESERVES (·)         0         0           2.3         DIVIDENDS TO SHAREHOLDERS (·)         0         0           2.3.1         To Owners of Ordinary Shares         0         0           2.3.1         To Owners of Preferred Shares         0         0           2.3.2         To Owners of Preferred Shares         0         0           2.3.2         To Preferred Shares (Preemptive Rights)         0         0           2.3.3         To Preferred Shares (Preemptive Rights)         0         0           2.3.4         To Preferred Shares (Preemptive Rights)         0         0           2.3.5         To Preferred Shares (Preemptive Rights)         0         0   |       |  | 1   |           |
| 1.10   SECOND LEGAL RESERVES (-)   |       |  | 1   |           |
| 1.11       STATUTORY RESERVES (*)       0       69.024         1.12       EXTRAORDINARY RESERVES       0       69.024         1.13       OTHER RESERVES       0       0         1.14       SPECIAL FUNDS       0       0         II. DISTRIBUTION FROM RESERVES         2.1       DISTRIBUTED RESERVES       0       0         2.2       SECOND LEGAL RESERVES (*)       0       0         2.3       DIVIDENDS TO SHAREHOLDERS (*)       0       0         2.3.1       To Owners of Ordinary Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.3       To Preferred Shares (Preemptive Rights)       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (*)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (*)       0       0         3.1       TO OWNERS OF ORDINARY SHARES (*)       59       66         3.2       TO OWNERS OF PREFERRED SHARES (*)   |       |  | 1   |           |
| 1.12       EXTRAORDINARY RESERVES       0       69,024         1.13       OTHER RESERVES       0       0         1.14       SPECIAL FUNDS       0       0         II. DISTRIBUTION FROM RESERVES         2.1       DISTRIBUTED RESERVES       0       0         2.2       SECOND LEGAL RESERVES (·)       0       0         2.3       DIVIDENDS TO SHAREHOLDERS (·)       0       0         2.3.1       To Owners of Ordinary Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.3       To Profits Sharing Bonds       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.4       DIVIDENDS TO PERSONNEL (·)       0       0         2.5       DIVIDENDS TO PERSONNEL (·)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (·)       0       0         3.1       TO OWNERS OF ORDINARY SHARES (·)       0       0         3.2       TO OWNERS OF PREFERRED SHARES (·)       0       0         3.1       TO OWNERS OF PREFERRED SHARES (·)       0       0   |       |  | 1   |           |
| 1.14   SPECIAL FUNDS   | 1.12  | EXTRAORDINARY RESERVES                     | 0   | 69,024    |
| DISTRIBUTION FROM RESERVES   0   | 1.13  | OTHER RESERVES                             | 0   | 0         |
| 2.1       DISTRIBUTED RESERVES       0       0         2.2       SECOND LEGAL RESERVES (·)       0       0         2.3       DIVIDENDS TO SHAREHOLDERS (·)       0       0         2.3.1       To Owners of Ordinary Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.3       To Profit Sharing Bonds       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (·)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (·)       0       0         III.       EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0.0018  | 1.14  | SPECIAL FUNDS                              | 0   | 0         |
| 2.2       SECOND LEGAL RESERVES (·)       0       0         2.3       DIVIDENDS TO SHAREHOLDERS (·)       0       0         2.3.1       To Owners of Ordinary Shares       0       0         2.3.2       To Owners of Preferred Shares (Preemptive Rights)       0       0         2.3.3       To Profit Sharing Bonds       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (·)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (·)       0       0         III.       EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES <sup>(S)</sup> 0       0.0237       0.0265         3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0         IV.       DIVIDEND PER SHARE         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0         IV.       DIVIDEND PER SHARES       0       0  | II.   | DISTRIBUTION FROM RESERVES                 |   |           |
| 2.3   DIVIDENDS TO SHAREHOLDERS (-)   0   0   0   0   0   0   0   0   0  |       |  | 1   |           |
| 2.3.1       To Owners of Ordinary Shares       0       0         2.3.2       To Owners of Preferred Shares       0       0         2.3.3       To Preferred Shares (Preemptive Rights)       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (-)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (-)       0       0         III.       EARNINGS PER SHARE       0       0         3.1       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.2       TO OWNERS OF PREFERRED SHARES (%)       0       0         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE       0       0         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF PREFERRED SHARES (%)       0       0         4.3       TO OWNERS OF PREFERRED SHARES (%)       0       0   |       |  | \$  |           |
| 2.3.2       To Owners of Preferred Shares       0       0         2.3.3       To Preferred Shares (Preemptive Rights)       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (-)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (-)       0       0         III.       EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0.0237       0.0265         3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.3       TO OWNERS OF PREFERRED SHARES (%)       0       0   |       | · ·  | 1   |           |
| 2.3.3       To Preferred Shares (Preemptive Rights)       0       0         2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (-)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (-)       0       0         III.       EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0.0237       0.0265         3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE       0       0         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF PREFERRED SHARES (%)       0       0         4.3       TO OWNERS OF PREFERRED SHARES (%)       0       0   |       |  | 1   |           |
| 2.3.4       To Profit Sharing Bonds       0       0         2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (-)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (-)       0       0         III. EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES <sup>(S)</sup> 0.0237       0.0265         3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES <sup>(S)</sup> 0       0         IV. DIVIDEND PER SHARE       0       0         4.1       TO OWNERS OF ORDINARY SHARES <sup>(S)</sup> 0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0         4.2       TO OWNERS OF PREFERRED SHARES (%)       0       0         4.3       TO OWNERS OF PREFERRED SHARES <sup>(S)</sup> 0       0  |       |  | ÷   |           |
| 2.3.5       To Holders of Profit/Loss Share Certificates       0       0         2.4       DIVIDENDS TO PERSONNEL (-)       0       0         2.5       DIVIDENDS TO THE BOARD OF DIRECTORS (-)       0       0         III. EARNINGS PER SHARE         3.1       TO OWNERS OF ORDINARY SHARES <sup>(S)</sup> 0.0237       0.0265         3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (%)       0       0         3.4       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV. DIVIDEND PER SHARE       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       0.0018         4.3       TO OWNERS OF PREFERRED SHARES (%)       0       0.0018  |       |  | 1   |           |
| 2.5 DIVIDENDS TO THE BOARD OF DIRECTORS (-)  III. EARNINGS PER SHARE  3.1 TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 3.2 TO OWNERS OF ORDINARY SHARES (%) 3.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 3.4 TO OWNERS OF PREFERRED SHARES (%)  IV. DIVIDEND PER SHARE  4.1 TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 4.2 TO OWNERS OF ORDINARY SHARES (%) 4.3 TO OWNERS OF PREFERRED SHARES (%) 59 66 70 70 70 70 70 70 70 70 70 70 70 70 70   |       | <u> </u>                                   | ÷   | 0         |
| III.   EARNINGS PER SHARE  | 2.4   | DIVIDENDS TO PERSONNEL (-)                 | 0   | 0         |
| 3.1 TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0.0265 3.2 TO OWNERS OF ORDINARY SHARES (%) 59 66 3.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 0 0 3.4 TO OWNERS OF PREFERRED SHARES (%) 0 0  IV. DIVIDEND PER SHARE  4.1 TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0 0.0061 4.2 TO OWNERS OF ORDINARY SHARES (%) 0 15 4.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 0 0.0018   | 2.5   | DIVIDENDS TO THE BOARD OF DIRECTORS (-)    | 0   | 0         |
| 3.2       TO OWNERS OF ORDINARY SHARES (%)       59       66         3.3       TO OWNERS OF PREFERRED SHARES (*)       0       0         3.4       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV. DIVIDEND PER SHARE         4.1       TO OWNERS OF ORDINARY SHARES(*)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       15         4.3       TO OWNERS OF PREFERRED SHARES(*)       0       0.0018   | III.  | EARNINGS PER SHARE                         |   |           |
| 3.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 3.4 TO OWNERS OF PREFERRED SHARES (%)  IV. DIVIDEND PER SHARE  4.1 TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 4.2 TO OWNERS OF ORDINARY SHARES (%) 4.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 4.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 5 O 0.0018  | 3.1   | TO OWNERS OF ORDINARY SHARES(3)            | 0.0237  | 0.0265    |
| 3.4       TO OWNERS OF PREFERRED SHARES (%)       0       0         IV.       DIVIDEND PER SHARE       0       0.0061         4.1       TO OWNERS OF ORDINARY SHARES (%)       0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       15         4.3       TO OWNERS OF PREFERRED SHARES (3)       0       0.0018   | 3.2   |  | 59  | 66        |
| IV.         DIVIDEND PER SHARE           4.1         TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0         0.0061           4.2         TO OWNERS OF ORDINARY SHARES (%)         0         15           4.3         TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 0         0.0018  |       |  | 1   |           |
| 4.1       TO OWNERS OF ORDINARY SHARES <sup>(3)</sup> 0       0.0061         4.2       TO OWNERS OF ORDINARY SHARES (%)       0       15         4.3       TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 0       0.0018   | 3.4   | IO OWNERS OF PREFERRED SHARES (%)          | 0   | 0         |
| 4.2       TO OWNERS OF ORDINARY SHARES (%)       0       15         4.3       TO OWNERS OF PREFERRED SHARES (3)       0       0.0018   | IV.   | DIVIDEND PER SHARE                         |   |           |
| 4.3 TO OWNERS OF PREFERRED SHARES <sup>(3)</sup> 0 0.0018  | 4.1   | TO OWNERS OF ORDINARY SHARES®              | 0   | 0.0061    |
|  |       |  | 0   |           |
| 4.4 TO OWNERS OF PREFERRED SHARES (%) 0 18   | 4.3   | TO OWNERS OF PREFERRED SHARES(3)           | 0   | 0.0018    |
|  | 4.4   | TO OWNERS OF PREFERRED SHARES (%)          | 0   | 18        |

<sup>(1)</sup> The decision for dividend payment is made at the Annual General Meeting. Annual General Meeting has not been held as of the reporting date.
(2) The amount included in Other Taxes and Dues Payable refers to Deferred Tax Income, which will not be included within the profit distribution.
(3) Expressed in full TL

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART THREE: EXPLANATIONS ON ACCOUNTING POLICIES

#### I. Explanations on the Basis of Presentation

#### 1. Basis of Presentation

The unconsolidated financial statements and related disclosures and notes in this report are prepared in accordance with the Turkish Accounting Standards ("TFAS"), Turkish Financial Reporting Standards ("TFRS"), the Regulation on the Procedures and Principles for Accounting Practices and Retention of Documents by Banks, and the other regulations, communiqués, disclosures and circulars related to the accounting and financial reporting principles published by the Banking Regulatory and Supervisory Agency ("BRSA").

Accounting policies and measurement principles used in the preparation of the financial statements are presented in detail below:

#### 2. Additional paragraph for convenience translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

#### II. Explanations on the Usage Strategy of Financial Instruments and on Foreign Currency Transactions

#### 1. The Bank's Strategy for the Use of Financial Instruments

The Bank's main activities comprise private, retail, commercial and corporate banking, money market and securities market operations, as well as activities related to international banking services.

In conformity with the general liability structure of the banking system, the Bank's liabilities are mainly composed of short-term deposits and other medium and long-term liabilities. The liquidity risk that may arise from this liability structure can be easily controlled through deposit continuity, as well as widespread network of the correspondent banks, market maker status (The Bank is one of the market maker banks) and by the use of liquidity facilities of the Central Bank of Turkey ("CBT"). As a result, the liquidity of the Bank and the banking system can be easily monitored. On the other hand, foreign currency liquidity requirements are met by the money market operations and currency swaps.

Most of the funds collected bear fixed-interest, and by monitoring the sectoral developments and the yields of alternative investment instruments, fixed and floating rate placements are made. High yielding Eurobonds and government debt securities portfolios are of sufficient quality and quantity to reduce the risk which may arise from the fluctuations in the interest rates.

Safety principle has always been the top priority in placements and the placements are focused on high yielding and low risk assets by considering their maturity structure. Accordingly, a pricing policy aiming at high return is implemented in the long-term placements and attention is paid to the maximum use of non-interest income generation opportunities. The Bank determines its lending strategy by taking into consideration the international and national economic data and expectations, market conditions, current and potential credit customers' expectations and tendencies, and risks such as; interest rate, liquidity, currency and credit risks. Furthermore, in conformity with this strategy, the Bank acts within the legal limits in terms of asset-liability management.

Main growth targets for different asset classes are set by the long-term plans shaped along with budgeting; and the Bank takes the required positions against the short-term currency, interest rates and price fluctuations in accordance with these plans and the course of the market conditions

Foreign currency, interest rate and price fluctuations in the markets are monitored instantaneously. While taking positions, in addition to the legal limits, the Bank's own transaction and control limits are also effectively monitored in order to avoid limit overrides.

The Bank's asset-liability management is executed by the Asset-Liability Management Committee, within the risk limits determined by the Board of Directors, in order to keep the liquidity risk, interest rate risk, currency risk and credit risk within certain limits depending on the equity adequacy and to maximize profitability.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 2. Explanations on Foreign Currency Transactions

Foreign currency monetary assets and liabilities on the balance sheet are converted to Turkish Lira by using the prevailing exchange rates at the balance sheet date. Non-monetary foreign currency items measured at fair value are converted by the rates at the date of the fair value assessments. Exchange rate differences arising from the conversion of monetary items and the collections and payments in foreign currency are recognized in the income statement.

In accordance with "TAS 21-Effects of Changes In Foreign Exchange Rates", net investments in non-domestic companies are considered as non-monetary items, measured on the basis of historical cost and converted to Turkish Currency at the currency rates at the transaction date, and also in accordance with "TAS 29-Financial Reporting In Hyperinflationary Economics", the inflation adjusted value is calculated by using the inflation indices prevailing between the date of transaction and final date that the inflation adjustment is applied, 31 December 2004, and it is accounted by allocating provision amounts for any permanent impairment losses.

The financial statements of the Bank's foreign branches are prepared in currencies (functional currency) prevailing in the economic environment that they operate in and expressed in TL, which is the functional currency of the Bank and the presentation currency of the financial statements. For the conversion of the assets and liabilities of the foreign branches to TL, end of period foreign currency closing rates are used, and for the conversion of income and expenses foreign currency rates on the transaction date are taken into account. The exchange rate differences arising from the conversion are recorded in the "Other Profit Reserves" account under the shareholders' equity.

#### III. Explanations on Investments in Associates and Subsidiaries

Investments in associates and subsidiaries are recorded within the scope of "TAS 39-Financial Instruments: Recognition and Measurement". Investments in subsidiaries, whose shares are traded in an active market (stock market), are shown in the financial statements with their fair values by taking into account their prices recorded in the related market (stock market). Investments in subsidiaries and associates, whose shares are not traded in an active market (stock market) are followed at their cost of acquisition and these assets are shown in the financial statements with their cost values after the deduction of, if any, impairment losses.

#### IV. Explanations on Forward and Option Contracts and Derivatives Instruments

The Bank's derivative transactions predominantly consist of currency and interest rate swaps, forward foreign currency trading as well as currency and interest rate options. The Bank has no derivative products that are separated from the host contract.

Derivative transactions are carried at their fair values at the contract dates and the receivables and payables arising from these transactions are followed under off-balance sheet accounts. Derivative transactions are measured at their fair values in the reporting periods following their recording and the valuation differences are shown under the accounts, "Derivative Financial Assets Held for Trading" and "Derivative Financial Liabilities Held for Trading", depending on the difference being positive or negative. Even though some derivative transactions economically provide risk hedging, since not all the necessary conditions are met for them to be defined as items suitable for financial risk hedging accounting, they are recognized as "held for trading purposes" within the scope of "TAS 39-Financial Instruments: Recognition and Measurement". The valuation differences arising from the valuation of derivative transactions are associated with the income statement.

On the other hand, on the off-balance sheet table, the options that generate assets for the Bank are presented under "call options" line and the ones that generate liabilities are presented under "put options" line.

#### V. Explanations on Interest Income and Expenses

Interest income and expenses are recorded on accrual basis by using the effective interest method (the ratio which equalizes the future cash flows of a financial asset or liability to net present book value) within the framework of "TAS 39-Financial Instruments: Recognition and Measurement".

As per the relevant legislation, accrued interests and other interest receivables on loans and other receivables that are classified as non-performing are cancelled and the relevant figures are recorded as interest income only when collected.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VI. Explanations on Fee and Commission Income and Expenses

Fee and commission income and expenses are recorded either on accrual basis or by using the effective interest rate method. Income gained in return for services rendered contractually or due to operations like sale or purchase of assets on behalf of a third party real person or corporate body are recorded in the income accounts in the period when they are collected.

#### VII. Explanations on Financial Assets

Financial assets comprise cash, contractual rights to obtain cash or another financial asset from or to exchange financial instruments with the counterparty, or the capital instrument transactions of the counterparty. According to the Bank management's purpose of holding, the financial assets are classified into four groups as "Financial Assets at Fair Value through Profit and Loss", "Financial Assets Available for Sale", "Investments Held to Maturity" and "Loans and Receivables".

#### 1. Cash and Banks

Cash consists of cash in vault, foreign currency cash, money in transit, cheques purchased and precious metals. Foreign currency cash and banks are shown in the balance sheet by their amounts converted to TL at the foreign exchange rate on the balance sheet date. The carrying values of both the cash and banks are their estimated fair values.

#### 2. Marketable Securities

#### a. Financial Assets at Fair Value through Profit and Loss

#### a.1. Financial Assets Held for Trading

Financial assets held for trading are those acquired for the purpose of generating profit from short term market fluctuations in prices or similar elements, or securities which are part of a portfolio set up to realize short term profit regardless of the purpose of acquisition.

Financial assets held for trading are recognized at their fair values in the balance sheet and thereafter carried at fair values. In cases where values that form the basis for the fair value do not exist in active market conditions, it is accepted that the fair value is not reliably determined and "amortized cost", calculated by the internal rate of return method, is taken into account as the fair value.

Any gains or losses resulting from such valuation are recorded in the profit and loss accounts. As per the explanations of the Uniform Code of Accounts (UCA), any positive difference between the historical cost and amortized cost of financial assets are booked under the "Interest Income" account, and in case the fair value of the asset is over the amortized cost, the positive difference is booked under the "Gains on Securities Trading" account. If the fair value is under the amortized cost, the negative difference is booked under the "Losses on Securities Trading" account. Any profit or loss resulting from the disposal of those assets before their maturity date is recognized within the framework of the same principles.

#### a.2. Financial Assets at Fair Value through Profit and Loss

Financial assets classified at fair value through profit and loss are financial assets which have not been acquired for trading purposes, but designated as at fair value through profit and loss on initial recognition. The recognition of such assets at fair value is accounted similar with the financial assets held for trading.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### b. Explanations on Financial Assets Available for Sale and Investments Held to Maturity

#### b.1. Explanations on Financial Assets Available for Sale

Financial assets available for sale are non-derivative financial assets other than loans and receivables originated by the Bank, other than investments held to maturity and other than those classified at fair value through profit/loss. Initial recognition and the subsequent valuation of financial assets available for sale, including their transaction costs, is made on a fair value basis and the difference between the cost and the "amortized cost" calculated using the "Internal Rate of Return Method" is reflected to the profit/loss statement. In conditions where values that form the basis of fair value do not exist under active market conditions, it is deemed that the fair value is not reliably determined and the amortized cost calculated using the "Internal Rate of Return Method" is taken into account as the fair value. Unrealized profit and loss resulting from the changes in fair values of the financial assets available for sale, are not reflected to the income statement until the corresponding value of the financial asset is collected, the asset is sold, disposed of or impaired, rather they are recognized in the "Marketable Securities Valuation Differences" account under the shareholders' equity. In the event of collection of the value of the relevant asset or its disposal, the fair value differences accumulated in the shareholders' equity, resulting from market valuation are reflected to the income statement.

#### b.2. Explanations on Investments Held to Maturity

Investments held to maturity are non-derivative financial assets, other than loans and receivables originated by the Bank, and other than those which are classified at fair value through profit and loss at initial recognition and other than those which are defined as available for sale. These financial assets are held with the intention of being retained until the maturity date, and for which the required conditions, including the capability of being funded, are secured for holding until maturity, and they have a fixed maturity date or a maturity date that can be deemed fixed due to its determinable payments. Investments held to maturity, that are initially recorded at their fair values including the cost of transaction, are carried at amortized cost, calculated using the internal rate of return method, less any impairment losses. Interest income generated from investments held to maturity is accounted as "Interest Income" on the income statement.

There are no financial assets that have been previously classified as held to maturity investments but cannot be classified as held to maturity for two consecutive years due to "tainting" rules.

#### 3. Loans and Receivables

Loans and receivables are financial assets, which are generated by providing funds, goods or services to the debtor, with fixed or determinable repayment schedules and which are not traded in an active market.

The initial recognitions of loans and receivables are made at the cost of acquisition and subsequent measurements are made at amortized cost, which is calculated using the internal rate of return method.

Retail and corporate loans that are followed under cash loans are accounted at original maturities, based on their contents, under the accounts defined by the Uniform Code of Accounts (UCA) and the Explanatory Manual.

Foreign currency indexed loans are converted to Turkish Lira at the rates prevailing at the opening date; they are followed under the Turkish Currency (TL) accounts, and amount of increases or decreases in the principal amount of the loans, depending on the exchange rate of the following periods being higher or lower than the ones on the lending date, are recognized in the profit/loss accounts. Repayment amounts are calculated at the exchange rate on the repayment date and the foreign exchange differences are reflected in the "Foreign Exchange Gains/Losses" account.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VIII. Explanations on Impairment of Financial Assets

At each balance sheet date, the Bank evaluates the carrying amount of its financial assets or a group of its financial assets to determine whether there is an objective indication if those assets have suffered an impairment loss. Where there is impairment, the Bank measures the related impairment amount.

A financial asset or a financial asset group incurs impairment loss only if there is an objective indicator related to the occurrence of one or more than one event (loss/damage event) subsequent to initial recognition of that financial asset; and such loss event (or events) causes an impairment loss as a result of the effect on the reliable estimate of the expected future cash flows of the related financial asset and asset group. Irrespective of the probability, no estimated loss that might arise from future events is recognized in the financial statements.

If there is an impairment loss in investments held to maturity, the amount of loss is measured as the difference between the book value and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate, and the book value of the asset shall be reduced by recognizing such loss. In the following periods, if the amount of impairment loss decreases, the previously recognized amount shall be reversed

In case an available-for-sale financial asset, which is accounted at fair value and whose value increases and decreases are recognized directly in equity, is impaired, accumulated profit or loss that had been recognized directly in equity shall be removed from equity and recognized in period net profit or loss. If, in a subsequent period, the fair value of the related financial asset increases, the impairment loss is cancelled.

Loans are classified and followed in line with the provisions of the "Regulation on Identification of Loans and Other Receivables and Provisioning Against Them", published on the Official Gazette nr.26333 dated 1 November 2006. Specific provision is allocated for the total amount of loans and other receivables, which is deemed non-performing, without being restricted by the minimum legal requirements stated in the related regulation, and such specific provisions are recognized in the income statement. The provisions, which are released within the same year, are credited to the "Provision Expenses" account and the released parts of the provisions from the previous years are transferred to and recognized in the "Other Operating Income" account.

Apart from specific provisions, the Bank also allocates general loan loss provision against loans and other receivables, in line with the requirements set out in the regulation mentioned above.

#### IX. Explanations on Offsetting Financial Instruments

Financial assets and liabilities are offset when the Bank has a legally enforceable right to offset, and when the Bank has an intention of collecting or paying the net amount of related assets and liabilities or when the Bank has the right to offset the assets and liabilities simultaneously.

#### X. Explanations on Sale and Repurchase Agreements and Securities Lending Transactions

Securities subject to repo (repurchase agreements) are classified as "Financial Assets at Fair Value through Profit and Loss", "Financial Assets Available for Sale" or "Investments Held to Maturity" according to their purposes to be held in the Bank's portfolio and evaluated within the principles of the relevant portfolio.

Funds obtained from repurchase agreements are followed under the "Funds Provided Under Repurchase Agreements" account in liabilities, and interest expense accruals are calculated using the internal rate of return method on the difference between the sales and repurchase prices corresponding to the period designated by a repurchase agreement.

Reverse repo transactions are recorded under the "Receivables from Reverse Repurchase Agreements" account. Interest income accruals are calculated according to the internal rate of return method on the difference between the purchase and resale prices corresponding to the period designated by a reverse repo agreement.

#### XI. Explanations on Non-current Assets Held for Sale and Discontinued Operations and Related Liabilities

Assets held for sale are measured at the lower of the carrying value of assets and fair value less any cost incurred for disposal. Assets held for sale are not amortized and presented in the financial statements separately. An asset shall be classified as held for sale, only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. Highly saleable condition requires a plan by the management regarding the sale of the asset to be disposed of (or else the group of assets), together with an active program for the determination of buyers as well as for the completion of the plan. Also the asset (or else the group of assets) shall be actively marketed in conformity with its fair value. Various events and conditions may extend the completion period of the disposal more than a year. If such delay arises from any events and conditions beyond the control of the entity and if there is sufficient evidence that the entity has an ongoing disposal plan for these assets, such assets (or else group of assets) are continued to be classified as assets held for sale (or else group of assets).

A discontinued operation is a part of the Bank's business classified as sold or held-for-sale. The results of the discontinued operations are disclosed separately in the income statement.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### XII. Explanations on Goodwill and Other Intangible Assets

As at the balance sheet date, the Bank does not have any goodwill in its accompanying unconsolidated financial statements.

The Bank's intangible assets are composed of software programs. The purchased items are presented with their acquisition costs less the accumulated amortization and impairment provisions. In case there is an indication of impairment, the recoverable amount of the related intangible asset is estimated within the framework of "TAS 36-Impairment of Assets" and impairment provision is set aside in case the recoverable amount is below its acquisition cost.

The related assets are amortized by the straight-line method in 1-3 years. The amortization method and period are periodically reviewed at the end of each year.

#### XIII. Explanations on Tangible Assets

Tangible assets purchased before 1 January 2005, are presented in the financial statements at their inflation adjusted acquisition costs as of 31 December 2004, and the items purchased in the subsequent periods are presented at acquisition costs less accumulated amortization and impairment provisions. In case there is an indication of impairment, the recoverable amount of the related intangible asset is estimated within the framework of "TAS 36 – Impairment of Assets" and impairment provision is set aside in case the recoverable amount is below its acquisition cost.

Assets under construction for leasing or for administrative purposes or for other objectives, which are not presently determined, are amortized when they are ready for use.

The acquisition costs of tangible assets other than the land and construction in progress are amortized by the straight-line method, according to their estimated useful lives. The estimated useful life, residual amount and the method of amortization are reviewed every year for the possible effects of the changes that occur in the estimates and if there is any change in the estimates, they are recognized prospectively.

Assets acquired through finance lease are amortized at the estimated useful life or the leasing period, whichever is shorter.

Costs of operational lease development are amortized at equal amounts considering the period of benefit. Yet, in any case, the period of benefit cannot exceed the period of lease. In case the period of lease is indefinite or longer than 5 years, the amortization period is considered to be 5 years.

The difference between the sales proceeds arising from the disposal of tangible assets or the inactivation of a tangible asset and the book value of the tangible assets are recognized in the income statement.

Regular maintenance and repair costs incurred for tangible assets are recorded as expense.

There are no restrictions such as pledges, mortgages on tangible assets.

The depreciation rates used in amortization of tangible assets and their estimated useful lives are as follows:

|                | Estimated Economic Life (Year) | Depreciation Rate |
|----------------|--------------------------------|-------------------|
| Buildings      | 4-50                           | 2-25%             |
| Safe Boxes     | 2-50                           | 2-50%             |
| Other Movables | 2-25                           | 4-50%             |
| Leased Assets  | 4-5                            | 20-25%            |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### XIV. Explanations on Leasing Transactions

Assets acquired through finance lease are capitalized by the lower of the fair values or the discounted values of the leasing payments and the total amount of leasing payments are recorded as liabilities while the interest amounts are recorded as deferred interest expense. Finance lease payments are separated as financial expense and principal amount payment, which provides a decrease in finance lease liability, thus helps a fixed rate interest on the remaining principal amount of the debt to be calculated. Within the context of the Bank's general borrowing policy, financial expenses are recognized in the income statement. Leased assets are recorded under "Tangible Assets" account and they are amortized by straight-line method.

The Bank conducts no leasing operations as a "Lessor".

Transactions related to operating lease are accounted as per the provisions of the relevant agreement and on accrual basis.

#### XV. Explanations on Provisions and Contingent Liabilities

Provision is set aside in the financial statements in case that a liability resulting from past events exists, that an outflow funds, which have economic use is probable in order to fulfill the liability and that the amount of the related liability can be estimated reliably.

The provision amount is calculated by estimating in the most reliable way the expense to be made as at the balance sheet date to fulfill the liability by considering the risks and uncertainties related to the liability.

In case the provision is measured by using the estimated cash flows required to fulfill the existing liability, the book value of the related liability is equal to the present value of the related cash flows.

In case there is no probability of resource outflow in order to fulfill the liability and that the amount of liability cannot be measured in a sufficiently reliable way, the liability is considered as "Contingent Liability" and information is provided thereon in the footnotes.

#### XVI. Explanations on Contingent Assets

Contingent assets consist of unplanned or other unexpected events that usually cause a probable entry of economic uses in the Bank. Since showing the contingent assets in the financial statements may result in the accounting of an income, which will never be generated, the related assets are not included in the financial statements, but on the other hand, if the entry of the economic uses of these assets in the Bank is probable, an explanation is made thereon in the footnotes of the financial statements. Nevertheless, the developments related to the contingent assets are constantly evaluated and in case the entry of the economic use in the Bank is almost certain, the related asset and the respective income are shown in the financial statements of the period in which the change occurred.

#### XVII. Explanations on Liabilities Regarding Employee Benefits

#### 1. Severance Indemnities and Short-Term Employee Benefits

According to the related regulation and the collective bargaining agreements, the Bank is obliged to pay termination benefits for employees who retire, die, quit for their military service obligations, who have been dismissed as defined in the related regulation or (for the female employees) who have voluntarily quit within one year after the date of their marriage. Within the scope of "TAS 19-Employee Benefits", the Bank allocates seniority pay provisions for employee benefits by estimating the present value of the probable future liabilities. The Bank also allocates provision for the unused paid vacation.

#### 2. Retirement Benefit Obligations

Türkiye İş Bankası A.Ş. Emekli Sandığı Vakfı ("İşbank Pension Fund"), of which each Bank employee is a member, has been established according to the provisional Article 20 of the Social Security Act No. 506. As per provisional article nr.23 of the Banking Law Nr.5411, it is ruled that Bank pension funds, which were established within the framework of Social Security Act, will be transferred to the Social Security Institution, within 3 years after the publication of such law. Methods and principles related to transfer have been determined as per the Cabinet decision dated 30 November 2006 nr. 2006/11345. However, the related article of the act has been cancelled upon the President's application dated 2 November 2005, by the Supreme Court's decision dated 22 March 2007, nr. E.2005/39, K.2007/33, which was published on the Official Gazette dated 31 March 2007 and nr. 26479 and the execution decision was ceased as of the issuance date of the related decision.

After the justified decree related to cancelling the provisional article 23 of the Banking Law was announced by the Constitutional Court on the Official Gazette dated 15 December 2007 and nr.26731, Turkish Grand National Assembly started to work on establishing new legal regulations, and after it was approved at the General Assembly of the TGNA, the Law nr. 5754 "Emendating Social Security and General Health Insurance Act and Certain Laws and Decree Laws", which was published on the Official Gazette dated 8 May 2008 and nr. 26870, came into effect. The new law decrees that the contributors of the bank pension funds, the ones who receive salaries or income from these funds and their rightful beneficiaries will be transferred to the Social Security Institution and will be subject to this Law within 3 years after the release date of the related article, without any need for further operation, and that the three-year transfer period can be prolonged for maximum 2 years by the Cabinet decision. The related three-year transfer period has been prolonged for 2 years by the Cabinet decision dated 14 March 2011, which was published on the Official Gazette dated 9 April 2011 and nr. 27900.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

On the other hand, the application made on 19 June 2008 by the Republican People's Party to the Constitutional Court for the annulment and motion for stay of some articles, including the first paragraph of the provisional article 20 of the Law, which covers provisions on transfers, was rejected in accordance with the decision taken at the meeting of the afore-mentioned court on 30 March 2011.

The above mentioned Law also states that;

- Through a commission constituted by the attendance of one representative separately from the Social Security Institution, Ministry of Finance, Turkish Treasury, State Planning Organization, Banking Regulation and Supervision Agency, Savings Deposit Insurance Fund, one from each pension fund, and one representative from the organization employing pension fund contributors, related to the transferred persons, the cash value of the liabilities of the pension fund as of the transfer date will be calculated by considering their income and expenses in terms of the lines of insurance within the context of the related Law, and technical interest rate of 9.8% will be used in the actuarial calculation of the value in cash,
- And that after the transfer of the pension fund contributors, the ones who receive salaries or income from these funds and their rightful
  beneficiaries to the Social Security Institution, these persons' uncovered social rights and payments, despite being included in the trust
  indenture that they are subject to, will be continued to be covered by the pension funds and the employers of pension fund contributors.

In line with the new law, the Bank had an actuarial valuation made for the aforementioned pension fund as of 31 December 2011 and set aside additional provision for the difference between the amount of the actuarial and technical deficit in the actuarial report dated 16 January 2012 and the amount of provision set aside in the financial statements until the current period. The actuarial assumptions used in the related actuarial report are given in Part Five Note II-9.

Up to now, there has not been any deficit in Türkiye İş Bankası A.Ş. Mensupları Munzam Sosyal Güvenlik ve Yardımlaşma Sandığı Vakfı (İşbank Members' Supplementary Pension Fund), which has been founded by the Bank employees in accordance with the rules of the Civil Code and which provides subsequent retirement benefits; and the Bank has made no payment for this purpose. It is believed that the assets of this institution are capable of covering its total obligations, and that it shall not constitute an additional liability for the Bank.

#### XVIII. Explanations on Taxation

#### 1. Corporate Tax:

In accordance with Article nr. 32 of the Corporate Tax Law nr. 5520, 20% rate is used in the calculation of the corporate tax. As per the related law, temporary tax is calculated and paid quarterly in line with the principles of the Income Tax Law and at the corporate tax rate. The temporary tax payments are deducted from the current period's corporate tax. The temporary provisional tax for the end of the year 2011 will be paid in February 2012 and will be offset with the current period's corporate tax.

Tax expense is the total amount of current tax and deferred tax. Tax liability for the current period is calculated over the taxable part of the period profit. Taxable profit differs from the profit reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. Current taxes are shown in the financial tables by offsetting with prepaid taxes.

Within the framework of the Corporate Tax Law nr. 5520, 75% of the gains on the sale of the participation shares, which were held in the assets for a minimum of 2 whole years and 75% of the gains on the sale of immovables are exempt from tax provided that they are added to the capital as set forth by the Law or that they are kept in a special fund under liabilities for a period of 5 years.

#### 2. Deferred Tax:

Deferred tax asset or liability is recognized by calculating the temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit and this calculation is made by using the balance sheet liability method based on enacted tax rates. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. The general provisions that are allocated for possible future risks are included in the tax base and they are not subject to deferred tax calculation. No tax assets or liabilities are recognized for the temporary timing difference that affects neither the taxable profit nor the accounting profit and that arises from the initial recognition in the balance sheet, of assets and liabilities, other than the goodwill and mergers.

The carrying values of deferred tax assets are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is measured at enacted tax rates prevailing in the period when the assets are realized or liabilities are settled, and the tax is recorded as income or expense in the income statement. Nonetheless, if the deferred tax is related to assets directly associated with the equity in the same or different period, it is directly recognized in the equity accounts.

Deferred tax assets and liabilities are shown in financial tables by way of offsetting.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 3. Tax Practices in the Countries that Foreign Branches Operate:

#### Turkish Republic of Northern Cyprus (TRNC)

According to the tax regulations in the Turkish Republic of Northern Cyprus, corporate gains are separately subject to 10% corporate tax and 15% income tax. The tax bases for companies are determined by adding the expenses that cannot be deducted according to TRNC regulations, to commercial gains and by subtracting exemptions and deductions from commercial gains. Income tax is paid in June, and corporate tax payment is made in two installments, in May and in October. On the other hand, withholding tax is paid in TRNC over interest income and similar gains of the companies. The relevant withholding tax payments are deducted from the corporate tax-payable. In the case the amount of the withholding tax collections is are higher than the corporate tax payable, the difference is deducted from income tax payable.

#### England

Corporate gains are subject to 26% corporate tax in England. The relevant rate is applied to the tax base that is determined by adding the expenses that cannot be deducted due to the regulations, to commercial gains and by subtracting exemptions and deductions from commercial gains. On the other hand, if the tax base of the relevant year, is higher than the amount found by dividing 1,500,000 GBP (exact value), as specified in regulations, by the number of participations, in which the Bank has 75% or more share, plus one, the corporate tax payments are made as temporary tax payments in four installments in July and October of the relevant year and in January and April of the following year. Relevant temporary tax payments are deducted from the corporate tax that is finalized until the end of January of the second year following the relevant year that the profit is made.

#### Rahrain

Banks in Bahrain are not subject to tax according to the regulations of the country.

#### The Republic of Iraq (Iraq)

Corporate gains are subject to 15% income tax in Iraq. Income tax is accrued at the end of the year and paid in the following year to the related tax administration by the end of June, at the latest.

#### 4. Transfer Pricing:

Transfer pricing is regulated through article 13 of Corporate Tax Law titled "Transfer Pricing through camouflage of earnings". Detailed information for the practice regarding the subject is found in the "General Communiqué Regarding Camouflage of Earnings Through Transfer Pricing".

According to the aforementioned regulations, in the case of making purchase or sales of goods or services with relevant persons/corporations at a price that is determined against "arm's length principle", the gain is considered to be distributed implicitly through transfer pricing and such distribution of gains is not subject to deductions in means of corporate tax.

#### XIX. Additional Explanations on Borrowings

The Bank resorts to obtaining funds from individuals and institutions residing domestically and abroad, as may be required, by way of resorting to borrowing instruments such as syndication, securitization, collateralized borrowing and issue of bonds/bills. Such transactions are at first carried at acquisition cost, and in the following periods they are valued at amortized cost measured by using the internal rate of return method.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### XX. Explanations on Share Certificates and Issues

Costs incurred during the issue of shares are accounted as expenses

Dividend payments are determined by the resolution of the General Assembly of Shareholders.

Weighted average number of shares outstanding is taken into account in the calculation of earnings per share. In case the number of shares increases by way of bonus issues as a result of the capital increases made by using the internal sources, the calculation of earnings per share is made by adjusting the weighted average number of shares, which were previously calculated as at the comparable periods. The adjustment means that the number of shares used in calculation is taken into consideration as if the bonus issue occurred at the beginning of the comparable period. In case such changes in the number of shares occur after the balance sheet date, but before the ratification of the financial statements to be published, the calculation of earnings per share are based on the number of new shares. The Bank's earnings per share calculations taking place in the income statement are as follows.

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Profit attributable to shareholders                  | 2,667,487      | 2,982,210    |
| Weighted average number of share certificates ('000) | 112,502,250    | 112,502,250  |
| Earnings per share (in exact TL)                     | 0.023710521    | 0.026508003  |

#### XXI. Explanations on Bank Acceptances and Bills of Guarantee

The Bank's acceptances and bills of guarantee are accounted concurrently with the payments by customers, and are shown as potential liabilities and commitments under off-balance sheet items.

#### XXII. Explanations on Government Incentives

The Bank has received no government incentives during the current or prior accounting periods.

#### XXIII. Explanations on Segment Reporting

Business segment is the part of an enterprise,

- which conducts business operations where it can gain revenues and make expenditures (including the revenues and expenses related to the transactions made with the other parts of the enterprise),
- whose operating results are regularly monitored by the authorities with the power to make decisions related to the operations of the enterprise
  in order to make decisions related to the funds to be allocated to the segment and to evaluate the performance of the segment, and
- which has its separate financial information.

Information on the Bank's activity segmentation is given in Part Four Note XI.

#### XXIV. Explanations on Other Issues

None.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART FOUR: INFORMATION ON THE FINANCIAL STRUCTURE

#### I. Explanations on Capital Adequacy Standard Ratio

The Bank's capital adequacy standard ratio is 14.07%.

The capital adequacy standard ratio is calculated by risk weighting of risk-weighted assets and non-cash loans in accordance with the ratios in the relevant legislation, and by adding the Value at Market Risk which is determined by the Standard Method, and the Value at Operational Risk which is determined by the Basic Indicator Approach, to the risk-weighted assets.

#### Information related to capital adequacy ratio:

|   | Risk Weights |     |           |            |   |  |           |  |  |
|---|--------------|-----|-----------|------------|---|--|-----------|--|--|
|   |              |     |           | Bank Only  | ••••••••••••••••••••••••••••••••••••••• | ······································ |           |  |  |
|   | 0%           | 10% | 20%       | 50%        | 100%                                    | 150%                                   | 200%      |  |  |
| Value at Credit Risk  |              |     |           |            |   |  |           |  |  |
| Balance Sheet Items (Net)   | 31,139,072   |     | 2,874,638 | 17,454,001 | 75,411,974                              | 1,340,825                              | 2,905,123 |  |  |
| Cash  | 1,231,348    |     | 116       |            |   |  |           |  |  |
| Securities in Redemption  |              |     |           |            |   |  |           |  |  |
| Balances with the Central Bank of<br>Turkey                                       | 5,689,128    |     |           |            |   |  |           |  |  |
| Balances with Domestic and Foreign<br>Banks, Foreign Head Offices and<br>Branches |              |     | 2,010,947 |            | 242,952                                 |  |           |  |  |
| Interbank Money Market Placements   | 43,127       |     |           |            |   |  |           |  |  |
| Receivables from Reverse Repo<br>Transactions                                     |              |     |           |            |   |  |           |  |  |
| Reserve Deposits  | 6,816,313    |     |           |            |   |  |           |  |  |
| Loans   | 3,270,203    |     | 442,100   | 17,081,852 | 65,183,980                              | 1,340,825                              | 2,905,123 |  |  |
| Non-performing Loans (Net)  |              |     |           |            |   |  |           |  |  |
| Lease Receivables   |              |     |           |            |   |  |           |  |  |
| Financial Assets Available for Sale   |              |     |           |            |   |  |           |  |  |
| Investments Held to Maturity  | 11,752,085   |     |           |            | 20,322                                  |  |           |  |  |
| Receivables From Installment Sale of Assets                                       |              |     |           |            | 55                                      |  |           |  |  |
| Miscellaneous Receivables   |              |     |           |            | 1,119,947                               |  |           |  |  |
| Interest and Income Accruals  | 1,735,986    |     | 23,012    | 372,149    | 799,774                                 |  |           |  |  |
| Investments in Associates, Subsidiaries and Jointly-Controlled Entities (Net)     |              |     |           |            | 6,275,017                               |  |           |  |  |
| Tangible Assets   |              |     |           |            | 1,735,806                               |  |           |  |  |
| Other Assets  | 600,882      |     | 398,463   |            | 34,121                                  |  |           |  |  |
| Off Balance Sheet Items   | 128,098      |     | 2,447,221 | 781,943    | 22,011,235                              |  |           |  |  |
| Non-cash Loans and Commitments  | 128,098      |     | 1,388,564 | 781,943    | 21,684,253                              |  |           |  |  |
| Derivative Financial Instruments  |              |     | 1,058,657 |            | 326,982                                 |  |           |  |  |
| Non- Risk Weighted Accounts   |              |     |           |            |   |  |           |  |  |
| Total Risk Weighted Assets  | 31,267,170   |     | 5,321,859 | 18,235,944 | 97,423,209                              | 1,340,825                              | 2,905,123 |  |  |

#### Summary information about the bank only standard capital adequacy ratio:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Value at Credit Risk (VaCR)               | 115,427,036    | 80,616,131   |
| Value at Market Risk (VaMR)               | 5,773,788      | 5,525,375    |
| Value at Operational Risk (VaOR)          | 11,275,425     | 10,715,692   |
| Shareholders' Equity                      | 18,643,083     | 16,995,505   |
| Shareholders' Equity/(VaCR+VaMR+VaOR)*100 | 14.07          | 17.55        |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### Information about the shareholders' equity items:

|   | Current Period         | Prior Period           |
|---|------------------------|------------------------|
| CORE CAPITAL (TIER I)   | 4 500 000              | 4 500 000              |
| Paid-In Capital   | 4,500,000              | 4,500,000              |
| Nominal Capital   | 4,500,000              | 4,500,000              |
| Capital Commitments (-)   | 1 615 020              | 1 615 000              |
| Paid-in Capital Inflation Adjustments<br>Share Premium  | 1,615,938              | 1,615,938              |
| Share Cancellation Profits  | 3,694                  | 3,694                  |
| Legal Reserves  | 1 646 564              | 1,444,476              |
| I. Legal Reserve (Turkish Commercial Code 466/1)  | 1,646,564<br>1,351,124 | 1,209,601              |
| II. Legal Reserve (Turkish Commercial Code 466/2)   | 295,440                | 234,875                |
| Other Legal Reserve Per Special Legislation   | 293,440                | 234,073                |
| Statutory Reserves  |                        |                        |
| Other Profit Reserves   | 89,767                 | -15,716                |
| Extraordinary Reserves  | 5,731,242              | 3,941,296              |
| Reserves Allocated by the General Assembly  | 5,298,144              | 3,290,176              |
| Retained Earnings   | 433,098                | 651,120                |
| Accumulated Loss  | 433,096                | 031,120                |
|   |                        |                        |
| Exchange Rate Difference on Foreign Currency Share Capital  Legal, Statutory and Extraordinary Reserves Inflation Adjustments   |                        |                        |
|   | 0.667.407              | 0.000.010              |
| Profit  Net Current Period Profit   | 2,667,487              | 2,982,210<br>2,982,210 |
| Prior Periods' Profit   | 2,667,487              | 2,902,210              |
| Provision for Possible Losses up to 25% of the Core Capital   | 950,000                | 950,000                |
| Gain on Sale of Associates. Subsidiaries and Real Estates   | 159,524                | 950,000                |
|   | 159,524                |                        |
| Primary Subordinated Loans up to 15% of the Core Capital  Losses Excess of Reserves (-)   |                        |                        |
|   |                        |                        |
| Current Period Loss Prior Periods' Loss   |                        |                        |
|   | 117.000                | 110 754                |
| Leasehold Improvements (-)  | 117,892                | 113,754                |
| Prepaid Expenses (-) (*)  | 60.677                 | 97,176                 |
| Intangible Assets (-)   | 63,677                 | 32,619                 |
| Deferred Tax Asset excess of 10% of the Core Capital (-)  |                        |                        |
| Limit Excesses as per Paragraph 3 of Article 56 of the Banking Law (-)  | 47.400.647             | 15 170 010             |
| Total Core Capital  | 17,182,647             | 15,178,349             |
| SUPPLEMENTARY CAPITAL (TIER II)   | 1 045 045              | 600 400                |
| General Loan Loss Provision   | 1,245,245              | 699,489                |
| 45% of Movables' Revaluation Reserve  |                        |                        |
| 45% of Immovables' Revaluation Reserve  | 00.000                 | 00.000                 |
| Bonus Shares of Associates, Subsidiaries and Jointly-Controlled Entities (Joint Ventures)   | 26,692                 | 26,692                 |
| Primary Subordinated Loans Excluding the Portion included in the Core Capital   |                        |                        |
| Secondary Subordinated Loan   | 450.070                | 4 404 040              |
| 45% of Marketable Securities Value Increase Fund (**)   | 453,973                | 1,131,846              |
| Associates and Subsidiaries   | 777,974                | 1,028,738              |
| Financial Assets Available for Sale   | -324,001               | 103,108                |
| Capital Reserves, Profit Reserves and Prior Periods' Profit/Loss Inflation Adjustments (excluding the inflation adjustments to legal reserves, status reserves and extraordinary reserves)  |                        |                        |
| Total Supplementary Capital   | 1,725,910              | 1,858,027              |
| TIER III CAPITAL  |                        |                        |
| CAPITAL   | 18,908,557             | 17,036,376             |
| DEDUCTIONS FROM THE CAPITAL  Investments in unconsolidated entities (domestic/foreign) of which the Bank Keeps 10% or More of the   | 265,474                | 40,871                 |
| Shares and Operating in Banking and Financial Sectors  Investments in entities (domestic/foreign) operating in Banking and Financial Sectors of which the Bank  |                        |                        |
| keeps the shares less than 10%, but exceeding 10% or more of the total core and supplementary capitals  |                        |                        |
| Loans to banks, financial institutions (domestic/foreign), holders of qualified shares in the form of secondary subordinated loan and debt instruments purchased from those parties qualified as primary or secondary subordinated loan |                        |                        |
| Loans granted non-compliant with the articles 50 and 51 of the Banking Law  | 326                    |                        |
| Net book values of real estates exceeding 50% of the capital and of assets acquired against overdue   |                        |                        |
| receivables and held for sale as per article 57 of the Banking Law but retained more than five years  | 65,939                 | 40,871                 |
| Others (***)  | 199,209                |                        |
| TOTAL SHAREHOLDERS' EQUITY  | 18,643,083             | 16,995,505             |

<sup>(\*)</sup> As per the "Regulation Amending the Regulation on Equities of Banks", published on the Official Gazette dated 10 March 2011 and nr. 27870, "Prepaid Expenses" have been removed from the items deducted from the core capital.

<sup>(\*\*)</sup> According to the related regulation, when calculating the supplementary capital, total balance amount is taken into consideration if the items subject to the Marketable Securities Value Increase Fund have a negative balance, and 45% of the balance amount is taken into consideration if their balance is positive.

(\*\*\*) It includes the deductions from the capital in accordance with the decision of the Banking Regulation and Supervision Agency dated 16 December 2010 and nr. 3980, published on

the Official Gazette dated 18 December 2010 and no. 27789.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### II. Explanations on Credit Risk

1. Credit risk is defined as the possibility of incurring loss where the counterparty in a transaction, partially or completely fails to meet its contractual obligations in due time in an agreement with the Bank.

The Bank's position against the credit risk limits defined by the current legislation is monitored by the Board. Within this framework, loans extended to Risk Groups and the Bank's Risk Group, including the Bank; loans in high amounts and limitations regarding the shares in participations are monitored according to the limits determined in connection with the size of the shareholders' equity.

Credit risk limits of customers are determined depending on the financial situation and loan requirements of the borrowers, in strict compliance with the relevant banking legislation, within the framework of loan authorization limits of Branches, Regional Offices, Loan Divisions, the Deputy Chief Executives responsible for loans, the CEO, the Credit Committee and the Board of Directors. These limits may be changed as may be deemed necessary by the Bank. Moreover, all commercial credit limits are revised periodically, provided that each period does not exceed a year. Furthermore, the borrowers and borrower groups forming a large proportion of the overall placement are subject to risk limits in order to provide further minimization of potential risk.

The geographical distribution of borrowers is consistent with the concentration of industrial and commercial activities in Turkey.

The distribution of borrowers by sector is monitored closely for each period and sectoral risk limits have been determined to prevent concentration of risk in sectoral sense.

The credit-worthiness of customers is monitored on a consistent basis by using company rating and scoring models specially developed for this purpose, and the audit of statements of account received is assured to have been made in accordance with the provisions as stipulated by the relevant legislation

Utmost importance is given to ensure that loans are furnished with collaterals. Most of the loans extended are collateralized by taking real estate, movable or commercial enterprise under pledge, promissory notes and other liquid assets as collateral, or by acceptance of bank letters of guarantee and individual or corporate guarantees.

- 2. There are certain control limits on forward transactions in terms of counter parties, and the risks taken for derivative instruments are evaluated along with other potential risks resulting from the market fluctuations.
- 3. As a result of the current level of customers' needs and the progress in the domestic market in this particular area, the Bank uses derivative transactions either for hedging or for commercial purposes.

Derivative instruments, which consist a remarkable volume, are monitored with consideration that they can always be liquidated in case of need.

4. Indemnified non-cash loans are considered as having the same risk weights as unpaid cash loans.

The rating and scoring systems applied by the Bank, includes detailed company analysis and enables rating of all companies and loans without any restrictions regarding credibility. Loans and companies, which have been renewed, restructured or rescheduled, are rated within the scope of this system. Specialized loans are evaluated by a special rating system, which is based on the credibility of the counterparty as well as the feasibility and risk analysis of the cash flows created mainly by the projects undertaken or the asset financed.

- 5. Lending transactions abroad are conducted by determining the country risks of related countries within the context of the current rating system and by taking the market conditions, country risks, and the relevant legal limitations into account. Furthermore, the credibility of banks and other financial institutions established abroad is examined within the framework of the rating system that has been developed and credit limits are assigned accordingly.
- 6. (i) The share of the Bank's receivables from the top 100 cash loan customers in the overall cash loan portfolio stands at 25% (31.12.2010: 26%).
  - (ii) The share of the Bank's receivables from the top 100 non-cash loan customers in the overall non-cash portfolio stands at 48% (31.12.2010: 43%).
  - (iii) The share of the Bank's cash and non-cash receivables from the top 100 loan customers in the overall cash and non-cash loans stands at 16% (31.12.2010: 14%).

Companies that are among the top 100 loan customers ranked according to cash, non-cash and total risks are leaders in their own sectors, the loans advanced to them are in line with their volume of industrial and commercial activity. A significant part of such loans is extended on a project basis, with their repayment sources being analyzed in accordance with the banking principles to be considered as satisfactory and associated risks are determined and duly covered by obtaining appropriate guarantees when deemed necessary.

7. The total value of the general provisions allocated for credit risk stands at TL 1,245,245.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

8. The Bank measures the quality of its loan portfolio by applying different rating/scoring models on cash commercial/corporate loans, retail loans and credit cards. The breakdown of the rating/scoring results, which are classified as "Strong", "Standard" and "Below Standard" by considering their default features, is shown below.

The loans whose borrowers' capacity to fulfill their obligations is very good, are defined as "Strong", whose borrowers' capacity to fulfill its obligations in due time is reasonable, are defined as "Standard" and whose borrowers' capacity to fulfill their obligations is poor, are defined as "Below Standard".

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Strong           | 34.26%         | 29.13%       |
| Standard         | 55.06%         | 55.96%       |
| Below Standard   | 8.74%          | 10.29%       |
| Not Rated/Scored | 1.94%          | 4.62%        |

The table data comprises application rating/scoring results and in case the behavior rating/scoring results are taken into account, for the current period, strong becomes 40.39%, standard 49.68%, below standard 4.82% and not rated/scored becomes 5.11%.

9. The net values of the collaterals of the closely monitored loans are given below in terms of collateral types and risk matches.

|   | Current F                      | Period       | Prior Period                   |              |  |
|---|--------------------------------|--------------|--------------------------------|--------------|--|
| Type of Collateral  | Net Value of the<br>Collateral | Loan Balance | Net Value of the<br>Collateral | Loan Balance |  |
| Real Estate Mortgage (*)  | 542,046                        | 542,046      | 641,534                        | 641,534      |  |
| Vehicle Pledge  | 80,534                         | 80,534       | 103,281                        | 103,281      |  |
| Cash Collateral (Cash, securities pledge, etc.)                                 | 11,099                         | 11,099       | 6,234                          | 6,234        |  |
| Pledge on Wages   | 72,823                         | 72,823       | 46,991                         | 46,991       |  |
| Cheques & Notes   | 18,299                         | 18,299       | 17,486                         | 17,486       |  |
| Other (Suretyship, commercial enterprise under pledge, commercial papers, etc.) | 81,503                         | 81,503       | 80,303                         | 80,303       |  |
| Non-collateralized  |                                | 626,462      |                                | 548,602      |  |
| Total   | 806,304                        | 1,432,766    | 895,829                        | 1,444,431    |  |

<sup>(\*)</sup> The mortgage and/or pledge amounts on which third parties have priorities are deducted from the fair values of collaterals in expertise reports; and after comparing the results to the mortgage/pledge amounts and loan balances, the smallest figures are considered to be the net value of collaterals

10. The net values of the collaterals of non-performing loans are given below in terms of collateral types and risk matches

|   | Current F                      | Period       | Prior Period                   |              |  |
|---|--------------------------------|--------------|--------------------------------|--------------|--|
| Type of Collateral  | Net Value of the<br>Collateral | Loan Balance | Net Value of the<br>Collateral | Loan Balance |  |
| Real Estate Mortgage (*)  | 426,461                        | 426,461      | 493,930                        | 493,930      |  |
| Cash Collateral   | 26                             | 26           | 54                             | 54           |  |
| Vehicle Pledge  | 89,065                         | 89,065       | 137,220                        | 137,220      |  |
| Other (suretyship, commercial enterprise under pledge, commercial papers, etc.) | 46,618                         | 46,618       | 62,355                         | 62,355       |  |

<sup>(\*)</sup> The mortgage and/or pledge amounts on which third parties have priorities are deducted from the fair values of collaterals in expertise reports, and after comparing the results to the mortgage/pledge amounts and loan balances the smallest figures are considered to be the net value of collaterals

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 11. The aging analysis of the loans past due but not impaired is as follows:

| Current Period                 | 31-60 Days | 61-90 Days | Total   |  |
|--------------------------------|------------|------------|---------|--|
| Loans                          |            |            |         |  |
| Corporate/Commercial Loans (*) | 18,636     | 14,790     | 33,426  |  |
| Consumer Loans (*)             | 22,181     | 10,340     | 32,521  |  |
| Credit Cards                   | 121,911    | 85,568     | 207,479 |  |
| Total (**)                     | 162,728    | 110,698    | 273,426 |  |

<sup>(\*)</sup> Related figures show only overdue amounts of installment based commercial loans and installment based consumer loans; the principal amounts of the loans which are not due as of the balance sheet date are equal to TL 183,818 and TL 187,103 respectively

<sup>(\*\*)</sup> The balance of the loans that are classified as closely monitored although they are not past due or past due for less than 31 days is TL 788,419.

| Prior Period                   | 31-60 Days | 61-90 Days | Total   |  |
|--------------------------------|------------|------------|---------|--|
| Loans                          |            |            |         |  |
| Corporate/Commercial Loans (*) | 37,682     | 31,142     | 68,824  |  |
| Consumer Loans (*)             | 26,038     | 13,633     | 39,671  |  |
| Credit Cards                   | 58,869     | 43,269     | 102,138 |  |
| Total (**)                     | 122,589    | 88,044     | 210,633 |  |

<sup>(\*)</sup> Related figures show only overdue amounts of installment based commercial loans and installment based consumer loans; the principal amounts which are not due as of the balance sheet date are equal to TL 274,745 and TL 185,211 respectively.

#### 12. Credit risk by types of borrowers and geographical concentration:

|                               | Loans to Individuals and<br>Entities |              | Loans to Banks and Other Financial Institutions |              | Securities (*)    |              | Other Loans (**)  |              |
|-------------------------------|--------------------------------------|--------------|---|--------------|-------------------|--------------|-------------------|--------------|
|                               | Current<br>Period                    | Prior Period | Current<br>Period                               | Prior Period | Current<br>Period | Prior Period | Current<br>Period | Prior Period |
| Borrowers' Concentration      |                                      |              |   |              |                   |              |                   |              |
| Private Sector                | 61,337,732                           | 40,182,109   | 2,239,902                                       | 1,893,269    | 77,934            | 76,540       | 43,686,156        | 25,511,283   |
| Public Sector                 | 2,051,873                            | 1,551,512    |   |              | 40,145,002        | 42,912,526   | 228,817           | 140,384      |
| Banks                         |                                      |              | 534,560   | 920,285      | 2,541,415         | 2,434,815    | 31,972,503        | 24,311,597   |
| Retail Customers              | 25,456,571                           | 19,684,503   |   |              |                   |              | 15,928,048        | 15,760,930   |
| Share Certificates            |                                      |              |   |              | 13,676            | 12,676       | 6,275,017         | 6,264,039    |
| Geographical<br>Concentration |                                      |              |   |              |                   |              |                   |              |
| Domestic                      | 87,596,202                           | 60,711,111   | 2,635,509                                       | 2,438,798    | 40,367,902        | 42,102,858   | 66,666,019        | 47,905,991   |
| European Union (EU)           | 452,000                              | 104,470      | 54,734  | 341,708      | 2,356,312         | 3,286,363    | 28,812,455        | 22,317,143   |
| OECD Countries (***)          |                                      |              |   | 232          |                   |              | 1,468,981         | 926,270      |
| Off-Shore Banking<br>Regions  |                                      | 42,540       |   | 27           | 37,702            | 30,877       |                   |              |
| USA, Canada                   | 11,721                               | 157          |   |              |                   |              | 440,554           | 126,372      |
| Other Countries               | 786,253                              | 559,846      | 84,219  | 32,789       | 16,111            | 16,459       | 702,532           | 712,457      |
| Total                         | 88,846,176                           | 61,418,124   | 2,774,462                                       | 2,813,554    | 42,778,027        | 45,436,557   | 98,090,541        | 71,988,233   |

<sup>(\*\*)</sup> The balance of the loans that are classified as closely monitored although they are not past due or past due for less than 31 days is TL 773,842.

<sup>(\*)</sup> Includes financial assets at fair value through profit or loss, financial assets available for sale and investments held to maturity.

(\*\*) Includes banks, money market operations, non-cash loans, commitments qua loans, investments in associates and subsidiaries, and derivative instruments.

(\*\*\*) OECD countries other than EU countries, USA and Canada.

# Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

### 13. Information on geographical concentration:

|   | Assets (*)  | Liabilities(**) | Non-Cash<br>Loans | Fixed Capital<br>Investments | Net Profit |
|---|-------------|-----------------|-------------------|------------------------------|------------|
| Current Period  |             |                 |                   |                              |            |
| Domestic  | 149,258,525 | 119,010,982     | 24,343,834        | 13,622                       | 2,487,117  |
| European Union Countries  | 4,246,816   | 19,494,625      | 1,020,724         | 146,436 (***)                | 7,114      |
| OECD Countries (****)   | 462,915     | 505,571         | 94,414            |                              |            |
| Off-Shore Banking Regions   | 37,702      |                 |                   |                              | 149,272    |
| USA, Canada   | 206,513     | 2,334,732       | 26,766            |                              |            |
| Other Countries   | 1,167,394   | 2,401,230       | 364,267           | 57,456(***)                  | 23,984     |
| Investments in Associates,  |             |                 |                   |                              |            |
| Subsidiaries and Jointly<br>Controlled Entities (Joint<br>Ventures) |             |                 |                   | 6,071,125                    |            |
| Unallocated Assets/Liabilities                                      |             |                 | •                 | •                            |            |
| Total   | 155,379,865 | 143,747,140     | 25,850,005        | 6,288,639                    | 2,667,487  |
| Prior Period  |             |                 |                   |                              |            |
| Domestic  | 118,375,643 | 96,914,164      | 14,054,964        | 12,622                       | 3,143,875  |
| European Union Countries  | 5,544,172   | 15,067,422      | 669,436           | 41,480(***)                  | 2,409      |
| OECD Countries (****)   | 564,186     | 314,788         | 87,719            |                              |            |
| Off-Shore Banking Regions   | 73,444      |                 |                   |                              | -197,152   |
| USA, Canada   | 79,453      | 514,537         | 31,868            |                              |            |
| Other Countries   | 882,935     | 1,971,779       | 438,616           |                              | 33,078     |
| Investments in Associates,<br>Subsidiaries and Jointly              |             |                 |                   | 6 000 550                    |            |
| Controlled Entities (Joint Ventures)                                |             |                 |                   | 6,222,559                    |            |
| Unallocated Assets/Liabilities                                      |             |                 |                   |                              |            |
| Total   | 125,519,833 | 114,782,690     | 15,282,603        | 6,276,661                    | 2,982,210  |

<sup>(\*)</sup> The sum of assets and fixed capital investments reflect the total assets in the balance sheet.

(\*\*) Among liabilities, the shareholders' equity items are not taken into consideration.

(\*\*\*) The balances indicate our subsidiaries located abroad.

(\*\*\*\*) OECD countries other than EU countries, the USA, and Canada.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 14. Sector concentration of cash loans:

|                                      | Current Period |        |            | Prior Period |            |        |            |        |
|--------------------------------------|----------------|--------|------------|--------------|------------|--------|------------|--------|
|                                      | TL             | (%)    | FC         | (%)          | TL         | (%)    | FC         | (%)    |
| Agricultural                         | 867,613        | 1.48   | 28,234     | 0.09         | 639,112    | 1.46   | 32,251     | 0.16   |
| Farming and Raising Livestock        | 712,722        | 1.21   | 21,498     | 0.07         | 522,682    | 1.19   | 14,718     | 0.07   |
| Forestry                             | 111,275        | 0.19   | 354        | 0.00         | 84,497     | 0.20   | 9,568      | 0.05   |
| Fishing                              | 43,616         | 0.08   | 6,382      | 0.02         | 31,933     | 0.07   | 7,965      | 0.04   |
| Industry                             | 9,507,823      | 16.17  | 14,297,117 | 43.57        | 6,981,466  | 15.93  | 9,226,407  | 45.22  |
| Mining                               | 273,509        | 0.47   | 397,878    | 1.21         | 204,573    | 0.47   | 188,598    | 0.92   |
| Production                           | 8,943,489      | 15.21  | 9,892,573  | 30.15        | 6,576,167  | 15.00  | 6,897,790  | 33.81  |
| Electricity, gas, and water          | 290,825        | 0.49   | 4,006,666  | 12.21        | 200,726    | 0.46   | 2,140,019  | 10.49  |
| Construction                         | 2,964,597      | 5.04   | 1,832,538  | 5.58         | 2,033,097  | 4.64   | 1,057,520  | 5.18   |
| Services                             | 19,955,204     | 33.93  | 14,328,878 | 43.66        | 14,421,067 | 32.90  | 8,424,549  | 41.28  |
| Wholesale and Retail Trade           | 10,615,725     | 18.05  | 3,043,743  | 9.27         | 7,465,370  | 17.03  | 1,988,050  | 9.74   |
| Hotel, Food and Beverage Services    | 637,079        | 1.08   | 1,300,610  | 3.96         | 498,065    | 1.14   | 385,246    | 1.89   |
| Transportation and Telecommunication | 3,699,621      | 6.29   | 4,085,921  | 12.45        | 2,443,012  | 5.57   | 2,467,932  | 12.09  |
| Financial Institutions               | 2,119,505      | 3.61   | 2,095,594  | 6.39         | 1,602,515  | 3.66   | 2,080,299  | 10.20  |
| Real Estate and Renting Services     | 1,324,603      | 2.25   | 2,549,693  | 7.77         | 1,193,284  | 2.72   | 1,025,843  | 5.03   |
| Self-Employment Services             | 869,487        | 1.48   | 941,866    | 2.87         | 676,841    | 1.55   | 181,548    | 0.89   |
| Education Services                   | 219,396        | 0.37   | 212,615    | 0.65         | 176,230    | 0.40   | 202,930    | 0.99   |
| Health and Social Services           | 469,788        | 0.80   | 98,836     | 0.30         | 365,750    | 0.83   | 92,701     | 0.45   |
| Other                                | 25,508,490     | 43.38  | 2,330,144  | 7.10         | 19,752,201 | 45.07  | 1,664,008  | 8.16   |
| Total                                | 58,803,727     | 100.00 | 32,816,911 | 100.00       | 43,826,943 | 100.00 | 20,404,735 | 100.00 |

#### III. Explanations on Market Risk:

The market risk carried by the Bank is measured by two separate methods known respectively as the Standard Method and the Value at Risk Model in accordance with the local regulations adopted from internationally accepted practices. In this context, interest rate risk emerges as the most important component of the market risk.

The market risk measurements are carried out by applying the Standard Method at the end of each month and the results are included in the statutory reports as well as being reported to the Bank's top management.

The Value at Risk Model (VAR) is another alternative for the Standard Method used for measuring and monitoring market risk. This model is used to measure the market risk on a daily basis in terms of interest rate risk, exchange rate risk and equity share risk and is a part of the Bank's daily internal reporting. Further retrospective testing (back-testing) is carried out on a daily basis to determine the reliability of the daily risk calculation by the VAR model, which is used to estimate the maximum possible loss for the following day.

Scenario analyses which support the VAR model used to measure the losses that may occur in the ordinary market conditions are conducted, and the possible impacts of scenarios that are developed based on the future predictions and the past crises, on the value of the Bank's portfolio are determined and the results are reported to the Top Executive Management.

The limits set for the market risk management within the framework of the Bank's asset liability management risk policy, are monitored by the Risk Committee and reviewed in accordance with the market conditions.

The following table shows details of the market risk calculations carried out with the "Standard Method for Market Risk Measurement" and within the context of "Regulation for Evaluating and Measuring the Capital Adequacy of Banks" as of 31 December 2011.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 1. Information on the market risk:

|   | Amount    |
|---|-----------|
| (I) Capital Obligation against General Market Risk – Standard Method                    | 216,566   |
| (II) Capital Obligation against Specific Risk – Standard Method                         | 45,607    |
| (III) Capital Obligation against Currency Risk – Standard Method                        | 196,774   |
| (IV) Capital Obligation against Stocks Risk – Standard Method                           | 2,870     |
| (V) Capital Obligation against Exchange Risk – Standard Method                          |           |
| (VI) Capital Obligation against Market Risk of Options – Standard Method                | 86        |
| (VII) Capital Obligation against Market Risks of Banks Applying Risk Measurement Models |           |
| (VIII) Total Obligation against Market Risk (I+II+III+IV+V+VI)                          | 461,903   |
| (IX) Value at Market Risk (12,5 x VIII) or (12,5 x VII)                                 | 5,773,788 |

#### 2. Table of the average market risk related to the market risk calculated at the ends of months during the period:

|                        |           | Current Period |           |           | Prior Period |           |  |  |
|------------------------|-----------|----------------|-----------|-----------|--------------|-----------|--|--|
|                        | Average   | Highest        | Lowest    | Average   | Highest      | Lowest    |  |  |
| Interest Rate Risk     | 249,529   | 280,708        | 229,357   | 297,872   | 339,889      | 255,098   |  |  |
| Share Certificate Risk | 9,592     | 9,694          | 9,779     | 9,316     | 9,247        | 9,327     |  |  |
| Currency Risk          | 214,982   | 202,190        | 213,693   | 155,844   | 163,068      | 159,286   |  |  |
| Commodity Risk         | 2,628     | 107            | 583       |           |              |           |  |  |
| Settlement Risk        |           |                |           |           |              |           |  |  |
| Options Risk           | 526       | 860            | 80        | 626       | 792          | 382       |  |  |
| Total Value at Risk    | 5,965,713 | 6,169,488      | 5,668,650 | 5,795,725 | 6,412,450    | 5,301,163 |  |  |

#### IV. Explanations on Operational Risk

Operational risk is defined in general as "the risk of loss that may be arising from inadequate or ineffective internal processes, people, systems or other external factors".

The classification of operational risks that might be encountered during the activities is followed by preparing the "Risk Catalog of the Bank". This Risk Catalogue is the basis to be used in the definition and classification of all risks that may be exposed to and is updated parallel to the changing

The principles on specifying, defining, evaluating, measuring, monitoring, controlling and reporting the operational risk and the responsibilities regarding operational risk management are stated in the "Operational Risk Policy".

In the assessment of operational risk, "Self-Assessment Methodology" is applied. This method requires identifying the risks through the participation of the personnel who is responsible for undertaking the operation. Both qualitative and quantitative methods are used in the measurement and evaluation of operational risk. Information derived from the "Impact-Likelihood Analysis" and "Lost Case Data Analysis" is used in the measurements.

All the operational risks that are carried during the operations, the risk levels of the operations and/or new products/services, together with the losses of the Bank arising from operational risks are regularly monitored by the Risk Management Department, and if deemed necessary, the risk levels are updated and periodically reported to the Risk Committee and the Board of Directors.

The operational risk, to which the Bank is exposed, is measured using the Basic Indicator Approach in which the average of 15% of the year-end gross income of the last three years is multiplied by 12.5, in line with the domestic regulations. The operational risk amount used for the current period is TL 11,275,425 (31.12.2010: TL 10,715,692).

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### V. Explanations on Currency Risk

The currency risk for the Bank is a result of the difference between the Bank's assets denominated in foreign currencies and indexed to foreign currencies and liabilities denominated in foreign currencies. On the other hand, parity fluctuations of different foreign currencies are also another element of the currency risk.

The currency risk is managed by the internal currency risk limits which are established as a part of the Bank's risk policies. The Assets and Liabilities Committee and the Assets and Liabilities Management Unit meet regularly to take the necessary decisions for hedging exchange rate and parity risks, within the framework of the limits drawn by the "Net FC Overall Position/Shareholders' Equity" ratio, which is a part of the legal requirement, and the internal currency risk limits specifies by the Board of Directors and the decisions made on such compliance are strictly applied.

In measuring exchange rate risk, both the Standard Method and the Value at Risk Model (VAR) are used as applied in the statutory reporting.

Measurements made within the scope of the Standard Method are carried out on a monthly basis and form the basis of determining the capital requirement for hedging exchange rate risk.

Risk measurements made within the context of the Value at Risk Model (VAR) are made on a daily basis using the historical and Monte Carlo simulation methods. Furthermore, scenario analyses are conducted to support the calculations made within the VAR context.

The results of the measurements made on exchange rate risk are reported to the Top Management and the risks are closely monitored by taking into account the market and the economic conditions.

#### Foreign exchange buying rates of the Bank at the date of the balance sheet and for the 5 working days prior to the related date:

| Date       | USD    | EUR    | JPY    |
|------------|--------|--------|--------|
| 31.12.2011 | 1.8800 | 2.4327 | 0.0244 |
| 30.12.2011 | 1.8800 | 2.4327 | 0.0244 |
| 29.12.2011 | 1.9100 | 2.4670 | 0.0246 |
| 28.12.2011 | 1.9000 | 2.4618 | 0.0244 |
| 27.12.2011 | 1.8930 | 2.4740 | 0.0243 |
| 26.12.2011 | 1.8850 | 2.4629 | 0.0242 |

The Bank's average FC buying rate over a period of thirty days preceding the date of the financial statement:

**USD:** TL 1.8414 **EURO:** TL 2.4226 **JPY:** TL 0.0237

#### Sensitivity to currency risk:

The Bank's sensitivity to any potential change in foreign currency rates has been analyzed. In the analysis presented below 10% change, which is also the amount used for the internal reporting purposes, is anticipated in USD, EUR and GBP.

|     | % Change in Foreign Currency | Effects on Profit/Loss (*) |              |  |  |
|-----|------------------------------|----------------------------|--------------|--|--|
|     |                              | Current Period             | Prior Period |  |  |
| USD | 10% increase                 | 145,566                    | 215,053      |  |  |
|     | 10% decrease                 | -145,566                   | -215,053     |  |  |
| EUR | 10% increase                 | -94,839                    | -24,750      |  |  |
|     | 10% decrease                 | 94,839                     | 24,750       |  |  |
| GBP | 10% increase                 | 98,199                     | -2,224       |  |  |
|     | 10% decrease                 | -98,199                    | 2,224        |  |  |

(\*) Indicates the values before tax.

# Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### Information on currency risk:

| EURO   | USD  | JPY       | Other FC   | Total  |
|--|--|-----------|--|--|
|  |  |           |  |  |
| 7,027,475  | 168,514  | 1,393     | 1,475,421  | 8,672,803  |
| 419,260  | 865,426  | 7,373     | 722,182  | 2,014,24   |
| 94,503   | 550,331  |           |  | 644,83   |
| 24,333   | 18,808   |           |  | 43,14  |
| 585,627  | 9,717,530  |           |  | 10,303,15  |
| 10,779,789   | 24,638,017   | 78,741    | 468,171  | 35,964,71  |
| 203,892  |  |           |  | 203,89   |
| 2,000  | 6,220  |           | 5,588  | 13,80  |
|  |  |           |  |  |
|  | 262  |           | 164  | 42   |
|  |  |           |  |  |
| 219,108  | 460,706  | 2,685     | 2,721  | 685,22   |
| 19,355,987   | 36,425,814   | 90,192    | 2,674,247  | 58,546,24  |
|  |  |           |  |  |
|  |  |           |  |  |
| 467,164  | 586,731  | 35        | 340,735  | 1,394,66   |
| 14,136,415   | 18,667,785   | 21,696    | 3,760,079  | 36,585,97  |
| 210,702  | 5,659,188  |           |  | 5,869,89   |
| 4,148,904  | 6,787,439  |           | 1,176  | 10,937,51  |
|  | 952,974  |           |  | 952,97   |
| 277,975  | 156,925  | 900       | 7,918  | 443,71   |
| 470 222  | 1 182 380  | 185       | 0 121  | 1,662,20   |
| 19,711,382   | 33,993,422   | 23,116    | 4,119,029  | 57,846,94  |
| 055.005  | 0.400.000  | 07.070    | 4 444 700  | coo oc   |
| · · · · · · · · · · · · · · · · · · ·  | The state of the s |           |  | 699,29<br>408,55   |
| The second secon |  |           | 1 To 1 To 1 To 1 To 1 To 1 To 1 To 1 To  | ,  |
|  |  |           |  | 13,294,87  |
| in the first term of the first of the first term of the first ter  | and the second s |           | * · · · · · · · · · · · · · · · · · · ·  | 12,886,32<br>15,909,73   |
| 4,475,820  | 10,720,324   | 536,469   | 1/1,1∠1  | 15,909,73  |
| 12 270 000   | 06 040 779   | 00.206    | 902.046  | 40 605 20  |
| the second secon | The second secon | T         | the second secon | 40,605,30  |
|  | The state of the s |           | · ·  | 41,478,32  |
|  | · · · · · · · · · · · · · · · · · · ·  | * ·       | · · · · · · · · · · · · · · · · · · ·  | -873,02<br>1 746 69  |
| · · · · · · · · · · · · · · · · · · ·  | The second secon |           |  | 1,746,62   |
| 3,204,497<br>1,495,169   | 6,209,285  | 581,511   | 867,892<br>141,802   | 10,432,35<br>8,685,73  |
|  |  |           |  |  |
|  | 7,027,475  419,260 94,503 24,333 585,627 10,779,789 203,892 2,000  219,108 19,355,987  467,164 14,136,415 210,702 4,148,904 277,975  470,222 19,711,382  -355,395 -590,273 3,303,355 3,893,628 4,475,820  13,378,099 15,394,048 -2,015,949 1,709,328 3,204,497   | 7,027,475 | 7,027,475       168,514       1,393         419,260       865,426       7,373         94,503       550,331       24,333       18,808         585,627       9,717,530       10,779,789       24,638,017       78,741         203,892       2000       6,220       262         219,108       460,706       2,685       19,355,987       36,425,814       90,192         467,164       586,731       35         14,136,415       18,667,785       21,696         210,702       5,659,188       4,148,904       6,787,439         952,974       277,975       156,925       900         470,222       1,182,380       485         19,711,382       33,993,422       23,116         -355,395       2,432,392       67,076         -590,273       -898,497       -61,841         3,303,355       7,216,039       11,099         3,893,628       8,114,536       72,940         4,475,820       10,726,324       536,469         13,378,099       26,242,773       92,386         15,394,048       24,448,433       19,308         -2,015,949       1,794,340       73,078         1,709,328  | 7,027,475         168,514         1,393         1,475,421           419,260         865,426         7,373         722,182           94,503         550,331         24,333         18,808           585,627         9,717,530         10,779,789         24,638,017         78,741         468,171           203,892         2,000         6,220         5,588           262         164           219,108         460,706         2,685         2,721           19,355,987         36,425,814         90,192         2,674,247           467,164         586,731         35         340,735           210,702         5,659,188         1,176           4,148,904         6,787,439         1,176           952,974         277,975         156,925         900         7,918           470,222         1,182,380         485         9,121           19,711,382         33,993,422         23,116         4,119,029           -355,395         2,432,392         67,076         -1,444,782           -590,273         -898,497         -61,841         1,959,164           3,303,355         7,216,039         11,099         2,764,381           3,893,628         < |

<sup>(1)</sup> In accordance with the principles of the "Regulation on Measurement and Practices of Banks' Net Overall FC Position/Shareholders' Equity Ratio on a Consolidated and Unconsolidated Basis", Derivative Financial Instruments Foreign Currency Income Accruals (TL 252,275), Operating Lease Development Costs (TL 2,543), Prepaid Expenses (TL 8,018) in assets and Derivative Financial Instruments Foreign Currency Expense Accruals (TL 216,272) and Shareholders' Equity (TL 137,501) in liabilities are not taken into consideration in the currency risk measurement.

<sup>(2)</sup> Also includes foreign currency indexed loans, which are followed under TL accounts. Of the total amount of TL 3,147,807 of the aforementioned loans; TL 1,702,544 is USD indexed, TL 1,351,135 is EUR indexed, TL 19,006 is CHF indexed, TL 1,783 is GBP indexed, TL 73,329 is JPY indexed and TL 10 is CAD indexed.

<sup>(3)</sup> The item includes TL 2,479,052 precious metals deposit accounts.

<sup>(4)</sup> The derivative transactions are taken into consideration within the context of the forward foreign currency trading definitions in the above mentioned Regulation.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VI. Explanations on Interest Rate Risk

"Interest Rate Risk" is defined as the decrease that can arise in the value of the Bank's interest sensitive assets, liabilities and off-balance sheet operations a result of interest rate fluctuations. The method of average maturity gap according to the repricing periods is used for measuring the interest rate risk arising from the banking accounts, whereas the interest rate risk related to interest sensitive financial instruments followed under trading accounts is assessed within the scope of market risk.

Potential effects of interest rate risk on the Bank's assets and liabilities, market developments, the general economic environment and expectations are regularly covered in meetings of the Asset-Liability Committee, where further measures to reduce risk are taken when necessary.

The Bank's on and off-balance sheet interest sensitive accounts other than the assets and liabilities exposed to market risk are monitored and controlled by the limits above the average maturity gaps according to the repricing periods determined by the Board within the scope of asset-liability management risk policy. Moreover, scenario analyses formed in line with the historical data and expectations are also used in the management of the related risk.

#### Interest rate sensitivity:

In this part, the sensitivity of the Bank's assets and liabilities to the interest rates has been analyzed assuming that the year end balance figures were the same throughout the year.

During the measurement of the Bank's interest rate sensitivity, the profit/loss on the asset and liability items that are evaluated with market value are determined by adding to/deducting from the difference between the expectancy value of the portfolio after one year in case there is no change in interest rates and the value of the portfolio one year later, which is measured after the interest shock, the interest income to be additionally earned/to be deprived of during the one year period due to the renewal or repricing of the related portfolio at the interest rates formed after the interest shock.

On the other hand, in the profit/loss calculation of assets and liabilities that are not evaluated by the current market prices, it is assumed that assets and liabilities with fixed interest rates will be renewed at maturity date and the assets and liabilities having variable interest rates will be renewed at the end of repricing period with the market interest rates generated after the interest shock.

Within this context, ceteris paribus, the possible changes that may occur in the Bank's profit and shareholders' equity in case of 1 point increase/decrease in TL and FC interest rates on the reporting day are given below.

| % Change in      | the Interest Rate (*) | Effect On Profi | t/Loss (**)  | Effect on Equity (***) |              |  |
|------------------|-----------------------|-----------------|--------------|------------------------|--------------|--|
| TL               | FC (****)             | Current Period  | Prior Period | Current Period         | Prior Period |  |
| 1 point increase | 1 point increase      | -10,936         | -373,135     | -381,497               | -74,147      |  |
| 1 point decrease | 1 point decrease      | 57,567          | 273,686      | 410,069                | 75,800       |  |

<sup>(\*)</sup> The effects on the profit/loss and shareholders' equity are stated with their before tax values.

<sup>(\*\*)</sup> The effect on the profit/loss is mainly arising from the fact that the average maturity of the Bank's fixed rate liabilities is shorter than the average maturity of its fixed rate assets.

<sup>(\*\*\*)</sup> The effect on the shareholders' equity is arising from the change of the fair value of securities followed under Financial Assets Available for Sale.

<sup>(\*\*\*\*)</sup> Due to the reason that the LIBOR rates were at low levels in both of the periods, the negative shock imposed on FC interest rates in some maturity brackets remained below the aforementioned rates.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### Interest rate sensitivity of assets, liabilities and off balance sheet items (Based on repricing periods)

|  | Up to<br>1 Month | 1-3 Months    | 3-12 Months | 1-5Years   | 5 Years and<br>Over | Non-interest<br>Bearing | Total       |
|--|------------------|---------------|-------------|------------|---------------------|-------------------------|-------------|
| Current Period   | 1 111011111      | 1 0 111011110 | O IZ MOILIO | 1 010410   | O 10.               | Douing                  | Total       |
| Assets   |                  |               |             |            |                     |                         |             |
| Cash (Cash in Vault, Foreign<br>Currency Cash, Money in Transit, Cheques<br>Purchased) and Balances with the Central<br>Bank of Turkey |                  |               |             |            |                     | 13,736,905              | 13,736,905  |
| Banks  | 1,677,911        | 1,142         | 55,100      | 499        |                     | 519,684                 | 2,254,336   |
| Financial Assets at Fair Value through Profit/Loss   | 334,538          | 575,480       | 334,552     | 325,416    | 5,971               | 54                      | 1,576,011   |
| Money Market Placements  | 43,141           |               |             |            |                     |                         | 43,141      |
| Financial Assets Available for Sale  | 6,979,307        | 3,614,543     | 6,673,539   | 7,253,244  | 4,060,712           | 71,503                  | 28,652,848  |
| Loans  | 27,145,215       | 10,368,336    | 20,149,080  | 27,748,602 | 6,201,887           | 7,518                   | 91,620,638  |
| Investments Held to Maturity   | 150,540          | 5,044,532     | 5,612,337   | 2,658,293  |                     |                         | 13,465,702  |
| Other Assets   | 246,485          | 54            | 302         |            |                     | 10,072,082              | 10,318,923  |
| Total Assets   | 36,577,137       | 19,604,087    | 32,824,910  | 37,986,054 | 10,268,570          | 24,407,746              | 161,668,504 |
| Liabilities  |                  |               |             |            |                     |                         |             |
| Banks Deposits   | 1,235,737        | 565,552       | 168,195     | 28,222     |                     | 250,431                 | 2,248,137   |
| Other Deposits   | 57,150,129       | 15,231,481    | 5,164,561   | 161,281    |                     | 18,357,545              | 96,064,997  |
| Money Market Funds   | 16,540,123       | 511,762       | 2,233,920   | 175,265    |                     |                         | 19,461,070  |
| Miscellaneous Payables   | 301,819          |               |             |            |                     | 3,039,131               | 3,340,950   |
| Marketable Securities Issued   | 596,484          | 762,904       | 1,489,469   | 932,564    |                     |                         | 3,781,421   |
| Funds Provided from Other Financial<br>Institutions  | 6,033,374        | 3,083,354     | 1,937,638   | 81,321     | 12,521              |                         | 11,148,208  |
| Other Liabilities(*)   | 184,725          | 723,683       | 1,104,280   | 78,481     | 3,106               | 23,529,446              | 25,623,721  |
| Total Liabilities  | 82,042,391       | 20,878,736    | 12,098,063  | 1,457,134  | 15,627              | 45,176,553              | 161,668,504 |
| Balance Sheet Long Position  |                  |               | 20,726,847  | 36,528,920 | 10,252,943          |                         | 67,508,710  |
| Balance Sheet Short Position   | -45,465,254      | -1,274,649    |             |            |                     | -20,768,807             | -67,508,710 |
| Off Balance Sheet Long Position  | 2,822,000        | 5,895,000     |             |            |                     |                         | 8,717,000   |
| Off Balance Sheet Short Position   |                  |               | -818,655    | -7,162,295 | -188,000            |                         | -8,168,950  |
| Total Position   | -42,643,254      | 4,620,351     | 19,908,192  | 29,366,625 | 10,064,943          | -20,768,807             | 548,050     |

<sup>(\*)</sup> Shareholders' equity is shown in "non-interest bearing" column.

#### Interest rate sensitivity of assets, liabilities and off balance sheet items (Based on repricing periods)

|  | Up to                                   | d O Mantha | 0.40 Marsha | 4.5.1/     | 5 Years and | Non-interest                          | Total       |
|--|---|------------|-------------|------------|-------------|---------------------------------------|-------------|
| Prior Period   | 1 Month                                 | 1-3 Months | 3-12 Months | 1-5 Years  | Over        | Bearing                               | Total       |
| Assets   |   |            |             |            |             |                                       |             |
|  |   |            |             |            |             |                                       |             |
| Cash (Cash in Vault, Foreign<br>Currency Cash, Money in Transit, Cheques |   |            |             |            |             |                                       |             |
| Purchased) and Balances with the Central                                 |   |            |             |            |             |                                       |             |
| Bank of Turkey   | 5,307                                   |            |             |            |             | 8,517,318                             | 8,522,625   |
| Banks  | 3,104,352                               |            |             |            |             | 80.766                                | 3,185,118   |
| Financial Assets at Fair Value   | -,,                                     |            |             |            |             | ,                                     | -,,         |
| through Profit/Loss  | 108,672                                 | 226,490    | 330,901     | 60,926     | 5,823       | 54                                    | 732,866     |
| Money Market Placements  | , in the second                         |            | ,           | ŕ          |             |                                       |             |
| Financial Assets Available for Sale                                      | 5,687,294                               | 3,763,526  | 8,836,915   | 10,509,791 | 2,484,611   | 78,277                                | 31,360,414  |
| Loans  | 20,841,623                              | 6,741,754  | 12,077,240  | 20,305,910 | 4,247,163   | 17,988                                | 64,231,678  |
| Investment Held to Maturity  | 150,583                                 | 4,767,576  | 4,435,523   | 4,250,303  |             |                                       | 13,603,985  |
| Other Assets   | 281,200                                 | 44         | 160         |            |             | 9,878,404                             | 10,159,808  |
| Total Assets   | 30,179,031                              | 15,499,390 | 25,680,739  | 35,126,930 | 6,737,597   | 18,572,807                            | 131,796,494 |
| Liabilities  |   |            |             |            |             |                                       |             |
| Banks Deposits   | 1,712,723                               | 385,350    | 101,842     |            |             | 269,469                               | 2,469,384   |
| Other Deposits   | 58,126,406                              | 14,508,229 | 3,653,260   | 108,873    |             | 9,394,005                             | 85,790,773  |
| Money Market Funds   | 6,554,165                               | 1,351,580  | 2,114,499   | 138,646    |             |                                       | 10,158,890  |
| Miscellaneous Payables   | 6,518                                   |            |             |            |             | 2,543,474                             | 2,549,992   |
| Marketable Securities Issued   |   |            |             |            |             |                                       |             |
| Funds Provided from Other Financial                                      |   |            |             |            |             |                                       |             |
| Institutions   | 1,788,615                               | 3,219,176  | 3,023,271   | 11,380     |             |                                       | 8,042,442   |
| Other Liabilities(*)   | 73,006                                  | 417,210    | 731,106     | 14,425     |             | 21,549,266                            | 22,785,013  |
| Total Liabilities  | 68,261,433                              | 19,881,545 | 9,623,978   | 273,324    |             | 33,756,214                            | 131,796,494 |
| Balance Sheet Long Position  |   |            | 16,056,761  | 34,853,606 | 6,737,597   |                                       | 57,647,964  |
| Balance Sheet Short Position   | -38,082,402                             | -4,382,155 | , ,         | , ,        | , ,         | -15,183,407                           | -57,647,964 |
| Off Balance Sheet Long Position  | 2,177,000                               | 4,214,500  | 628,000     |            |             | , , , , , , , , , , , , , , , , , , , | 7,019,500   |
| Off Balance Sheet Short Position   | , | , ,        | ,           | -6,795,950 | -154,000    |                                       | -6,949,950  |
| Total Position   | -35,905,402                             | -167,655   | 16,684,761  | 28,057,656 | 6,583,597   | -15,183,407                           | 69,550      |

<sup>(\*)</sup> Shareholders' equity is shown in "non-interest bearing" column.

# $Unconsolidated\ Financial\ Statements\ as\ of\ and\ for\ the\ Year\ Ended\ 31\ December\ 2011$ (Convenience Translation of Financial\ Statements\ and\ Related\ Disclosures\ and\ Footnotes\ Originally\ Issued\ in\ Turkish,\ See\ Note\ I\ in\ Part\ Three)

#### Average interest rates applied to monetary financial instruments:

|  | EUR          | USD          | JPY  | TL            |
|--|--------------|--------------|------|---------------|
| Current Period   | %            | %            | %    | %             |
| Assets   |              |              |      |               |
| Cash (Cash in Vault, Foreign Currency Cash, Money in Transit,  |              |              |      |               |
| Cheques Purchased) and Balances with the Central Bank of Turkey  |              |              |      |               |
| Banks  | 0.92         | 0.23         |      | 9.02          |
| Financial Assets at Fair Value through Profit/Loss   | 4.10         | 2.93         |      | 11.43         |
| Money Market Placements  | 4.38         | 3.88         |      |               |
| Financial Assets Available for Sale  | 4.19         | 4.12         |      | 8.54          |
| Loans  | 5.18         | 4.57         | 2.78 | 13.97         |
| Investments Held to Maturity   | 0.75         | 7.42         |      | 12.98         |
| iabilities   |              |              |      |               |
| Banks Deposits   | 1.58         | 3.28         |      | 7.91          |
| Other Deposits   | 2.80         | 3.41         | 0.04 | 8.45          |
| Money Market Funds   | 3.10         | 2.24         |      | 10.48         |
| Miscellaneous Payables   |              |              |      |               |
| Marketable Securities Issued   |              | 5.30         |      | 9.27          |
| Funds Provided from Other Financial Institutions   | 2.15         | 1.89         |      | 7.51          |
|  | EUD          | 1105         | IDV  |               |
| No. Post d   | EUR          | USD          | JPY  | TL<br>°′      |
| Prior Period   | %            | %            | %    | %             |
| Assets   |              |              |      |               |
| Cash (Cash in Vault, Foreign Currency Cash, Money in Transit,<br>Cheques Purchased) and Balances with the Central Bank of Turkey |              |              |      |               |
| Banks  | 0.42         | 0.25         | 0.02 | 5.00          |
| Financial Assets at Fair Value through Profit/Loss   | 2.52         | 3.33         | 0.02 | 10.00         |
| Money Market Placements  | 2.52         | 3.33         |      | 10.00         |
| Financial Assets Available for Sale  | 2.00         | 4.25         |      | 8.23          |
| Loans  | 2.00<br>4.19 | 4.23<br>3.73 | 3.87 | 6.23<br>12.95 |
| Investments Held to Maturity   | 1.00         | 3.73<br>7.53 | 3.07 | 12.95         |
| iabilities   | 1.00         | 7.00         |      | 12.74         |
| Banks Deposits   | 1.16         | 2.24         |      | 6.96          |
| · · · · · · · · · · · · · · · · · · ·  |              | 2.24<br>2.26 | 0.01 |               |
| Other Deposits   | 2.06         | ÷            | 0.01 | 7.13          |
| Money Market Funds   | 2.81         | 1.62         |      | 6.74          |
| Miscellaneous Payables   |              |              |      |               |
| Marketable Securities Issued   | 4 77         | 4.50         |      | 7.04          |
| Funds Provided from Other Financial Institutions   | 1.77         | 1.50         |      | 7.61          |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VII. Explanations on Liquidity Risk

Liquidity risk can arise as a result of funding long-term assets with short-term resources. Utmost care is taken to maintain the consistency between the maturities of assets and liabilities; strategies are used to acquire funds over longer terms.

The Bank's principal source of funding is deposits. While the average maturity of deposits is shorter than the average maturity of assets as a result of the market conditions, the Bank's wide network of branches and steady core deposit base are its most important safeguards of the supply of funds. On the other hand, medium and long-term funds are acquired from institutions abroad.

In order to meet the liquidity requirements that may emerge from market fluctuations, considerable attention is paid to preserve liquid assets; efforts in this framework are supported by TL and FC cash flows projections. The term structure of TL and FC deposits, their costs and movements in the total amounts are monitored on a daily basis, also accounting for developments in former periods and expectations for the future. Based on cash flow projections, prices are differentiated for different maturities and thereby measures are taken to meet liquidity requirements; moreover liquidity that may be required for extraordinary circumstances is estimated and alternative liquidity sources are determined for possible utilization.

Furthermore, foreign currency and total liquidity adequacy ratios, which are subject to weekly legal reporting and calculated separately for 7 and 31 days following the reporting date, and the liquidity adequacy ratios that are calculated based on the stress scenarios built internally by the Bank, are used effectively to manage the liquidity risk.

Evaluated within the framework of the Bank's asset-liability management risk policy, the limits determined related to the liquidity risk management are monitored by the Risk Committee and in case of extraordinary situations where a quick action should be taken due to the unfavorable market conditions, emergency measures and funding plans related to liquidity risk are put into effect.

As per the Communiqué on "Measurement and Assessment of the Adequacy of Banks' Liquidity", the liquidity ratios that are measured for terms of 7 and 31 days should not be less than 80% and 100%, respectively. Foreign currency liquidity adequacy ratio means the ratio of foreign currency assets to foreign currency liabilities and the total liquidity adequacy ratio means the ratio of total assets to total liabilities. The highest, lowest and average liquidity adequacy ratios in the year 2011 with their prior year comparatives are given below.

|                | First Maturity Bra |         | Second Maturity B |         |
|----------------|--------------------|---------|-------------------|---------|
| Current Period | FC                 | FC + TL | FC                | FC + TL |
| Average (%)    | 153.51             | 179.24  | 97.51             | 130.64  |
| Highest (%)    | 213.52             | 271.05  | 116.48            | 170.87  |
| Lowest (%)     | 115.11             | 122.44  | 82.60             | 107.70  |
|                | First Maturity Bra |         | Second Maturity B |         |
| Prior Period   | FC                 | FC + TL | FC                | FC + TL |
| Average (%)    | 207.03             | 272.95  | 121.08            | 165.93  |
| Highest (%)    | 325.24             | 394.48  | 145.69            | 219.33  |
| Lowest (%)     | 157.78             | 209.63  | 100.40            | 142.41  |

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### Presentation of assets and liabilities according to their remaining maturities:

|  | Demand     | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5<br>Years | 5 Years and<br>Over | Unallocated (*) | Total       |
|--|------------|------------------|---------------|----------------|--------------|---------------------|-----------------|-------------|
| Current Period   |            |                  |               |                |              |                     |                 |             |
| Assets   |            |                  |               |                |              |                     |                 |             |
| Cash (Cash in Vault, Foreign<br>Currency Cash, Money in Transit,<br>Cheques Purchased) and Balances<br>with the Central Bank of Turkey | 6,920,592  | 6,816,313        |               |                |              |                     |                 | 13,736,905  |
| Banks  | 649,508    | 1,548,087        | 1,142         | 55,100         | 499          |                     |                 | 2,254,336   |
| Financial Assets at Fair Value through Profit/Loss   | 54         | 300,219          | 351,777       | 202,034        | 613,764      | 108,163             |                 | 1,576,011   |
| Money Market Placements  |            | 43,141           |               |                |              |                     |                 | 43,141      |
| Financial Assets Available for Sale  | 71,503     | 1,999,046        | 650,391       | 3,658,666      | 10,454,941   | 11,818,301          |                 | 28,652,848  |
| Loans  | 9,488,164  | 11,814,508       | 6,865,730     | 21,845,288     | 33,060,730   | 8,546,218           |                 | 91,620,638  |
| Investments Held to Maturity   |            |                  | 1,932,600     | 981,113        | 10,551,989   |                     |                 | 13,465,702  |
| Other Assets   |            | 864,277          | 26,288        | 4,132          | 106,778      |                     | 9,317,448       | 10,318,923  |
| Total Assets   | 17,129,821 | 23,385,591       | 9,827,928     | 26,746,333     | 54,788,701   | 20,472,682          | 9,317,448       | 161,668,504 |
| Liabilities  |            |                  |               |                |              |                     |                 |             |
| Bank Deposits  | 261,709    | 1,224,459        | 565,552       | 168,195        | 28,222       |                     |                 | 2,248,137   |
| Other Deposits   | 18,365,072 | 57,137,222       | 15,229,617    | 5,170,904      | 162,182      |                     |                 | 96,064,997  |
| Funds Provided from Other Financial Institutions   |            | 223,526          | 914,506       | 6,542,503      | 2,919,574    | 548,099             |                 | 11,148,208  |
| Money Market Funds   |            | 15,550,371       | 203,378       | 2,625,176      | 338,419      | 743,726             |                 | 19,461,070  |
| Marketable Securities Issued   |            | 596,484          | 612,904       | 1,489,469      | 1,082,564    |                     |                 | 3,781,421   |
| Miscellaneous Payables   |            | 3,216,708        | 36,676        | 42,476         | 45,090       |                     |                 | 3,340,950   |
| Other Liabilities  |            | 1,162,316        | 867,571       | 1,105,387      | 78,481       | 3,106               | 22,406,860      | 25,623,721  |
| Total Liabilities  | 18,626,781 | 79,111,086       | 18,430,204    | 17,144,110     | 4,654,532    | 1,294,931           | 22,406,860      | 161,668,504 |
| Liquidity Gap  | -1,496,960 | -55,725,495      | -8,602,276    | 9,602,223      | 50,134,169   | 19,177,751          | -13,089,412     |             |
| Prior Period   |            |                  |               |                |              |                     |                 |             |
| Total Assets   | 12,667,663 | 18,888,556       | 6,204,243     | 22,093,611     | 51,248,972   | 11,693,348          | 9,000,101       | 131,796,494 |
| Total Liabilities  | 15,691,861 | 62,977,035       | 17,203,540    | 10,917,789     | 2,878,857    | 1,006,866           | 21,120,546      | 131,796,494 |
| Liquidity Gap  | -3,024,198 | -44,088,479      | -10,999,297   | 11,175,822     | 48,370,115   | 10,686,482          | -12,120,445     |             |

<sup>(\*)</sup> Asset items, such as Tangible Assets, Subsidiaries and Associates, Office Supply Inventory, Prepaid Expenses and Non-Performing Loans, which are required for banking operations and which cannot be converted to cash in short-term, other liabilities such as Provisions which are not considered as payables and Shareholders' Equity, are shown in 'Unallocated' column.

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

In compliance with the Turkish Financial Reporting Standard no.7, the following table indicates the maturities of the Bank's major financial assets and liabilities which are not qualified as derivatives. The following tables have been prepared by referencing the earliest dates of collections and payments without discounting the assets and liabilities. The interest to be collected from and paid to the related assets and liabilities is included in the following table. Adjustments column shows the items that may cause possible cash flows in the following periods. The values of the related assets and liabilities registered in balance sheet do not include these amounts.

| Current Period                                   | Demand     | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over | Total       | Adjustments | Balance<br>Sheet<br>Value |
|--|------------|------------------|---------------|----------------|------------|---------------------|-------------|-------------|---------------------------|
| Assets   |            |                  |               |                |            |                     |             |             |                           |
| Financial Assets Held for Trading                | 54         | 4,065            | 15,387        | 67,631         | 651,327    | 111,114             | 849,578     | 190,101     | 659,477                   |
| Banks  | 649,508    | 1,548,169        | 1,146         | 55,751         | 510        |                     | 2,255,084   | 748         | 2,254,336                 |
| Money Market Receivables                         |            | 43,162           |               |                |            |                     | 43,162      | 21          | 43,141                    |
| Financial Assets Available for Sale              | 71,503     | 2,268,357        | 847,919       | 4,763,741      | 13,892,619 | 15,636,690          | 37,480,829  | 8,827,981   | 28,652,848                |
| Loans  | 9,488,164  | 12,108,431       | 7,525,840     | 25,096,584     | 39,576,961 | 9,720,272           | 103,516,252 | 11,895,614  | 91,620,638                |
| Investments Held to Maturity                     |            | 15,505           | 2,325,783     | 1,624,774      | 12,455,421 |                     | 16,421,483  | 2,955,781   | 13,465,702                |
| Liabilities                                      |            |                  |               |                |            |                     |             |             |                           |
| Deposits   | 18,626,781 | 58,564,562       | 16,024,732    | 5,483,567      | 202,910    |                     | 98,902,552  | 589,418     | 98,313,134                |
| Funds Provided from Other Financial Institutions |            | 230,442          | 935,549       | 6,646,705      | 3,205,843  | 617,016             | 11,635,555  | 487,347     | 11,148,208                |
| Money Market Funds                               |            | 15,563,407       | 207,513       | 2,695,244      | 427,397    | 779,808             | 19,673,369  | 212,299     | 19,461,070                |
| Marketable Securities Issued                     |            | 600,000          | 628,132       | 1,573,970      | 1,257,790  |                     | 4,059,892   | 278,471     | 3,781,421                 |
|  |            |                  |               |                |            |                     |             |             | Balance                   |
| Prior Period                                     | Demand     | Up to 1<br>Month | 1-3<br>Months | 3-12<br>Months | 1-5 Years  | 5 Years<br>and Over | Total       | Adjustments | Sheet<br>Value            |
| Assets   |            |                  |               | •              |            |                     |             |             |                           |
| Financial Assets Held for Trading                | 54         | 3,006            | 26,279        | 96,734         | 328,376    | 132,907             | 587,356     | 115,198     | 472,158                   |
| Banks  | 305,689    | 2,879,505        |               |                |            |                     | 3,185,194   | 76          | 3,185,118                 |
| Financial Assets Available for Sale              | 78,277     | 3,407,695        | 1,258,498     | 7,399,934      | 17,570,061 | 6,178,144           | 35,892,609  | 4,532,195   | 31,360,414                |
| Loans  | 6,616,302  | 9,542,637        | 4,998,724     | 17,705,381     | 26,496,676 | 6,461,566           | 71,821,286  | 7,589,608   | 64,231,678                |
| Investments Held to Maturity                     |            | 15,344           | 1,024,557     | 832,878        | 16,330,588 | 155,110             | 18,358,477  | 4,754,492   | 13,603,985                |
| Liabilities                                      |            |                  |               |                |            |                     |             |             |                           |
| Deposits   | 14,468,760 | 55,180,838       | 15,064,698    | 3,841,102      | 115,713    |                     | 88,671,111  | 410,954     | 88,260,157                |
| Funds Provided from Other Financial Institutions |            | 127,763          | 535,562       | 4,668,762      | 2,541,098  | 403,871             | 8,277,056   | 234,614     | 8,042,442                 |
| Money Market Funds                               |            | 6,366,462        | 1,102,259     | 1,864,902      | 300,997    | 698,021             | 10,332,641  | 173,751     | 10,158,890                |

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

The following table shows the remaining maturities of non-cash loans.

| Current Period       | Demand   | Up to 1<br>Month | 1-3 Months | 3-12 Months | 1-5 Years | 5 Years and<br>Over | Total      |
|----------------------|--|------------------|------------|-------------|-----------|---------------------|------------|
| Letters of Credit    | 2.894.169  | 261.317          |            | 44.326      | 1.502.279 | OVCI                | 5,170,468  |
| Endorsements         | 2,004,100  | 38.320           | 118.474    | 44,020      | 219,075   |                     | 375.869    |
| Letters of Guarantee | 11.109.755   | 235.171          | 1.380.447  | 2.381.053   | 3.785.303 | 289.605             | 19,181,334 |
| Acceptances          | 15,700   | 53,538           | 50,000     | 36,982      | 340,902   | ,                   | 497,122    |
| Other                | 21,016   | 3,678            | 1,690      | 81,141      | 50,861    | 466,826             | 625,212    |
| Total                | 14,040,640   | 592,024          | 2,018,988  | 2,543,502   | 5,898,420 | 756,431             | 25,850,005 |
|                      |  | Up to 1          |            |             |           | 5 Years and         |            |
| Prior Period         | Demand   | Month            | 1-3 Months | 3-12 Months | 1-5 Years | Over                | Total      |
| Letters of Credit    | 1,207,868  | 160,538          | 457,023    | 293,999     | 986,515   |                     | 3,105,943  |
| Endorsements         |  |                  | 24,433     |             | 6,149     |                     | 30,582     |
| Letters of Guarantee | 7,121,205  | 239,135          | 771,152    | 1,007,482   | 2,327,656 | 158,705             | 11,625,335 |
| Acceptances          | 10,698   | 17,141           | 64,861     | 8,752       | 110,086   |                     | 211,538    |
| Other                | 4,042  | 4,148            | 8,985      | 93,930      | 37,500    | 160,600             | 309,205    |
|                      | the state of the s |                  |            |             |           |                     |            |

The following table shows the remaining maturities of derivative financial assets and liabilities.

| Current Period            | Up to 1<br>Month | 1-3 Months | 3-12 Months | 1-5 Years  | 5 Years and<br>Over | Total      |
|---------------------------|------------------|------------|-------------|------------|---------------------|------------|
| Forwards Contracts-Buy    | 1,594,874        | 1,912,865  | 4,209,468   | 332,494    |                     | 8,049,701  |
| Forwards Contracts-Sell   | 1,629,158        | 1,904,442  | 4,180,110   | 332,318    |                     | 8,046,028  |
| Swaps Contracts-Buy       | 4,005,766        | 530,145    | 1,842,066   | 11,477,057 | 2,232,738           | 20,087,772 |
| Swaps Contracts-Sell      | 4,255,959        | 740,154    | 1,896,200   | 11,070,793 | 2,232,738           | 20,195,844 |
| Futures Transactions-Buy  |                  |            |             |            |                     |            |
| Futures Transactions-Sell |                  |            |             |            |                     |            |
| Options-Call              | 696,314          | 107,522    | 1,478,198   | 845,843    | 525,782             | 3,653,659  |
| Options-Put               | 696,314          | 107,522    | 1,478,198   | 845,843    | 525,782             | 3,653,659  |
| Other                     | 285,736          | 194,101    | 287,864     |            |                     | 767,701    |
| Total                     | 13,164,121       | 5,496,751  | 15,372,104  | 24,904,348 | 5,517,040           | 64,454,364 |
| Prior Period              | Up to 1<br>Month | 1-3 Months | 3-12 Months | 1-5 Years  | 5 Years and<br>Over | Total      |
| Forwards Contracts- Buy   | 740,865          | 441,666    | 1,626,565   | 161,948    |                     | 2,971,044  |
| Forwards Contracts- Sell  | 737,277          | 438,362    | 1,626,009   | 161,883    |                     | 2,963,531  |
| Swaps Contracts-Buy       | 3,461,815        |            | 1,216,367   | 8,647,373  | 1,682,816           | 15,008,371 |
| Swaps Contracts-Sell      | 3,432,539        |            | 1,234,211   | 8,589,823  | 1,682,816           | 14,939,389 |
| Futures Transactions-Buy  |                  |            |             |            |                     |            |
| Futures Transactions-Sell |                  |            |             |            |                     |            |
| Options-Call              | 738,368          | 866,302    | 607,527     | 454,635    |                     | 2,666,832  |
| Options-Put               | 745,468          | 856,302    | 601,027     | 454,635    |                     | 2,657,432  |
| Other                     |                  |            |             |            |                     |            |
| Total                     | 9,856,332        | 2,602,632  | 6,911,706   | 18,470,297 | 3,365,632           | 41,206,599 |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VIII. Explanations on Other Price Risks

The Bank is exposed to the equity share risk arising from its investments in companies which are traded on the ISE. Equity shares are generally obtained for investment purposes.

As of the reporting date, an analysis was made on the assessment of the Bank's sensitivity to equity shares price risk. In the analysis, it is assumed that all the other variables are constant and the data used in the valuation method (share prices) are 10% more/less. According to this assumption TL 425,018 (31.12.2010: TL 451,463) increase/decrease is expected in the Marketable Securities Revaluation Reserve account under the Shareholders' Equity. This, in fact, is arising from the increase/decrease in the fair values of the publicly-traded subsidiaries and associates.

#### IX. Explanations on Presentation of Assets and Liabilities at Fair Value

#### 1. Information on fair values of financial assets and liabilities

|  | Book Va        | alue         | Fair Value     |              |  |
|--|----------------|--------------|----------------|--------------|--|
|  | Current Period | Prior Period | Current Period | Prior Period |  |
| Financial Assets                                 |                |              |                |              |  |
| Money Market Placements                          | 43,141         |              | 43,141         |              |  |
| Banks  | 2,254,336      | 3,185,118    | 2,255,204      | 3,185,207    |  |
| Financial Assets Available for Sale              | 28,652,848     | 31,360,414   | 28,652,848     | 31,360,414   |  |
| Investments Held to Maturity                     | 13,465,702     | 13,603,985   | 14,145,880     | 15,258,935   |  |
| Loans  | 91,620,638     | 64,231,678   | 91,315,884     | 64,498,611   |  |
| Financial Liabilities                            |                |              |                |              |  |
| Banks Deposits                                   | 2,248,137      | 2,469,384    | 2,245,736      | 2,471,769    |  |
| Other Deposits                                   | 96,064,997     | 85,790,773   | 96,050,566     | 85,816,360   |  |
| Funds Provided from Other Financial Institutions | 11,148,208     | 8,042,442    | 11,132,274     | 8,039,143    |  |
| Marketable Securities Issued                     | 3,781,421      |              | 3,746,361      |              |  |
| Miscellaneous Payables                           | 3,340,934      | 2,549,992    | 3,340,934      | 2,549,992    |  |

Fair values of investments held to maturity and the marketable securities issued are determined by using the market prices; in cases where market prices cannot be measured, quoted market prices of other securities that are subject to amortization having similar interest, maturity and other conditions are taken as the basis for the fair value determination.

Market prices are taken into account in determining the fair values of the securities available for sale. When the prices cannot be measured in an active market, fair values are not deemed to be reliably determined and amortized cost, calculated by the internal rate of return method, are taken into account as the fair values.

Fair values of banks, loans granted, deposits and funds borrowed from other financial institutions are calculated by discounting the amounts in each maturity bracket formed according to repricing periods, using the rate corresponding to relevant maturity bracket in the discount curves based on current market conditions.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 2. Information on fair value measurements recognized in the financial statements

"TFRS 7 - Financial Instruments: Disclosures" standard requires the items, which are recognized in the balance sheet at their fair values to be shown in the notes by being classified within a range. According to this, the related financial instruments are classified into three levels in such a way that they will express the significance of the data used in fair value measurements. At the first level, there are financial instruments, whose fair values are determined according to quoted prices in active markets for identical assets or liabilities, at the second level, there are financial instruments, whose fair values are determined by directly or indirectly observable market data, and at the third level, there are financial instruments, whose fair values are determined by the data, which are not based on observable market data. The financial assets, which are recognized in the balance sheet at their fair values, are shown below as classified according to the aforementioned principles of ranking.

| Current Period   | Level 1    | Level 2 (*) | Level 3   |
|--|------------|-------------|-----------|
| Financial Assets at Fair Value Through Profit and Loss |            |             |           |
| Debt Securities  | 654,700    | 4,241       | 482       |
| Equity Securities                                      | 54         |             |           |
| Derivative Financial Assets Held for Trading           |            | 916,534     |           |
| Other  |            |             |           |
| Financial Assets Available-for-Sale (**)               |            |             |           |
| Debt Securities  | 16,323,600 | 5,905,679   | 6,352,066 |
| Other  |            | 57,881      |           |
| Investments in Subsidiaries and Associates (***)       | 4,250,180  |             |           |
| Derivative Financial Liabilities                       |            | 857,882     |           |

<sup>(\*)</sup> Debt securities shown under level 2 include Eurobond securities, whose fair values are determined by taking into consideration the direct or indirect market data.

<sup>(\*\*\*)</sup> Since the unlisted investments in associates and subsidiaries are recognized at acquisition cost within the framework of "TAS 39", these companies are not included in the table.

| Prior Period   | Level 1    | Level 2 | Level 3   |
|--|------------|---------|-----------|
| Financial Assets at Fair Value Through Profit and Loss |            |         |           |
| Debt Securities  | 472,083    |         |           |
| Equity Securities                                      | 54         |         |           |
| Derivative Financial Assets Held for Trading           |            | 260,708 |           |
| Other  |            | 21      |           |
| Financial Assets Available-for-Sale (*)                |            |         |           |
| Debt Securities  | 23,000,414 |         | 8,281,723 |
| Other  |            | 65,655  |           |
| Investments in Subsidiaries and Associates (**)        | 4,514,626  |         |           |
| Derivative Financial Liabilities                       |            | 717,276 |           |

<sup>(\*)</sup> Since they are not traded in an active market, the equity securities (TL 12,622) under the financial assets available-for-sale are shown in the financial statements at acquisition cost and the related securities are not shown in this table.

The movement table of financial assets at level 3 is given below.

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Balance at the Beginning of the Period | 8,281,723      | 10,508,267   |
| Purchases                              | 1,921,320      | 9,611,772    |
| Redemption or Sales                    | -3,265,512     | -10,506,305  |
| Valuation Difference                   | 1,338,235      | 137,214      |
| Transfers                              | -1,923,218     | -1,469,225   |
| Balance at the end of the Period       | 6,352,548      | 8,281,723    |

<sup>(\*\*)</sup> Since they are not traded in an active market, the equity securities (TL 13,622) under the financial assets available-for-sale are shown in the financial statements at acquisition cost and the related securities are not shown in this table.

<sup>(\*\*)</sup> Since the unlisted investments in associates and subsidiaries are recognized at acquisition cost within the framework of TAS 39, these companies are not included in the table.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### X. Explanations on Transactions Carried Out on Behalf of Third Parties and Fiduciary Transactions

The Bank gives trading, custody, fund management services in the name and on the account of its customers. The Bank has no fiduciary transactions.

#### XI. Explanations on Business Segmentation

The Bank's operations are classified as corporate, commercial, retail and private banking, as well as treasury/investment banking.

The Bank provides services to the large corporations, SMEs and other trading companies through various financial media within the course of its corporate and commercial operations. Services such as project financing, operating and investment loans, deposit and cash management, credit cards, cheques and bills, foreign trade transactions and financing, letter of guarantee, letter of credit, forfeiting, foreign currency trading, bill collections, payrolls, investment accounts, tax collections and other banking services are provided for the aforementioned customer segments.

By retail banking, the needs of individuals are met by performing banking services such as deposits, consumer loans, overdraft accounts, credit cards, bill collections, remittances, foreign currency trading, safe-deposit boxes, insurance, tax collections, investment accounts and by other banking services. For the private banking category, any kind of financial and cash management related services are provided for individuals within the high-income segment.

Within the context of treasury transactions, medium and long term funding is being fulfilled by tools such as securities trading, money market transactions, spot and forward TL and foreign currency trading, and derivative transactions such as forwards, swaps, futures and options, as well as syndications and securitizations.

The Bank's investments in associates and subsidiaries operating in the financial and non-financial sector are evaluated within the context of investment banking. The details about the aforementioned investments are stated in note 1.7 and 1.8 section of Part Five.

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

Statement of information related to business segmentation is given below.

| Current Period                                       | Corporate  | Commercial | Retail     | Private    | Treasury/<br>Investment | Unallocated | Total                   |
|--|------------|------------|------------|------------|-------------------------|-------------|-------------------------|
| OPERATING INCOME/EXPENSE                             |            |            |            |            |                         |             |                         |
| Interest Income                                      |            |            |            |            |                         |             | 10,898,384              |
| Interest Income from Loans                           | 1,649,852  | 3,111,744  | 2,140,921  | 59,886     |                         | 171,222     | 7,133,625               |
| Interest Income from Banks                           |            |            |            |            | 17,570                  |             | 17,570                  |
| Interest Income from Securities                      |            |            |            |            | 3,721,515               |             | 3,721,515               |
| Other Interest Income                                |            |            |            |            | 68                      | 25,606      | 25,674                  |
| Interest Expense                                     |            |            |            |            |                         |             | 6,336,584               |
| Interest Expense on Deposits                         | 1,119,596  | 660,457    | 1,264,055  | 1,838,853  |                         | 94,271      | 4,977,232               |
| Interest Expense on Funds Borrowed                   |            |            |            |            | 229,383                 |             | 229,383                 |
| Interest Expense on Money Market                     |            |            |            |            |                         |             |                         |
| Transactions   |            |            |            |            | 883,289                 |             | 883,289                 |
| Interest Expense on Securities Issued                |            |            |            |            | 208,048                 |             | 208,048                 |
| Other Interest Expense                               |            |            |            |            |                         | 38,632      | 38,632                  |
| Net Interest Income                                  |            |            |            |            |                         |             | 4,561,800               |
| Net Fees and Commissions Income                      |            |            |            |            |                         |             | 1,428,583               |
| Fees and Commissions Received                        | 138,514    | 372,673    | 507,099    | 42,407     |                         | 533,674     | 1,594,367               |
| Fees and Commissions Paid                            |            |            |            |            |                         | 165,784     | 165,784                 |
| Dividend Income                                      |            |            |            |            | 555,702                 |             | 555,702                 |
| Trading Income/Loss (Net)                            |            |            |            |            | 306,073                 |             | 306,073                 |
| Other Income   | 23,339     | 404,328    | 424,917    | 212        | 62,484                  | 395,834     | 1,311,114               |
| Prov. For Loans and Other Receivables                | 52,172     | 455,254    | 201,205    | 122        | 21,730                  | 653,310     | 1,383,793               |
| Other Operating Expense                              | 209,172    | 828,061    | 1,494,299  | 138,511    |                         | 811,156     | 3,481,199               |
| Income Before Tax                                    |            |            |            |            |                         |             | 3,298,280               |
| Tax Provision  |            |            |            |            |                         |             | 630,793                 |
| Net Period Profit                                    |            |            |            |            |                         |             | 2,667,487               |
| SEGMENT ASSETS                                       |            |            |            |            |                         |             |                         |
| Fin. Assets At Fair Value Through P/L                |            |            |            |            | 1,576,011               |             | 1,576,011               |
| Banks and Other Financial Institutions               |            |            |            |            | 2,297,477               |             | 2,297,477               |
| Financial Assets Available for Sale                  |            |            |            |            | 28,652,848              |             | 28,652,848              |
| Loans  | 34,371,428 | 33,365,590 | 20,797,619 | 646,719    |                         | 2,439,282   | 91,620,638              |
| Investments Held to Maturity                         |            |            |            |            | 13,465,702              |             | 13,465,702              |
| Associates and Subsidiaries                          |            |            |            |            | 6,275,017               |             | 6,275,017               |
| Other  |            |            |            |            |                         | 17,780,811  | 17,780,811              |
| SEGMENT LIADILITIES                                  |            |            |            |            |                         |             | 161,668,504             |
| SEGMENT LIABILITIES Deposits                         | 22 100 050 | 15 066 140 | 31,782,919 | 06 704 704 |                         | 1 740 400   | 98,313,134              |
| '  | 22,190,859 | 15,866,143 | 31,762,919 | 26,724,791 |                         | 1,748,422   | 90,313,134              |
| Derivative Financial Liabilities Held for<br>Trading |            |            |            |            | 857,882                 |             | 857,882                 |
| Funds Borrowed                                       |            |            |            |            | 11,148,208              |             | 11,148,208              |
| Money Market Funds                                   |            |            |            |            | 19,461,070              |             | 19,461,070              |
| Securities Issued                                    |            |            |            |            | 3,781,421               |             | 3,781,421               |
| Other Liabilities                                    |            |            |            |            | 0,701,421               | 5,980,499   | 5,980,499               |
| Provisions   |            |            |            |            |                         | 4,204,926   | 4,204,926               |
| Shareholders' Equity                                 |            |            |            |            |                         | 17,921,364  | 4,204,920<br>17,921,364 |
| onaronoladis Equity                                  |            |            |            |            |                         | 17,321,304  | 17,521,304              |

Real person merchants and the institutions and enterprises without corporate and commercial qualities, which were classified under the retail segment in prior periods, have started to be followed under the commercial segment, beginning from the current period.

# $Unconsolidated\ Financial\ Statements\ as\ of\ and\ for\ the\ Year\ Ended\ 31\ December\ 2011$ (Convenience Translation of Financial\ Statements\ and\ Related\ Disclosures\ and\ Footnotes\ Originally\ Issued\ in\ Turkish,\ See\ Note\ I\ in\ Part\ Three)

| Prior Period                                      | Corporate  | Commercial | Retail     | Private    | Treasury/<br>Investment | Unallocated | Total       |
|---|------------|------------|------------|------------|-------------------------|-------------|-------------|
| OPERATING INCOME/EXPENSE                          | Corporato  | Commorcia  | Hotan      | Tilvato    | IIIVOOLIIIOIIL          | Onanodatod  | iotai       |
| Interest Income                                   |            |            |            |            |                         |             | 9,797,839   |
| Interest Income from Loans                        | 1,168,875  | 2,056,063  | 2,263,164  | 49,947     |                         | 409,739     | 5,947,788   |
| Interest Income from Banks                        |            |            | ,          |            | 148,431                 | ,           | 148,431     |
| Interest Income from Securities                   |            |            |            |            | 3,667,042               |             | 3,667,042   |
| Other Interest Income                             |            |            |            |            | 5,752                   | 28,826      | 34,578      |
| Interest Expense                                  |            |            |            |            | ·                       |             | 5,215,964   |
| Interest Expense on Deposits                      | 1,004,658  | 243,692    | 1,431,447  | 1,578,893  |                         |             | 4,258,690   |
| Interest Expense on Funds Borrowed                |            |            |            |            | 511,177                 |             | 511,177     |
| Interest Expense on Money Market Transactions     |            |            |            |            | 434,702                 |             | 434,702     |
| Other Interest Expense                            |            |            |            |            |                         | 11,395      | 11,395      |
| Net Interest Income                               |            |            |            |            |                         |             | 4,581,875   |
| Net Fees and Commissions Income                   |            |            |            |            |                         |             | 1,236,425   |
| Fees and Commissions Received                     | 113,661    | 354,439    | 521,566    | 52,791     |                         | 309,122     | 1,351,579   |
| Fees and Commissions Paid                         |            |            |            |            |                         | 115,154     | 115,154     |
| Dividend Income                                   |            |            |            |            | 369,210                 |             | 369,210     |
| Trading Income/Loss (Net)                         |            |            |            |            | 134,630                 |             | 134,630     |
| Other Income                                      | 11,826     | 423,502    | 462,105    | 1,405      | 134,574                 | 535,872     | 1,569,284   |
| Prov. For Loans and Other Receivables             | 12,604     | 351,953    | 465,050    | 564        | 100                     | 305,178     | 1,135,449   |
| Other Operating Expense                           | 171,709    | 556,555    | 1,489,546  | 62,416     |                         | 922,897     | 3,203,123   |
| Income Before Tax                                 |            |            |            |            |                         |             | 3,552,852   |
| Tax Provision                                     |            |            |            |            |                         |             | 570,642     |
| Net Period Profit                                 |            |            |            |            |                         |             | 2,982,210   |
| SEGMENT ASSETS                                    |            |            |            |            |                         |             |             |
| Fin. Assets At Fair Value Through P/L             |            |            |            |            | 732,866                 |             | 732,866     |
| Banks and Other Financial Institutions            |            |            |            |            | 3,185,118               |             | 3,185,118   |
| Financial Assets Available for Sale               |            |            |            |            | 31,360,414              |             | 31,360,414  |
| Loans   | 23,563,865 | 19,575,315 | 18,615,880 | 610,448    |                         | 1,866,170   | 64,231,678  |
| Investments Held to Maturity                      |            |            |            |            | 13,603,985              |             | 13,603,985  |
| Associates and Subsidiaries                       |            |            |            |            | 6,264,039               |             | 6,264,039   |
| Other   | ,          |            |            |            |                         | 12,418,394  | 12,418,394  |
| SEGMENT LIABILITIES                               |            |            |            |            |                         |             | 131,796,494 |
| Deposits  | 20,512,762 | 9,519,267  | 31,589,933 | 25,718,143 |                         | 920,052     | 88,260,157  |
| Derivative Financial Liabilities Held for Trading |            |            |            |            | 717,276                 |             | 717,276     |
| Funds Borrowed                                    |            |            |            |            | 8,042,442               |             | 8,042,442   |
| Money Market Funds                                |            |            |            |            | 10,158,890              |             | 10,158,890  |
| Other Liabilities                                 |            |            |            |            |                         | 3,972,336   | 3,972,336   |
| Provisions  |            |            |            |            |                         | 3,631,589   | 3,631,589   |
| Shareholders' Equity                              |            |            |            |            |                         | 17,013,804  | 17,013,804  |
|   |            |            |            |            |                         |             | 131,796,494 |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART FIVE: EXPLANATIONS AND FOOTNOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

#### I. EXPLANATIONS AND FOOTNOTES ON ASSETS

#### 1. Cash and Central Bank of Turkey:

a. Information on Cash and Balances with the Central Bank of Turkey:

|                             | Current Period |           | Prior Period |           |
|-----------------------------|----------------|-----------|--------------|-----------|
|                             | TL             | FC        | TL           | FC        |
| Cash in TL/Foreign Currency | 796,329        | 324,116   | 670,166      | 253,543   |
| Central Bank of Turkey      | 4,267,773      | 8,237,668 | 3,320,095    | 3,948,880 |
| Other                       |                | 111,019   |              | 329,941   |
| Total                       | 5,064,102      | 8,672,803 | 3,990,261    | 4,532,364 |

#### b. Information on Balances with the Central Bank of Turkey:

|                             | Current Period |           | Prior Period |           |
|-----------------------------|----------------|-----------|--------------|-----------|
|                             | TL             | FC        | TL           | FC        |
| Unrestricted Demand Deposit | 4,267,773      | 1,421,355 | 3,320,095    | 1,079,091 |
| Unrestricted Time Deposit   |                |           |              |           |
| Restricted Time Deposit     |                |           |              |           |
| Other (*)                   |                | 6,816,313 |              | 2,869,789 |
| otal                        | 4,267,773      | 8,237,668 | 3,320,095    | 3,948,880 |

<sup>(\*)</sup> The amount of reserve deposits held at the Central Bank of Turkey regarding the foreign currency liabilities

#### c. Information on reserve requirements:

As per the Communiqué no. 2005/1 "Reserve Deposits" of the Central Bank of Turkey (CBT), banks keep reserve deposits at the CBT for their TL and FC liabilities mentioned in the communiqué. The reserve deposit rates vary according to their maturity compositions; the reserve deposit rates are realized between 5%-11% for TL deposits, between 5%-11% for other TL liabilities, between 9%-11% for FC deposits and between 6%-11% for other FC liabilities. Reserves are calculated and set aside every two weeks on Fridays for 14-day periods. In accordance with the related communiqué, no interest is paid for reserve requirements.

#### 2. Information on Financial Assets at Fair Value through Profit and Loss:

a. Financial assets at fair value through profit and loss, which are given as collateral or blocked:

Financial assets at fair value through profit and loss, which are given as collateral or blocked as of 31 December 2011 are amounting to TL 68 (31 December 2010: TL 64).

b. Financial assets at fair value through profit and loss, which are subject to repurchase agreements:

Financial assets at fair value through profit and loss, which are subject to repurchase agreements as of 31 December 2011 are amounting to TL 468,125 (31 December 2010: TL 423,401).

c. Positive differences on derivative financial assets held for trading:

|                      | Current Period |         | Prior Period |         |
|----------------------|----------------|---------|--------------|---------|
|                      | TL             | FC      | TL           | FC      |
| Forward Transactions | 22,758         | 123,792 | 7,385        | 59,960  |
| Swap Transactions    | 5,214          | 735,118 | 11,866       | 169,889 |
| Futures              |                |         |              |         |
| Options              | 262            | 26,534  | 622          | 10,986  |
| Other                |                | 2,856   |              |         |
| Total                | 28,234         | 888,300 | 19,873       | 240,835 |

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 3. Banks:

#### a. Information on banks:

|                                  | Current F |           | Prior Period |           |  |
|----------------------------------|-----------|-----------|--------------|-----------|--|
|                                  | TL        | FC        | TL           | FC        |  |
| Banks                            |           |           |              |           |  |
| Domestic Banks                   | 147,221   | 403,078   | 12           | 596,283   |  |
| Foreign Banks                    | 92,874    | 1,611,163 | 184,277      | 2,404,546 |  |
| Foreign Head Office and Branches |           |           |              |           |  |
| Total                            | 240,095   | 2,014,241 | 184,289      | 3,000,829 |  |

#### b. Information on foreign banks:

|                           | Unrestricted   | Unrestricted Amount |                | Amount              |
|---------------------------|----------------|---------------------|----------------|---------------------|
|                           | Current Period | Prior Period        | Current Period | <b>Prior Period</b> |
| EU Countries              | 781,594        | 1,678,618           |                |                     |
| USA, Canada               | 194,698        | 79,219              | 94             | 77                  |
| OECD Countries (*)        | 446,841        | 557,068             |                |                     |
| Off-shore Banking Regions |                |                     |                |                     |
| Other                     | 219,099        | 219,385             | 61,711         | 54,456              |
| Total                     | 1,642,232      | 2,534,290           | 61,805         | 54,533              |

<sup>(\*)</sup> OECD countries other than the EU countries, USA and Canada

#### 4. Information on Financial Assets Available for Sale:

a. Information on financial assets available for sale, which are given as collateral or blocked:

Financial assets available for sale, which are given as collateral or blocked, amount to TL 999,533 as of 31 December 2011. (31 December 2010: TL 769,385).

**b.** Information on financial assets available for sale, which are subject to repurchase agreements:

Financial assets available for sale, which are subject to repurchase agreements amount to TL 16,798,951 as of 31 December 2011. (31 December 2010: TL 8,439,302).

c. Information on financial assets available for sale:

|                                      | Current Period | Prior Period |
|--------------------------------------|----------------|--------------|
| Debt Securities                      | 28,791,593     | 31,282,151   |
| Traded on the Stock Exchange         | 16,511,612     | 23,000,428   |
| Not Traded on the Stock Exchange (*) | 12,279,981     | 8,281,723    |
| Equity Securities                    | 13,622         | 12,622       |
| Traded on the Stock Exchange         |                |              |
| Not Traded on the Stock Exchange     | 13,622         | 12,622       |
| Value Increase/Impairment Losses (-) | 210,248        | 14           |
| Other                                | 57,881         | 65,655       |
| Total                                | 28,652,848     | 31,360,414   |

<sup>(\*)</sup> It refers to the debt securities, which are not quoted on the Stock Exchange or which are not traded, although quoted, on the Stock Exchange at the end of the related period.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 5. Information related to loans:

a. Information on all types of loans and advances given to shareholders and employees of the Bank:

|                                  | Current Period |          | Prior Period |          |
|----------------------------------|----------------|----------|--------------|----------|
|                                  | Cash           | Non-Cash | Cash         | Non-Cash |
| Direct Lending to Shareholders   |                |          |              |          |
| Corporate Shareholders           |                |          |              |          |
| Individual Shareholders          |                |          |              |          |
| Indirect Lending to Shareholders |                |          |              |          |
| Loans to Employees               | 455,535        |          | 397,449      |          |
| Total                            | 455,535        |          | 397,449      |          |

b. Information about the first and second group loans and other receivables including loans that have been restructured or rescheduled:

|                                    | Standard Loans and             | Other Receivables              | Closely Monitored Loans and Other<br>Receivables |                                |  |
|------------------------------------|--------------------------------|--------------------------------|--|--------------------------------|--|
| Cash Loans                         | Loans and Other<br>Receivables | Restructured or<br>Rescheduled | Loans and Other<br>Receivables                   | Restructured or<br>Rescheduled |  |
| Non-Specialized Loans              | 89,381,673                     | 806,199                        | 966,259  | 466,507                        |  |
| Discount Notes                     | 13,764                         |                                |  |                                |  |
| Export Loans                       | 5,891,472                      | 16,118                         | 105,370  | 9,854                          |  |
| Import Loans                       | 630                            |                                |  |                                |  |
| Loans Extended to Financial Sector | 2,635,509                      |                                |  |                                |  |
| Foreign Loans                      | 1,377,719                      | 8,356                          | 2,777  | 75                             |  |
| Consumer Loans                     | 17,723,787                     | 685,241                        | 363,707  | 59,866                         |  |
| Credit Cards                       | 6,831,597                      |                                | 137,429  | 104,976                        |  |
| Precious Metal Loans               | 29,860                         | 564                            |  |                                |  |
| Other                              | 54,877,335                     | 95,920                         | 356,976  | 291,736                        |  |
| Specialized Loans                  |                                |                                |  |                                |  |
| Other Receivables                  |                                |                                |  |                                |  |
| Total                              | 89,381,673                     | 806,199                        | 966,259  | 466,507                        |  |

c. Cash loans according to their maturity structures:

|  | Standard Loans and             | Other Receivables              | Closely Monitored Loans and Other Receivables |                                |  |
|--|--------------------------------|--------------------------------|---|--------------------------------|--|
|  | Loans and Other<br>Receivables | Restructured or<br>Rescheduled | Loans and Other<br>Receivables                | Restructured or<br>Rescheduled |  |
| Short-term Loans and Other Receivables           | 30,876,446                     | 46,804                         | 358,469                                       | 33,573                         |  |
| Non-Specialized Loans                            | 30,876,446                     | 46,804                         | 358,469                                       | 33,573                         |  |
| Specialized Loans                                |                                |                                |   |                                |  |
| Other Receivables                                |                                |                                |   |                                |  |
| Medium and long-term Loans and Other Receivables | 58,505,227                     | 759,395                        | 607,790                                       | 432,934                        |  |
| Non-Specialization Loans                         | 58,505,227                     | 759,395                        | 607,790                                       | 432,934                        |  |
| Specialized Loans                                |                                |                                |   |                                |  |
| Other Receivables                                |                                |                                |   |                                |  |

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

d. Information on consumer loans, retail credit cards, personnel loans and personnel credit cards:

|  | Short-Term | Medium and<br>Long-Term | Interest and Income<br>Accruals | Total      |
|--|------------|-------------------------|---------------------------------|------------|
| Consumer Loans-TL  | 486,755    | 17,427,998              | 151,958                         | 18,066,711 |
| Real Estate Loans  | 15,375     | 7,612,135               | 85,015                          | 7,712,525  |
| Vehicle Loans  | 39,816     | 1,091,209               | 6,262                           | 1,137,287  |
| General Purpose Consumer Loans   | 279,728    | 6,387,821               | 44,740                          | 6,712,289  |
| Other Consumer Loans   | 151,836    | 2,336,833               | 15,941                          | 2,504,610  |
| Consumer Loans – FC Indexed  |            | 82,158                  | 60,165                          | 142,323    |
| Real Estate Loans  |            | 81,296                  | 59,942                          | 141,238    |
| Vehicle Loans  |            | 862                     | 223                             | 1,085      |
| General Purpose Consumer Loans   |            |                         |                                 |            |
| Other Consumer Loans   |            |                         |                                 |            |
| Consumer Loans – FC  |            |                         |                                 |            |
| Real Estate Loans  |            |                         |                                 |            |
| Vehicle Loans  |            |                         |                                 |            |
| General Purpose Consumer Loans   |            |                         |                                 |            |
| Other Consumer Loans   |            |                         |                                 |            |
| Retail Credit Cards-TL   | 6,157,570  | 321,667                 | 43,183                          | 6,522,420  |
| With Installments  | 2,476,072  | 321,667                 | ,                               | 2,797,739  |
| Without Installments   | 3,681,498  | 021,007                 | 43,183                          | 3,724,681  |
| Retail Credit Cards-FC   | 0,001,100  |                         | 10,100                          | 0,721,001  |
| With Installments  |            |                         |                                 |            |
| Without Installments   |            |                         |                                 |            |
| Personnel Loans-TL   | 16,150     | 322,550                 | 3,739                           | 342,439    |
| Real Estate Loans  | 200        | 85,944                  | 1,462                           | 87,606     |
| Vehicle Loans  | 266        | 10,030                  | 73                              | 10,369     |
| General Purpose Consumer Loans   | 11,344     | 175,128                 | 1,694                           | 188,166    |
| Other Consumer Loans   | 4,340      | 51,448                  | 510                             | 56,298     |
| Personnel Loans- FC Indexed  | 7,070      | 914                     | 587                             | 1,501      |
| Real Estate Loans  |            | 914                     | 587                             | 1,501      |
| Vehicle Loans  |            | 314                     | 307                             | 1,001      |
| General Purpose Consumer Loans   |            |                         |                                 |            |
| Other Consumer Loans   |            |                         |                                 |            |
| Personnel Loans-FC   |            |                         |                                 |            |
| Real Estate Loans  |            |                         |                                 |            |
| Vehicle Loans  |            |                         |                                 |            |
| General Purpose Consumer Loans   |            |                         |                                 |            |
| Other Consumer Loans   |            |                         |                                 |            |
| Personnel Credit Cards-TL  | 100,489    |                         | 1,061                           | 101,550    |
| With Installments  | 39,250     |                         | 1,001                           | 39,250     |
| Without Installments   | 61,239     |                         | 1,061                           | 62,300     |
| Personnel Credit Cards-FC  | 01,209     |                         | 1,001                           | 02,300     |
| With Installments  |            |                         |                                 |            |
| Without Installments   |            |                         |                                 |            |
| Overdraft Accounts – TL (real persons)   | 271,088    |                         | 8,539                           | 279,627    |
| Overdraft Accounts – TE (real persons)  Overdraft Accounts – FC (real persons) | 2/1,000    |                         | 0,009                           | 219,021    |
|  | 7 000 050  | 10 155 007              | 060 000                         | OF 456 574 |
| Total  | 7,032,052  | 18,155,287              | 269,232                         | 25,456,571 |

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### e. Installment based commercial loans and corporate credit cards:

|   |            | Medium and Long | Interest and Income |            |
|---|------------|-----------------|---------------------|------------|
|   | Short-Term | Term            | Accruals            | Total      |
| Commercial Loans With Installments-TL         | 890,275    | 11,376,306      | 101,162             | 12,367,743 |
| Real Estate Loans                             | 6,102      | 482,276         | 3,285               | 491,663    |
| Vehicle Loans                                 | 96,867     | 2,795,548       | 15,982              | 2,908,397  |
| General Purpose Commercial Loans              | 779,584    | 7,839,748       | 77,173              | 8,696,505  |
| Other Commercial Loans                        | 7,722      | 258,734         | 4,722               | 271,178    |
| Commercial Loans With Installments-FC Indexed | 37,796     | 1,259,712       | 193,163             | 1,490,671  |
| Real Estate Loans                             |            | 73,122          | 16,956              | 90,078     |
| Vehicle Loans                                 | 4,147      | 586,346         | 74,543              | 665,036    |
| General Purpose Commercial Loans              | 33,649     | 583,627         | 97,799              | 715,075    |
| Other Commercial Loans                        |            | 16,617          | 3,865               | 20,482     |
| Commercial Loans With Installments-FC         |            | 221,018         | 539                 | 221,557    |
| Real Estate Loans                             |            |                 |                     |            |
| Vehicle Loans                                 |            |                 |                     |            |
| General Purpose Commercial Loans              |            |                 |                     |            |
| Other Commercial Loans                        |            | 221,018         | 539                 | 221,557    |
| Corporate Credit Cards-TL                     | 448,415    | 1,428           | 189                 | 450,032    |
| With Installments                             | 63,262     | 1,428           |                     | 64,690     |
| Without Installments                          | 385,153    |                 | 189                 | 385,342    |
| Corporate Credit Cards-FC                     |            |                 |                     |            |
| With Installments                             |            |                 |                     |            |
| Without Installments                          |            |                 |                     |            |
| Overdraft Accounts – TL (Corporate)           | 576,769    |                 | 18,079              | 594,848    |
| Overdraft Accounts – FC (Corporate)           |            |                 |                     |            |
| Total   | 1,953,255  | 12,858,464      | 313,132             | 15,124,851 |

#### f. Allocation of loans by borrowers:

|                | Current Period | Prior Period |
|----------------|----------------|--------------|
| Public Sector  | 2,165,724      | 1,866,916    |
| Private Sector | 89,454,914     | 62,364,762   |
| Total          | 91,620,638     | 64,231,678   |

#### g. International and domestic loans:

|                     | Current Period | Prior Period |
|---------------------|----------------|--------------|
| Domestic Loans      | 90,231,711     | 63,149,909   |
| International Loans | 1,388,927      | 1,081,769    |
| Total               | 91,620,638     | 64,231,678   |

#### h. Loans to subsidiaries and associates:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Direct Lending to Subsidiaries and Associates   | 538,653        | 300,597      |
| Indirect Lending to Subsidiaries and Associates |                |              |
| Total   | 538,653        | 300,597      |

#### i. Specific provisions provided against loans:

| Specific Provisions                                | Current Period | Prior Period |
|--|----------------|--------------|
| Loans and Receivables with Limited Collectibility  | 172,457        | 121,909      |
| Loans and Receivables with Doubtful Collectibility | 198,775        | 303,735      |
| Uncollectible Loans and Receivables                | 1,612,688      | 1,981,844    |
| Total  | 1,983,920      | 2,407,488    |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

- j. Information on non-performing loans (Net):
- j.1. Information on loans and other receivables included in non-performing loans, which are restructured or rescheduled:

|  | Group III | Group IV   | Group V   |
|--|-----------|--|---|
|  |           | Loans and<br>Receivables with<br>Doubtful Collectibility | Uncollectible<br>Loans and Other<br>Receivables |
| Current Period                                 |           |  |   |
| (Gross amounts before the specific provisions) | 3,747     |  | 17,602  |
| Restructured Loans and Other Receivables       |           |  |   |
| Rescheduled Loans and Other Receivables        | 3,747     | 4,521  | 17,602  |
| Prior Period                                   |           |  |   |
| (Gross amounts before the specific provisions) | 534       | 9,259  | 62,154  |
| Restructured Loans and Other Receivables       |           |  |   |
| Rescheduled Loans and Other Receivables        | 534       | 9,259  | 62,154  |

#### j.2. Movement of total non-performing loans:

| Prior Period Ending Balance   With Limited Collectibility   With Collectibility   With Collectibility   With Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collectibility   With Receivables   With Dubtful Collections   1,981,844   1,201,473   3,983   3,455,240   3,4534   3,4535   3,455,240   3,4534   3,4535   3,455,240   3,4534   3,4535   3,455,240   3,4 |   | Group III | Group IV | Group V   |
|--|---|-----------|----------|-----------|
| Corporate and Commercial Loans   62,387   128,216   1,201,473   345,624   Credit Cards   34,533   75,589   434,747   34,629   36,301   344,624   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,747   34,629   34,749   34,649   34,548   34,649   34,548   34,649   34,548   34,649   34,548   34,649   34,548   34,649   34,548   34,649   34,548   34,649    |   |           |          |           |
| Retail Loans   | Prior Period Ending Balance             | 121,909   | 303,735  | 1,981,844 |
| Credit Cards   | Corporate and Commercial Loans          | 62,387    | 128,216  | 1,201,473 |
| Other         Additions (+)         827,717         33,093         86,797           Corporate and Commercial Loans         585,003         15,582         63,933           Retall Loans         97,552         7,746         14,510           Credit Cards         145,162         6,499         8,354           Other         3,166         3,166           Transfers from Other NPL categories (+)         413,610         416,750           Corporate and Commercial Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,122         110,015           Other         363,174         133,547         621,335           Corporate and Commercial Loans         300,416         62,564         33,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         14,496  | Retail Loans                            | 24,989    | 56,301   | 345,624   |
| Additions (+)         827,717         33,093         86,797           Corporate and Commercial Loans         585,003         15,682         63,933           Retail Loans         97,552         7,746         14,510           Credit Cards         145,162         6,499         8,354           Other         31,666         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,122         110,015           Transfers to Other NPL categories (*)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         383,174         133,547         621,335           Corporate and Commercial Loans         25,359         31,348         156,358           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         14,496  | Credit Cards                            | 34,533    | 75,589   | 434,747   |
| Corporate and Commercial Loans   97,552   7,746   14,510   145,162   6,499   8,354   0,ther   3,166   145,162   6,499   8,354   0,ther   3,166   145,162   6,499   8,354   0,ther   3,166   145,162   6,499   8,354   0,ther   3,166   145,162   6,499   8,354   0,ther   1413,610   416,750   227,642   229,742   8,400   227,642   229,742   8,400   227,642   229,742   110,015   0,ther   10,102 | Other                                   |           | 43,629   |           |
| Retail Loans   | Additions (+)                           | 827,717   | 33,093   | 86,797    |
| Credit Cards<br>Other         145,162         6,499         8,354           Other         3,166         3,166           Transfers from Other NPL categories (+)         413,610         416,750           Corporate and Commercial Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         413,610         416,750           Transfers to Other NPL categories (-)         413,610         416,750           Corporate and Commercial Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,122         110,015           Collections (-) (*)         363,174         133,547         621,335           Corporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         14,96           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         287         264         49,904           Credit Cards         32,130         43,518         298,479<   | Corporate and Commercial Loans          | 585,003   | 15,682   | 63,933    |
| Other         3,166           Transfers from Other NPL categories (+)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,122         229,742           Transfers to Other NPL categories (-)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,015         110,015           Other         363,174         133,547         621,335           Copporate and Commercial Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         14,966           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         54         293         66,311           Retail Loans         287         264         49,904           Credit Cards         44         538   | Retail Loans                            | 97,552    | 7,746    | 14,510    |
| Transfers from Other NPL categories (+)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         227,642         229,742           Transfers to Other NPL categories (-)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         363,174         133,547         621,335           Collections (-) (*)         363,174         133,547         621,335           Corporate and Commercial Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         198,775  | Credit Cards                            | 145,162   | 6,499    | 8,354     |
| Corporate and Commercial Loans   75,846   76,993   | Other                                   |           | 3,166    |           |
| Retail Loans       75,846       76,993         Credit Cards Other       110,122       110,015         Transfers to Other NPL categories (-)       413,610       416,750         Corporate and Commercial Loans       227,642       229,742         Retail Loans       75,846       76,993         Credit Cards       110,122       110,015         Other       363,174       133,547       621,335         Corporate and Commercial Loans       300,416       62,564       343,493         Retail Loans       25,359       31,348       156,358         Credit Cards       37,399       38,139       121,484         Other       1,496       251,368         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)   | Transfers from Other NPL categories (+) |           | 413,610  | 416,750   |
| Credit Cards Other       110,122       110,015         Transfers to Other NPL categories (-)       413,610       416,750         Corporate and Commercial Loans       227,642       229,742         Retail Loans       75,846       76,993         Credit Cards       110,122       110,015         Other       110,122       110,015         Collections (-) (*)       363,174       133,547       621,335         Corporate and Commercial Loans       300,416       62,564       343,493         Retail Loans       25,359       31,348       156,358         Credit Cards       37,399       38,139       121,484         Other       1,496       1,496         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028       2  | Corporate and Commercial Loans          |           | 227,642  | 229,742   |
| Other         Transfers to Other NPL categories (-)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         363,174         133,547         621,335           Collections (-) (*)         363,174         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         1496           Write-Offs (-) (*)         385         1,368         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         271         271           Current Period Ending Balance         172,457         198,775         1,612,688           Credit Cards         32,130         43,518         298,479           Other         45,028         78,941         1,083,344           Retail Loans   | Retail Loans                            |           | 75,846   | 76,993    |
| Transfers to Other NPL categories (-)         413,610         416,750           Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         110,122         110,015           Collections (-) (*)         363,174         133,547         621,335           Corporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         251,368         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         271           Current Period Ending Balance         172,457         198,775         1,612,688           Credit Cards         32,130         43,518         298,479           Other         45,028         28         78,941         1,083,344           Retail Loans <td>Credit Cards</td> <td></td> <td>110,122</td> <td>110,015</td>   | Credit Cards                            |           | 110,122  | 110,015   |
| Corporate and Commercial Loans         227,642         229,742           Retail Loans         75,846         76,993           Credit Cards         110,122         110,015           Other         Total Cards         110,015           Collections (-) (*)         363,174         133,547         621,335           Copporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         251,368         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         32,109         31,288         230,865  | Other                                   |           |          |           |
| Retail Loans       75,846       76,993         Credit Cards       110,122       110,015         Other       110,122       110,015         Collections (-) (*)       363,174       133,547       621,335         Corporate and Commercial Loans       300,416       62,564       343,493         Retail Loans       25,359       31,348       156,358         Credit Cards       37,399       38,139       121,484         Other       1,496       1,496         Write-Offs (-) (*)       365       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Credit Cards       32,130       43,518       298,479 </td <td>Transfers to Other NPL categories (-)</td> <td>413,610</td> <td>416,750</td> <td></td>   | Transfers to Other NPL categories (-)   | 413,610   | 416,750  |           |
| Credit Cards Other       110,122       110,015         Collections (-) (*)       363,174       133,547       621,335         Corporate and Commercial Loans       300,416       62,564       343,493         Retail Loans       25,359       31,348       156,358         Credit Cards       37,399       38,139       121,484         Other       1,496         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130  | Corporate and Commercial Loans          | 227,642   | 229,742  |           |
| Other         Collections (-) (*)         363,174         133,547         621,335           Corporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         1,496           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         271           Current Period Ending Balance         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028         78,941         1,083,344           Retail Loans         119,278         78,941         1,083,344           Retail Loans         21,049  | Retail Loans                            | 75,846    | 76,993   |           |
| Collections (-) (*)         363,174         133,547         621,335           Corporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         14,496           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028           Specific Provisions (-)         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,86  | Credit Cards                            | 110,122   | 110,015  |           |
| Corporate and Commercial Loans         300,416         62,564         343,493           Retail Loans         25,359         31,348         156,358           Credit Cards         37,399         38,139         121,484           Other         1,496         1,496           Write-Offs (-) (*)         385         1,366         251,368           Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         1           Current Period Ending Balance         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         172,457         198,775         1,612,688           Specific Provisions (-)         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049 <td< td=""><td>Other</td><td></td><td></td><td></td></td<>   | Other                                   |           |          |           |
| Retail Loans       25,359       31,348       156,358         Credit Cards       37,399       38,139       121,484         Other       1,496       1,496         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Croporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028       45,028         Net Balance on Balance Sheet  | Collections (-) (*)                     | 363,174   | 133,547  | 621,335   |
| Credit Cards Other       37,399       38,139       121,484         Other       1,496       1,496         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271       1         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028   | Corporate and Commercial Loans          | 300,416   | 62,564   | 343,493   |
| Other       1,496         Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       172,457       198,775       1,612,688         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028   | Retail Loans                            | 25,359    | 31,348   | 156,358   |
| Write-Offs (-) (*)       385       1,366       251,368         Corporate and Commercial Loans       54       293       68,311         Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       172,457       198,775       1,612,688         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028   | Credit Cards                            | 37,399    | 38,139   | 121,484   |
| Corporate and Commercial Loans         54         293         68,311           Retail Loans         287         264         49,904           Credit Cards         44         538         133,153           Other         271         271           Current Period Ending Balance         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028         78,941         1,083,344           Retail Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028         45,028           Net Balance on Balance Sheet         45,028         45,028   | Other                                   |           | 1,496    |           |
| Retail Loans       287       264       49,904         Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028   | Write-Offs (-) (*)                      | 385       | 1,366    | 251,368   |
| Credit Cards       44       538       133,153         Other       271         Current Period Ending Balance       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet   | Corporate and Commercial Loans          | 54        | 293      | 68,311    |
| Other         271           Current Period Ending Balance         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028           Specific Provisions (-)         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028           Net Balance on Balance Sheet         45,028  | Retail Loans                            | 287       | 264      | 49,904    |
| Current Period Ending Balance         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028         45,028           Specific Provisions (-)         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028           Net Balance on Balance Sheet         45,028   | Credit Cards                            | 44        | 538      | 133,153   |
| Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028  | Other                                   |           | 271      |           |
| Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028    Net Balance on Balance Sheet  | Current Period Ending Balance           | 172,457   | 198,775  | 1,612,688 |
| Credit Cards       32,130       43,518       298,479         Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       45,028   | Corporate and Commercial Loans          | 119,278   | 78,941   | 1,083,344 |
| Other       45,028         Specific Provisions (-)       172,457       198,775       1,612,688         Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet   | Retail Loans                            | 21,049    | 31,288   | 230,865   |
| Specific Provisions (-)         172,457         198,775         1,612,688           Corporate and Commercial Loans         119,278         78,941         1,083,344           Retail Loans         21,049         31,288         230,865           Credit Cards         32,130         43,518         298,479           Other         45,028           Net Balance on Balance Sheet         45,028   | Credit Cards                            | 32,130    | 43,518   | 298,479   |
| Corporate and Commercial Loans       119,278       78,941       1,083,344         Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028    Net Balance on Balance Sheet   | Other                                   |           | 45,028   |           |
| Retail Loans       21,049       31,288       230,865         Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       50,028       45,028  | Specific Provisions (-)                 | 172,457   | 198,775  | 1,612,688 |
| Credit Cards       32,130       43,518       298,479         Other       45,028         Net Balance on Balance Sheet       50,000       45,000       45,000  | Corporate and Commercial Loans          | 119,278   | 78,941   | 1,083,344 |
| Other 45,028  Net Balance on Balance Sheet   | Retail Loans                            | 21,049    | 31,288   | 230,865   |
| Net Balance on Balance Sheet   | Credit Cards                            | 32,130    | 43,518   | 298,479   |
|  |   |           | 45,028   |           |
|  | Net Balance on Balance Sheet            |           |          |           |

<sup>(\*)</sup> During the current period, TL 88,464 of the NPL portfolio, TL 569 of which has formerly been written-off, were transferred to Standard Varlık Yönetimi A.Ş. in exchange for TL 13,905 in cash and TL 220,573 of the NPL portfolio, TL 1,128 of which has formerly been written-off, were transferred to Efes Varlık Yönetim A.Ş. in exchange for TL 42,055 in cash.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### j.3. Information on non-performing foreign currency loans and other receivables:

|  | Group III   | Group IV   | Group V                                      |
|--|---|--|--|
|  | Loans and Receivables with Limited Collectibility | Loans and Receivables with Doubtful Collectibility | Uncollectible Loans and<br>Other Receivables |
| Current Period:                                      |   |  |  |
| Period Ending Balance                                |   |  | 51,371                                       |
| Specific Provisions (-)                              |   |  | 51,371                                       |
| Net Balance on Balance Sheet                         |   |  |  |
| Prior Period:  |   |  |  |
| Period Ending Balance                                | 2,042   |  | 49,447                                       |
| Specific Provisions (-)                              | 2,042   |  | 49,447                                       |
| Specific Provisions (-) Net Balance on Balance Sheet |   |  |  |

#### j.4. Information on gross and net non-performing loans and receivables as per customer categories:

|   | Group III   | Group IV   | Group V                                      |
|---|---|--|--|
|   | Loans and Receivables with Limited Collectibility | Loans and Receivables with Doubtful Collectibility | Uncollectible Loans and<br>Other Receivables |
| Current Period (Net)                        |   |  |  |
| Loans to Individuals and Corporates (Gross) | 172,457   | 153,747  | 1,612,688                                    |
| Specific Provisions (-)                     | 172,457   | 153,747  | 1,612,688                                    |
| Loans to Individuals and Corporates (Net)   |   |  |  |
| Banks (Gross)                               |   |  |  |
| Specific Provisions (-)                     |   |  |  |
| Banks (Net)                                 |   |  |  |
| Other Loans and Receivables (Gross)         |   | 45,028   |  |
| Specific Provisions (-)                     |   | 45,028   |  |
| Other Loans and Receivables (Net)           |   |  |  |
| Prior Period (Net)                          |   |  |  |
| Loans to Individuals and Corporates (Gross) | 121,909   | 260,106  | 1,981,844                                    |
| Specific Provisions (-)                     | 121,909   | 260,106  | 1,981,844                                    |
| Loans to Individuals and Corporates (Net)   |   |  |  |
| Banks (Gross)                               |   |  |  |
| Specific Provisions (-)                     |   |  |  |
| Banks (Net)                                 |   |  |  |
| Other Loans and Receivables (Gross)         |   | 43,629   |  |
| Specific Provisions (-)                     |   | 43,629   |  |
| Other Loans and Receivables (Net)           |   |  |  |

#### ${\bf k}$ . Main guidelines used in the liquidation policy on uncollectible loans and other receivables:

In order to ensure liquidation of non-performing loans, all possible alternatives within the existing legislation are evaluated in a way that repayments are maximized. First, administrative initiatives are taken to reach an agreement with the borrower; in case the negotiations for collection, liquidation or restructuring of receivables fail, legal action is taken for collection.

#### I. Information on "Write-off" policies:

In case there is still a residual receivable despite all the borrowers' assets are liquidated in terms of legal follow-up, or a legal follow-up fails due to the fact that the borrowers do not have any assets to be liquidated, the Bank's receivables are reduced to one if an evidence of borrowers' insolvency is obtained; when no such evidence is available, totally uncollectible receivables are written-off.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 6. Investments Held to Maturity:

a. Information on investments held to maturity, which are given as collateral or blocked:

Investments held to maturity, which are given as collateral or blocked amount to TL 1,963,141 as of 31 December 2011. (31 December 2010: TL 2.010.165).

b. Information on investments held to maturity, which are subject to repurchase agreements:

Investments held to maturity, which are subject to repurchase agreements amount to TL 4,479,021 as of 31 December 2011. (31 December 2010: TL 2,415,107).

c. Information on government securities held to maturity:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Government Bonds             | 13,444,975     | 13,586,189   |
| Treasury Bills               |                |              |
| Other Public Debt Securities |                |              |
| Total                        | 13,444,975     | 13,586,189   |

#### d. Information on investments held-to-maturity:

|                            | Current Period | Prior Period |
|----------------------------|----------------|--------------|
| Debt Securities            | 13,465,702     | 13,603,985   |
| Traded on a Stock Exchange | 13,444,975     | 13,586,189   |
| Not Traded                 | 20,727         | 17,796       |
| Impairment Losses (-)      |                |              |
| Total                      | 13,465,702     | 13,603,985   |

#### e. Movement of the investments held to maturity during the year:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Beginning Balance                                       | 13,603,985     | 12,929,454   |
| Foreign Exchange Differences Arising on Monetary Assets | 2,415          | -129,234     |
| Purchases During the Year                               | 14,227         | 2,640,303    |
| Transfers   |                |              |
| Disposals through Sales and Redemption                  | -493,100       | -2,182,708   |
| Impairment Losses (-)                                   |                |              |
| Changes in Amortized Cost of the Investments            | 338,175        | 346,170      |
| Balance at the end of the Year                          | 13,465,702     | 13,603,985   |

#### 7. Information on associates (Net):

#### a. General information on associates:

| Seq.<br>No. | Title                           | Address (City/Country) | Bank's Share Percentage-If<br>Different, Voting Percentage (%) | Bank's Risk Group Share<br>Percentage (%) |
|-------------|---------------------------------|------------------------|--|---|
| 1-          | Arap Türk Bankası A.Ş.          | İstanbul/TURKEY        | 20.58  | 20.58                                     |
| 2-          | Avea İletişim Hizmetleri A.Ş.   | İstanbul/TURKEY        | 13.86  | 18.63                                     |
| 3-          | Bankalararası Kart Merkezi A.Ş. | İstanbul/TURKEY        | 9.98   | 9.98                                      |
| 4-          | Kredi Kayıt Bürosu A.Ş.         | İstanbul/TURKEY        | 9.09   | 9.09                                      |

#### ${\bf b}.$ Information on financial statements of associates in the above order (\*):

| Seq.<br>No. | Total Assets | Shareholders'<br>Equity | Total Tangible<br>Assets | Interest<br>Income (**) | Securities<br>Income | Current Period<br>Profit/Loss | Prior Period<br>Profit/Loss | Fair Value |
|-------------|--------------|-------------------------|--------------------------|-------------------------|----------------------|-------------------------------|-----------------------------|------------|
| 1-          | 3,090,556    | 361,615                 | 29,733                   | 92,432                  | 75                   | 47,834                        | 23,358                      | -          |
| 2-          | 10,701,426   | 5,616,756               | 9,524,353                | 32,037                  |                      | -963,655                      | -1,242,167                  | -          |
| 3-          | 22,629       | 19,044                  | 6,401                    | 686                     |                      | 3,179                         | 2,525                       | -          |
| 4-          | 33,294       | 28,668                  | 3,163                    | 1,904                   |                      | 12,969                        | 9,899                       | -          |

(\*) Indicates the value of Arap Türk Bankası A.Ş. as of 31 December 2011, the values of Bankalararası Kart Merkezi A.Ş., Kredi Kayıt Bürosu A.Ş. as of 30 September 2011, the value of Avea Îletişim Hizmetleri A.Ş. as of 31 December 2010.

<sup>(\*\*)</sup> Includes interest income on securities.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### c. Movement of investments in associates:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Beginning balance                                   | 743,262        | 743,262      |
| Movements during the period                         |                |              |
| Purchases (*)                                       | 653            |              |
| Bonus shares acquired                               |                |              |
| Dividends received from the current year profit     |                |              |
| Sales   |                |              |
| Revaluation Increase                                |                |              |
| Impairment  |                |              |
| Balance at the end of the period                    | 743,915        | 743,262      |
| Capital commitments                                 |                |              |
| Contribution in equity at the end of the period (%) |                |              |

<sup>(\*)</sup> Corresponds to the acquisitions related to capital increases through retained earnings.

d. Sectoral information on financial associates and the related carrying amounts:

| Associates                         | Current Period | Prior Period |
|------------------------------------|----------------|--------------|
| Banks                              | 85,295         | 85,295       |
| Insurance Companies                |                |              |
| Factoring Companies                |                |              |
| Leasing Companies                  |                |              |
| Finance Companies                  |                |              |
| Other Financial Participations (*) |                | 3,019        |

<sup>(\*)</sup> Bankalararası Kart Merkezi A.Ş. and Kredi Kayıt Bürosu A.Ş. are classified under non-financial associates in the current period.

- e. Associates traded on a stock exchange: None.
- f. Associates disposed of in the current period: None.
- g. Associates acquired in the current period: None
- h. Other:

In order to carry out domestically the decisions made by the United Nations Security Council (UNSC) due to the incidents in Libya, for imposing various sanctions to the real persons and corporate bodies that are connected to the Libyan government, the BRSA decided that as per the Cabinet Decision dated 21 June 2011 and no. 2011/2001, the shareholder rights of Libyan Foreign Bank's (LFB), the majority shareholder residing in Libya, 62.37% share in Arap Türk Bankası A.Ş., except for the dividend rights, shall be used by the Savings Deposit Insurances Fund (SDIF) until the implementation of the related decisions are ended for LFB. Accordingly, all the directors representing Libyan Foreign Bank on the Board of Arap Türk Bankası A.Ş. were discharged and replaced by persons determined by the SDIF.

The abovementioned UNSC decisions on imposing various sanctions to the real persons and corporate bodies that are connected to the Libyan government have been cancelled by the UNSC decision dated 27 October 2011 and no. 2016. Within the framework of this development, the Cabinet Decisions dated 21 June 2011 and no. 2011/2001 on imposing sanctions to LFB, the majority shareholder of Arap Türk Bankası, have been abolished.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 8. Information on subsidiaries (Net):

#### a. General information on subsidiaries:

| Seq, |   |                        | Bank's Share<br>Percentage-If Different, |        |
|------|---|------------------------|--|--------|
| No   | Title   | Address (City/Country) | Voting Percentage (%)                    | (%)    |
| 1-   | Anadolu Hayat Emeklilik A.Ş.  | Istanbul/TURKEY        | 62.00                                    | 83.00  |
| 2-   | Antgıda Gıda Tarım Turizm Enerji ve Demir Çelik Sanayi Ticaret A.Ş.           | İzmir/TURKEY           | 99.89                                    | 99.99  |
| 3-   | Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.                          | Ankara/TURKEY          | 86.24                                    | 97.63  |
| 4-   | Camiş Yatırım Holding A.Ş.  | İstanbul/TURKEY        | 99.97                                    | 100.00 |
| 5-   | Closed Joint stock Company İşbank   | Moscow/RUSSIA          | 100.00                                   | 100.00 |
| 6-   | İş Finansal Kiralama A.Ş.   | İstanbul/TURKEY        | 27.79                                    | 57.39  |
| 7-   | İş Gayrimenkul Yatırım Ortaklığı A.Ş.   | İstanbul/TURKEY        | 42.23                                    | 58.04  |
| 8-   | İş Merkezleri Yönetim ve İşletim A.Ş.   | İstanbul/TURKEY        | 86.33                                    | 100.00 |
| 9-   | İş Net Elektronik Bilgi Üretim Dağıtım Ticaret ve İletişim<br>Hizmetleri A.Ş. | İstanbul/TURKEY        | 94.65                                    | 100.00 |
| 10-  | İş Yatırım Menkul Değerler A.Ş.   | İstanbul/TURKEY        | 65.65                                    | 70.69  |
| 11-  | İşbank GmbH   | Frankfurt-Main/GERMANY | 100.00                                   | 100.00 |
| 12-  | Kültür Yayınları İş-Türk Limited Şirketi                                      | İstanbul/TURKEY        | 99.17                                    | 100.00 |
| 13-  | Milli Reasürans T.A.Ş.  | İstanbul/TURKEY        | 76.64                                    | 77.06  |
| 14-  | Mipaş Mümessillik İthalat İhracat ve Pazarlama A.Ş.                           | İstanbul/TURKEY        | 99.98                                    | 100.00 |
| 15-  | Nemtaş Nemrut Liman İşletmeleri A.Ş.  | İzmir/TURKEY           | 99.81                                    | 100.00 |
| 16-  | Trakya Yatırım Holding A.Ş.   | İstanbul/TURKEY        | 65.34                                    | 100.00 |
| 17-  | Türkiye Sınai Kalkınma Bankası A.Ş.   | İstanbul/TURKEY        | 40.52                                    | 50.00  |
| 18-  | Türkiye Şişe ve Cam Fabrikaları A.Ş.  | İstanbul/TURKEY        | 68.15                                    | 72.31  |

#### **b.** Financial statement information related to subsidiaries in the above order:

| Seq,<br>No | Total Assets  | Shareholders'<br>Equity | Total<br>Tangible Assets | Interest<br>Income (1) | Securities<br>Income | Current<br>Period Profit/<br>Loss | Prior Period<br>Profit/Loss | Fair Value |
|------------|---------------|-------------------------|--------------------------|------------------------|----------------------|-----------------------------------|-----------------------------|------------|
| 1-         | 5,651,031(2)  | 435,720(2)              | 23,023(2)                | 198,130(2)             | 20,178(2)            | 49,205(2)                         | 58,617(3)                   | 825,000    |
| 2-         | 49,415(4)     | 32,574(4)               | 7,161(4)                 | 8(4)                   |                      | -2,798(4)                         | 480(5)                      |            |
| 3-         | 136,774(4)    | 2,572(4)                | 97,490(4)                | 6(4)                   | 3(4)                 | -30,346(4)                        | -17,764(5)                  |            |
| 4-         | 121,208(6)    | 121,195(6)              |                          | 380(6)                 | 19,416(6)            | 18,995(6)                         | 8,159(4)                    |            |
| 5-         | 311,944(6)    | 44,993(6)               | 41,611(6)                | 18,133(6)              | 3(6)                 | 321(6)                            | 79(4)                       |            |
| 6-         | 2,242,053(6)  | 520,018(6)              | 2,515(6)                 | 155,531(6)             | 3,980(6)             | 54,266(6)                         | 64,869(4)                   | 389,850    |
| 7-         | 1,161,022(6)  | 1,034,472(6)            | 1,025,715(6)             | 5,199(6)               | 669(6)               | 66,954(6)                         | 60,918(4)                   | 600,000    |
| 8-         | 32,327(4)     | 13,179(4)               | 1,675(4)                 | 1,131(4)               | 246(4)               | 4,510(4)                          | 8,402(5)                    |            |
| 9-         | 35,339(4)     | 22,649(4)               | 15,681(4)                | 266(4)                 | 926(4)               | 3,571(4)                          | 1,496(5)                    |            |
| 10-        | 3,647,176(2)  | 678,366(2)              | 9,391(2)                 | 98,207(2)              | 45,817(2)            | 70,889(2)                         | 73,822(3)                   | 361,400    |
| 11-        | 2,259,173(6)  | 259,744(6)              | 42,390(6)                | 92,178(6)              | 351(6)               | 13,969(6)                         | 10,086(4)                   |            |
| 12-        | 9,927(4)      | 3,547(4)                | 358(4)                   |                        | 17(4)                | 761(4)                            | 376(5)                      |            |
| 13-        | 1,594,892(6)  | 447,270(6)              | 46,842(6)                | 42,789(6)              | 44,166(6)            | -144,737(6)                       | 64,091(4)                   |            |
| 14-        | 22,739(4)     | 22,738(4)               | 1,147(4)                 | 220(4)                 | 86(4)                | -2,177(4)                         | 174(5)                      |            |
| 15-        | 371,713(4)    | 247,042(4)              | 220,675(4)               | 61(4)                  | 433(4)               | 1,240(4)                          | 13,496(5)                   |            |
| 16-        | 436,621(6)    | 436,621(6)              |                          |                        | 86(6)                | 57(6)                             | 71(4)                       |            |
| 17-        | 9,821,491(2)  | 1,486,861(2)            | 235,859(2)               | 394,011(2)             | 11,772(2)            | 170,649(2)                        | 182,805(3)                  | 1,464,000  |
| 18-        | 8,137,041 (2) | 4,989,333 (2)           | 3,825,634 (2)            | 47,214 (2)             | 64(2)                | 582,899 (2)                       | 309,213 (3)                 | 3,705,000  |

(1) Includes Interest Income on Securities. (2) Indicates value as of 30 September 2011. (3) Indicates values as of 30 September 2010. (4) Indicates values as of 31 December 2010. (5) Indicates value as of 31 December 2009. (6) Indicates value as of 31 December 2011.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### c. Movement of investments in subsidiaries:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balance at the Beginning of the Period              | 5,520,777      | 4,287,817    |
| Movements in the Period                             |                |              |
| Purchases (*)                                       | 585,464        | 353,756      |
| Bonus Shares Acquired                               |                | 26,692       |
| Dividends Received from the Current Year Profit     |                |              |
| Sales   |                | -280,915     |
| Revaluation Surplus (**)                            | -557,253       | 1,133,427    |
| Impairment  | -17,886        |              |
| Balance at the End of the Period                    | 5,531,102      | 5,520,777    |
| Capital Commitments                                 |                |              |
| Contribution in equity at the end of the period (%) |                |              |

<sup>(\*)</sup> As of reporting date; TL 585,464 recognized in current period, are comprised of TL 57,456 from the purchase of Closed Joint Stock Company İşbank; TL 44,304 and TL 62,910 are from the participation in the cash capital increases of Bayek Ted. Sağ. Hizm. ve İşl. A.Ş. and İşbank GmbH, respectively, and the remaining part resulted from the acquisitions related to the capital increases of subsidiaries through retained earnings.

#### d. Sectoral information on financial subsidiaries and the related carrying amounts:

| Subsidiaries                 | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Banks                        | 793,824        | 790,240      |
| Insurance Companies          | 968,185        | 1,209,520    |
| Factoring Companies          |                |              |
| Leasing Companies            | 107,413        | 114,790      |
| Finance Companies            |                |              |
| Other Financial Subsidiaries | 500,041        | 677,797      |
| Total                        | 2,369,463      | 2,792,347    |

#### e. Subsidiaries traded on stock exchange:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Traded on domestic stock exchanges      | 4,250,180      | 4,514,626    |
| Traded on international stock exchanges |                |              |
| Total                                   | 4,250,180      | 4,514,626    |

f. Subsidiaries disposed of in the current period: None.

#### g. Subsidiaries acquired in the current period:

Within the framework of the Share Purchase Agreement signed for the acquisition of 100% shares of Closed Joint Stock Company İşbank, operating in Russia, as per the resolution of the Bank's Board dated 25 October 2010, USD 36 million of the share value, which is USD 40 million in total, has been paid and the share transfer has been finalized as of 27 April 2011. Remaining amount of USD 4 million will be paid after one year within the framework of the Share Purchase Agreement.

#### 9. Information on jointly controlled entities:

There are no jointly controlled entities of the Bank.

#### 10. Information regarding finance lease receivables of the Bank (Net):

The Bank has no finance lease receivables.

#### 11. Explanations on derivative financial assets held for risk management:

The Bank has no derivative financial assets held for risk management.

the capital increases of subsidiaries through retained earnings.

(\*\*) The relevant amounts represent the increases and decreases in the market value of participations traded on the stock exchange.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 12. Information on Tangible Assets (\*) (Net):

| Current Period                              | Real Estates | Construction in<br>Progress | Vehicles | Other Tangible<br>Assets | Total      |
|---|--------------|-----------------------------|----------|--------------------------|------------|
| Acquisition Cost                            |              | J                           |          |                          |            |
| Balance at the Beginning of the Period      | 3,538,392    | 11,566                      | 15,305   | 1,142,648                | 4,707,911  |
| Movements in the Period                     |              |                             |          |                          |            |
| - Additions                                 | 39,296       | 6,848                       | 297      | 248,514                  | 294,955    |
| - Disposals                                 | -68,608      | -86                         | -613     | -53,134                  | -122,441   |
| - Transfers                                 | 3,374        | -9,561                      | 472      | -472                     | -6,187     |
| - Impairment Release (-) (**)               | 53           |                             |          |                          | 53         |
| Balance at End of Current Period            | 3,512,507    | 8,767                       | 15,461   | 1,337,556                | 4,874,291  |
| Accumulated Depreciation                    |              |                             |          |                          |            |
| Balance at the Beginning of the Period      | -2,148,556   |                             | -11,238  | -716,232                 | -2,876,026 |
| Movements in the Period                     |              |                             |          |                          |            |
| - Depreciation Charge                       | -48,682      |                             | -2,046   | -119,042                 | -169,770   |
| - Disposals                                 | 14,246       |                             | 549      | 16,544                   | 31,339     |
| - Transfers                                 |              |                             | 76       | -76                      |            |
| - Impairment Release (-)                    |              |                             |          |                          |            |
| Balance at the End of Current Period        | -2,182,992   |                             | -12,659  | -818,806                 | -3,014,457 |
| Net Book Value at the End of Prior Period   | 1,389,836    | 11,566                      | 4,067    | 426,416                  | 1,831,885  |
| Net Book Value at the End of Current Period | 1,329,515    | 8,767                       | 2,802    | 518,750                  | 1,859,834  |

<sup>(\*)</sup> As of the balance sheet date the book value of tangible assets purchased through finance lease amounts to TL 5,544 (2010: TL 21,634) and there are no additions during the period. The book value of tangible assets acquired during the period due to receivables is TL 44,811 (2010: TL 89,935).

<sup>(\*\*)</sup> They are the impairment releases related to the real estates whose fair values have increased due to their renewed appraisals.

| Drive Deviced (*)                           | Deal Fatatas | Construction in | Vahialaa | Other Tangible | Total      |
|---|--------------|-----------------|----------|----------------|------------|
| Prior Period (*)                            | Real Estates | Progress        | Vehicles | Assets         | Total      |
| Acquisition Cost                            |              |                 |          |                |            |
| Balance at the Beginning of the Period      | 3,561,040    | 61,540          | 15,531   | 1,075,893      | 4,714,004  |
| Movements in the Period                     |              |                 |          |                |            |
| - Additions                                 | 103,507      | 21,528          | 8        | 188,850        | 313,893    |
| - Disposals                                 | -208,972     | -25,370         | -234     | -122,095       | -356,671   |
| - Transfers                                 | 37,893       | -46,132         |          |                | -8,239     |
| - Impairment Release (-) (**)               | 44,924       |                 |          |                | 44,924     |
| Balance at End of Current Period            | 3,538,392    | 11,566          | 15,305   | 1,142,648      | 4,707,911  |
|   |              |                 |          |                |            |
| Accumulated Depreciation                    |              |                 |          |                |            |
| Balance at the Beginning of the Period      | -2,161,855   |                 | -8,641   | -681,516       | -2,852,012 |
| Movements in the Period                     |              |                 |          |                |            |
| - Depreciation Charge                       | -48,246      |                 | -2,724   | -99,738        | -150,708   |
| - Disposals                                 | 61,075       |                 | 127      | 65,022         | 126,224    |
| - Transfers                                 | 470          |                 |          |                | 470        |
| - Impairment Release (-)                    |              |                 |          |                |            |
| Balance at the End of Current Period        | -2,148,556   |                 | -11,238  | -716,232       | -2,876,026 |
| Net Book Value at the End of Prior Period   | 1,399,185    | 61,540          | 6,890    | 394,377        | 1,861,992  |
| Net Book Value at the End of Current Period | 1,389,836    | 11,566          | 4,067    | 426,416        | 1,831,885  |

<sup>(\*)</sup> The book value of tangible assets purchased through finance lease amounts to TL 21,634 (2009: TL 52,045). There are no additions in the current period (2009: TL 88). The book value of tangible assets acquired during the period due to receivables is TL 89,935 (2009: TL 62,956).

(\*\*) They are the impairment releases related to the real estates whose fair values have increased due to their renewed appraisals.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 13. Information on Intangible Assets:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Acquisition Cost                              |                |              |
| Balance at the Beginning of the Period        | 179,560        | 133,618      |
| Movements in the Period                       |                |              |
| - Acquired                                    | 79,755         | 45,942       |
| - Disposed (-)                                | -2,430         |              |
| - Impairment                                  |                |              |
| Balance at the End of the Period              | 256,885        | 179,560      |
| Accumulated Amortization                      |                |              |
| Balance at the Beginning of the Period        | 146,941        | 100,864      |
| Movements in the Period                       |                |              |
| - Amortization Charge (-)                     | 46,358         | 46,077       |
| - Disposed                                    | -91            |              |
| - Impairment                                  |                |              |
| Balance at the End of the Current Period      | 193,208        | 146,941      |
| Net Book Value at the End of the Prior Period | 32,619         | 32,754       |
| Net Book Value at the End of the Period       | 63,677         | 32,619       |

#### 14. Information on investment property:

As of 31 December 2011, the Bank has not any investment properties.

#### 15. Information on deferred tax asset:

The Bank has TL 488,613 deferred tax asset as of 31 December 2011. Such deferred tax asset is calculated based on the temporary differences between the book value of the Bank's assets and liabilities and their tax basis measured as per the prevailing tax regulation. When the items comprising the temporary differences are followed under equity, the related tax asset/liability is directly recognized under equity items. As of 31 December 2011, the Bank has no tax asset measured over the period loss or tax relief.

|                                     | Current Period | Prior Period |
|-------------------------------------|----------------|--------------|
| Deferred Tax (Asset)/Liability:     |                |              |
| Tangible Assets Base Differences    | 27,755         | 25,749       |
| Provisions (*)                      | -417,880       | -395,512     |
| Valuation of Financial Assets       | -80,559        | -358,152     |
| Other                               | -17,929        | 12,577       |
| Net Deferred Tax (Asset)/Liability: | -488,613       | -715,338     |

<sup>(\*)</sup> Comprised of employee termination benefits, actual and technical deficits of the pension fund, the provisions for credit card bonus points, and other provisions.

Movements of deferred tax asset:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Balance at the Beginning of the Period | 715,338        | 510,519      |
| Deferred Tax Benefit/(Charge) (Net)    | -334,730       | 212,223      |
| Deferred Tax Recognized under Equity   | 108,005        | -7,404       |
| Deferred Tax Asset                     | 488,613        | 715,338      |

#### 16. Information on assets held for sale and discontinued operations:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Balance at the Beginning of the Period | 53,955         | 27,273       |
| Additions                              | 65,988         | 54,525       |
| Transfers (Net)                        | 6,187          | 7,769        |
| Disposals (Net)                        | -63,576        | -35,042      |
| Impairment Losses (-)                  |                |              |
| Amortization                           | -2,751         | -570         |
| Balance at the End of the Period       | 59,803         | 53,955       |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

The Bank has no discontinued operations. The assets classified as "Assets Held for Sale" consist of real estates. Those real estates subject to sale are announced on the Bank's web site. Announcements about the real estates subject to sale are also made by means of newspaper advertisements and similar media.

#### 17. Information on Other Assets:

The "other assets" item of the balance sheet does not exceed 10% of total assets.

#### II. EXPLANATIONS AND FOOTNOTES ON LIABILITIES

#### 1. Information on Deposits:

#### a.1. The maturity structure of deposits (Current period):

|                                    | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6 Months<br>to 1 Year | 1 Year and<br>Over | Accumulated Deposits | Total      |
|------------------------------------|------------|------------------|------------------|---------------|---------------|-----------------------|--------------------|----------------------|------------|
| Savings Deposits                   | 5,005,140  |                  | 4,200,439        | 28,040,187    | 2,412,466     | 503,674               | 501,736            |                      | 40,663,642 |
| Foreign Currency Deposits          | 5,865,791  |                  | 5,793,103        | 16,819,195    | 1,886,363     | 477,746               | 3,264,725          |                      | 34,106,923 |
| Residents in Turkey                | 5,517,429  |                  | 5,415,771        | 16,155,581    | 1,768,775     | 394,110               | 1,664,104          |                      | 30,915,770 |
| Residents Abroad                   | 348,362    |                  | 377,332          | 663,614       | 117,588       | 83,636                | 1,600,621          |                      | 3,191,153  |
| Deposits of Public<br>Institutions | 208,535    |                  | 419,186          | 398,015       | 5,457         | 168                   | 678                |                      | 1,032,039  |
| Commercial Deposits                | 4,533,435  |                  | 1,447,573        | 5,358,055     | 183,916       | 22,173                | 132,616            |                      | 11,677,768 |
| Other Institutions Deposits        | 273,119    |                  | 607,730          | 2,949,255     | 664,662       | 1,609,254             | 1,553              |                      | 6,105,573  |
| Precious Metals Deposits           | 2,479,052  |                  |                  |               |               |                       |                    |                      | 2,479,052  |
| Interbank Deposits                 | 261,709    |                  | 488,743          | 836,900       | 166,647       | 148,420               | 345,718            |                      | 2,248,137  |
| The Central Bank of Turkey         | 83,478     |                  |                  |               |               |                       |                    |                      | 83,478     |
| Domestic Banks                     | 2,075      |                  | 48,085           | 291,269       | 97,408        |                       | 2,067              |                      | 440,904    |
| Foreign Banks                      | 172,787    |                  | 440,658          | 545,631       | 69,239        | 148,420               | 343,651            |                      | 1,720,386  |
| Participations Banks               | 3,369      |                  |                  |               |               |                       |                    |                      | 3,369      |
| Other                              |            |                  |                  |               |               |                       |                    |                      |            |
| Total                              | 18,626,781 |                  | 12,956,774       | 54,401,607    | 5,319,511     | 2,761,435             | 4,247,026          |                      | 98,313,134 |

#### a.2. The maturity structure of deposits (Prior period):

|                                    | Demand     | 7 Days<br>Notice | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6 Months<br>to 1 Year | 1 Year and<br>Over | Accumulated Deposits | Total      |
|------------------------------------|------------|------------------|------------------|---------------|---------------|-----------------------|--------------------|----------------------|------------|
| Savings Deposits                   | 4,518,478  |                  | 20,032,697       | 11,969,945    | 1,101,909     | 274,201               | 376,989            |                      | 38,274,219 |
| Foreign Currency Deposits          | 4,761,221  |                  | 10,269,550       | 8,121,109     | 1,456,785     | 583,089               | 2,206,021          |                      | 27,397,775 |
| Residents in Turkey                | 4,498,713  |                  | 9,599,862        | 7,896,837     | 1,327,397     | 475,167               | 1,389,626          |                      | 25,187,602 |
| Residents Abroad                   | 262,508    |                  | 669,688          | 224,272       | 129,388       | 107,922               | 816,395            |                      | 2,210,173  |
| Deposits of Public<br>Institutions | 336,578    |                  | 145,950          | 66,418        | 3,184         |                       | 6,887              |                      | 559,017    |
| Commercial Deposits                | 4,021,557  |                  | 2,924,851        | 4,877,052     | 217,428       | 23,840                | 2,863              |                      | 12,067,591 |
| Other Institutions Deposits        | 222,342    |                  | 1,358,093        | 4,359,227     | 1,214,386     | 1,092                 | 782                |                      | 7,155,922  |
| Precious Metals Deposits           | 336,249    |                  |                  |               |               |                       |                    |                      | 336,249    |
| Interbank Deposits                 | 272,335    |                  | 677,218          | 1,198,992     | 86,719        | 55,247                | 178,873            |                      | 2,469,384  |
| The Central Bank of Turkey         | 74,276     |                  |                  |               |               |                       |                    |                      | 74,276     |
| Domestic Banks                     | 10,351     |                  | 276,579          | 641,487       |               |                       | 3,155              |                      | 931,572    |
| Foreign Banks                      | 186,137    |                  | 400,639          | 557,505       | 86,719        | 55,247                | 175,718            |                      | 1,461,965  |
| Participations Banks               | 1,571      |                  |                  |               |               |                       |                    |                      | 1,571      |
| Other                              |            |                  |                  |               |               |                       |                    |                      |            |
| Total                              | 14,468,760 |                  | 35,408,359       | 30,592,743    | 4,080,411     | 937,469               | 2,772,415          |                      | 88,260,157 |

#### **b.1.** Savings deposits which are under the guarantee of Savings Deposits Insurance Fund and which exceed the limit of deposit insurance:

|   | Under the Guarantee o | • •          | Exceeding the Limit of Deposit Insurance Fund |              |  |
|---|-----------------------|--------------|---|--------------|--|
| Savings Deposits  | Current Period        | Prior Period | Current Period                                | Prior Period |  |
| Savings Deposits  | 16,344,278            | 16,526,269   | 24,004,306                                    | 21,470,358   |  |
| Foreign Currency Savings Deposits                                       | 7,242,877             | 5,936,695    | 15,250,682                                    | 11,306,743   |  |
| Other Deposits in the Form of Savings Deposits                          |                       |              |   |              |  |
| Foreign Branches' Deposits Under Foreign<br>Authorities' Insurance      | 694,449               | 604,575      | 49,636  | 65,303       |  |
| Off-shore Banking Regions' Deposits Under Foreign Authorities Insurance |                       |              | 17,827  | 67,171       |  |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### b.2. Savings deposits which are not under the guarantee of deposit insurance fund:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Foreign Branches' Deposits Under Foreign Authorities Insurance   | 67,463         | 132,474      |
| Deposits and Other Accounts held by Main Shareholders and their Relatives  |                |              |
| Deposits and Other Accounts of the Chairman and Members of Board of Directors, Chief Executive Officer, Senior Executive Officers and their Relatives    | 8,957          | 8,689        |
| Deposits and Other Accounts held as Assets subject to the Crime defined in the Article 282 of the Turkish Criminal Code no. 5237 dated 26 September 2004 |                |              |
| Deposits at Depository Banks established for Off-Shore Banking Activities in Turkey  |                |              |

#### 2. Information on Derivative Financial Liabilities Held for Trading:

Negative differences on derivative financial liabilities held for trading:

| Deviseting Financial Liebilities Held for Trading | Current F | oniou   | Prior Period |         |
|---|-----------|---------|--------------|---------|
| Derivative Financial Liabilities Held for Trading | TL        | FC      | TL           | FC      |
| Forward Transactions                              | 96,264    | 116,755 | 7,868        | 57,125  |
| Swap Transactions                                 | 361,060   | 214,164 | 385,134      | 228,312 |
| Futures   |           |         |              |         |
| Options   | 263       | 26,614  | 430          | 38,407  |
| Other   |           | 42,762  |              |         |
| Total   | 457,587   | 400,295 | 393,432      | 323,844 |

#### 3. Banks and Other Financial Institutions:

#### a. Information on banks and other financial institutions:

|   | Current | Period     | Prior Period |           |  |
|---|---------|------------|--------------|-----------|--|
|   | TL      | FC         | TL           | FC        |  |
| Funds borrowed from the Central Bank of Turkey            |         |            |              |           |  |
| Funds borrowed from Domestic Banks and Institutions       | 210,689 | 236,181    | 111,052      | 127,813   |  |
| Funds borrowed from Foreign banks, institutions and funds |         | 10,701,338 |              | 7,803,577 |  |
| Total   | 210,689 | 10,937,519 | 111,052      | 7,931,390 |  |

#### b. Maturity analysis of funds borrowed:

|                      | Current | Period     | Prior Period |           |  |
|----------------------|---------|------------|--------------|-----------|--|
|                      | TL      | FC         | TL           | FC        |  |
| Short-term           | 186,621 | 5,599,202  | 108,183      | 4,036,524 |  |
| Medium and Long-term | 24,068  | 5,338,317  | 2,869        | 3,894,866 |  |
| Total                | 210,689 | 10,937,519 | 111,052      | 7,931,390 |  |

#### c. Information on funds borrowed:

Information on funds received through syndicated loans and securitization deals, which take a significant place among funds borrowed, are given below.

#### Syndicated loans:

| Date of Use    | Funds Borrowed                    | Maturity                              |
|----------------|-----------------------------------|---------------------------------------|
| September 2010 | USD 45,000,000 + EUR 115,000,000  | 2 years                               |
| May 2011       | USD 290,000,000 + EUR 626,000,000 | 1 year (with 1 year extension option) |
| September 2011 | USD 359,000,000 + EUR 603,000,000 | 1 year (with 1 year extension option) |

#### Securitization deals:

The Bank obtained funds by way of putting on securitization deals all its claims and receivables based on diversified payment rights in USD, EUR and GBP through TIB Diversified Payment Rights Finance Company, and all its claims and receivables based on FC debit and credit card receivables through TIB Card Receivables Funding Company Limited, both of which are special purpose vehicles established abroad.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

Information on funds received through securitization are given below.

| Date          | Special Purpose Vehicle (SPV)                  | Amount          | Final Maturity | Remaining Debt Amount as of 31.12.2011 |
|---------------|--|-----------------|----------------|--|
| November 2004 | TIB Diversified Payment Rights Finance Company | USD 600,000,000 | 7-10 years     | USD 89,600,000                         |
| May 2005      | TIB Diversified Payment Rights Finance Company | USD 700,000,000 | 5-8 years      | USD 118,750,000                        |
| December 2005 | TIB Card Receivables Funding Company Limited   | USD 350,000,000 | 8 years        | USD 127,561,065                        |
| June 2006     | TIB Diversified Payment Rights Finance Company | USD 800,000,000 | 5-8 years      | USD 344,000,000                        |
| March 2007    | TIB Diversified Payment Rights Finance Company | USD 550,000,000 | 7-8 years      | USD 430,000,000                        |
| October 2011  | TIB Diversified Payment Rights Finance Company | USD 75,000,000  | 5 years        | USD 75,000,000                         |
| October 2011  | TIB Diversified Payment Rights Finance Company | EUR 160,000,000 | 5-7 years      | EUR 160,000,000                        |

#### 4. Other Securities Issued (Net):

|       | Current Period |         | Prior Period |    |
|-------|----------------|---------|--------------|----|
|       | TL FC          |         | TL           | FC |
| Bills | 1,809,005      |         |              |    |
| Bonds | 1,019,442      | 952,974 |              |    |
| Total | 2,828,447      | 952,974 |              |    |

#### 5. Concentration of the liabilities of the Bank:

61% of the Bank's liabilities are comprised of deposits, 12% are comprised of funds obtained through repurchase transactions and 7% are comprised of borrowings. Deposits are distributed among a large variety of customers with different characteristics. The borrowings, on the other hand, are comprised of various funds obtained from financial institutions through syndication, securitization, post-financing and money market operations. No risk concentration exists related to the Bank's liabilities.

#### 6. Other Liabilities:

Other liabilities do not exceed 10% of the balance sheet total.

#### 7. Information on lease payables (net):

Liabilities resulting from finance lease transactions:

|                   | Current Period |     | Prior Period |       |
|-------------------|----------------|-----|--------------|-------|
|                   | Gross          | Net | Gross        | Net   |
| Less than 1 Year  | 12             | 5   | 3,405        | 3,164 |
| 1-5 Years         |                |     | 9            | 4     |
| More Than 5 Years |                |     |              |       |
| Total             | 12             | 5   | 3,414        | 3,168 |

#### 8. Information on derivative financial liabilities held for risk management:

The Bank does not have any derivative financial liabilities held for risk management purposes.

#### 9. Information on provisions:

#### a. Information on general loan loss provisions:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| General Loan Loss Provisions                    | 1,245,245      | 699,489      |
| Provision for Group I Loans and Receivables     | 1,039,640      | 533,110      |
| Provision for Group II Loans and Receivables(*) | 38,077         | 29,786       |
| Provision for Non-cash Loans                    | 117,154        | 76,626       |
| Other   | 50,374         | 59,967       |

<sup>(\*)</sup> Also includes general provision for Group II Non-cash Loans.

Within the framework of the "Regulation Regarding the Amendment of the Regulation on Procedures and Principles for Determination of Qualifications of Loans and Other Receivables by Banks and Provisions to be Set Aside", which was published in the Official Gazette dated 28 May 2011, no. 27947, TL 61,729 additional provision was set aside for 32,658 loans (7,914 group I loans/24,744 group II loans), whose maturities have been extended for up to one year and for 49,226 loans (37,144 group I loans/12,082 group II loans), whose maturities have been extended for more than a year.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### b. Reserves for employee benefits:

According to the related regulation and the collective bargaining agreements, the Bank is obliged to pay employee termination benefits to employees who retire, die, quit for their military service obligations, who have been dismissed as defined in the related regulation or to the female employees who have voluntarily quit within one year after the date of their marriage. In accordance with the related regulations, the amount of employee termination benefits is TL 2,731.85 (full TL amount as of 31 December 2011), which is one month salary for each service year and cannot exceed the base salary ceiling for employee termination benefits. The provision amount resulting from liabilities for employee termination benefits has been determined in line with the actuarial report prepared by an independent valuation firm and within this context, as of 31 December 2011 TL 235,821 provision was set aside and reflected to the financial statements (31 December 2010: TL 202,048).

The main actuarial assumptions used in the calculation of the employee termination benefits are as follows:

- discount and inflation rates, which vary by years, were used for the calculation and the real rate of increase in salaries was taken as 2%.
- TL 2,731.85 (full TL amount) salary ceiling, which was effective as at 31 December 2011 was taken into account for the calculations.
- the age of retirement is considered as the earliest age possible that an individual can retire.
- CSO 1980 table is used for the mortality rate for female and male employees

The movements related to provision for employee termination benefits are given below.

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Present value of defined benefit obligation at the beginning of the period | 202,048        | 150,371             |
| Service Cost   | 16,988         | 11,395              |
| Interest Cost  | 18,007         | 14,135              |
| Benefits paid  | -18,262        | -11,348             |
| Loss/(Gain) due to Settlements/Reductions/Terminations                     | 729            | 343                 |
| Actuarial loss/(gain)  | 16,311         | 37,152              |
| Defined benefit obligation at the end of the period                        | 235,821        | 202,048             |

In addition to the employee termination benefits, the Bank also allocates provision for the unused vacation pay. Provision for unused vacation pay for the year 2011 stands at TL 20,642 (31 December 2010: TL 18,059).

- c. Provisions for exchange losses in the principal amount of foreign currency indexed loans: Since foreign currency indexed loans are followed based on the rates on the lending date, the Bank incurs a loss if the exchange rates decrease and makes profit if the exchange rate increases. As of 31 December 2011, provision amount for the currency evaluation losses in the principal amount of foreign currency indexed loans is TL 2,989 and this amount is offset against foreign currency indexed loan balance in the financial statements.
- d. Specific provisions for non-cash loans, which are not indemnified and not converted into cash: TL 85,388 provision (31 December 2010: TL 151,902) is allocated for the non-cash loans of companies whose loans are followed under "Non-performing Loans" accounts.
- e. Information on other provisions:
- e.1. Provisions for potential risks: Taking the potential risks in the economy and in the markets into account, provision amounting to TL 950,000 was all provided in accordance with the precautionary principle.
- e.2. Liabilities arising from retirement benefits:
- Liabilities of pension funds founded as per the Social Security Act:

Within the scope of the explanations given in Part Three Note XVII, in the actuarial report which was prepared as of 31 December 2011 for Türkiye İş Bankası A.Ş. Emekli Sandığı Vakfı (İşbank Pension Fund), of which each Bank employee is a member, and which has been established according to the provisional Article 20 of the Social Security Act No. 506, the amount of actuarial and technical deficit stands at TL 1,338,159. Additional TL 19,914 provision was set aside for the difference between and the newly determined deficit amount and the TL 1,318,245 provision amount set aside by the Bank for the related pension fund until the current period.

The above mentioned actuarial audit, which was made in accordance with the principles of the related law, measures the cash value of the liability as of 31 December 2011, in other words; it measures the amount to be paid to the Social Security Institution by the Bank. CSO 1980 mortality table, 9.8% technical deficit interest rate and 33.5% premium rate were taken into account in calculations. Below table shows the cash values of premium and salary payments as of 31 December 2011, taking the health expenses within the Social Security Institution limits into account.

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Net Present Value of Total Liabilities Other Than Health | -3,666,014     | -3,401,547   |
| Net Present Value of Long Term Insurance Line Premiums   | 1,562,338      | 1,437,212    |
| Net Present Value of Total Liabilities Other Than Health | -2,103,676     | -1,964,335   |
| Net Present Value of Health Liabilities                  | -482,099       | -438,786     |
| Net Present Value of Health Premiums                     | 929,964        | 855,484      |
| Net Present Value of Health Liabilities                  | 447,865        | 416,698      |
| Pension Fund Assets                                      | 317,652        | 229,392      |
| Amount of Actuarial and Technical Deficit                | -1,338,159     | -1,318,245   |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

The assets of the pension fund are as follows:

|                      | Current Period | Prior Period |
|----------------------|----------------|--------------|
| Cash                 | 196,541        | 164,851      |
| Securities Portfolio | 94,007         | 52,569       |
| Other                | 27,104         | 11,972       |
| Total                | 317,652        | 229,392      |

On the other hand, after the transfer, the currently paid health benefits will be revised within the framework of the Social Security Institution legislation and related regulations.

#### 10. Information on Tax Liability:

a. Explanations related to current tax liability:

#### a.1. Information on tax provision:

Explanations in relation to taxation and tax calculations were stated in Note XVIII of Part 3. The remaining corporate tax liability after the deduction of the temporary tax amount stands at TL 186,206 as of 31 December 2011.

#### a.2. Information on taxes payable:

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Corporate Tax Payable             | 186,206        | 221,008      |
| Tax on Securities Income          | 110,023        | 73,024       |
| Tax on Real Estate Income         | 1,717          | 1,516        |
| Banking Insurance Transaction Tax | 52,361         | 36,466       |
| Foreign Exchange Transaction Tax  | 28             | 22           |
| Value Added Tax Payable           | 529            | 553          |
| Other                             | 21,045         | 17,830       |
| Total                             | 371,909        | 350,419      |

#### a.3. Information on premiums:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Social Security Premiums - Employees                  | 46             | 35           |
| Social Security Premiums - Employer                   | 53             | 41           |
| Bank Pension Fund Premiums - Employees                |                |              |
| Bank Pension Fund Premiums - Employer                 |                |              |
| Pension Fund Membership Fees and Provisions-Employees |                |              |
| Pension Fund Membership Fees and Provisions-Employer  |                |              |
| Unemployment Insurance - Employees                    | 1,618          | 600          |
| Unemployment Insurance – Employer                     | 3,237          | 1,202        |
| Others  |                |              |
| Total   | 4,954          | 1,878        |

#### b. Information on deferred tax liabilities: None.

#### 11. Information on payables for assets held for sale and discontinued operations:

The Bank has no payables for assets held for sale and discontinued operations.

#### 12. Subordinated loans used by the Bank:

There are no subordinated loans used by the Bank.

#### 13. Information on shareholders' equity:

#### a. Presentation of paid-in capital:

|                  | Current Period | Prior Period |
|------------------|----------------|--------------|
| Common shares    | 4,499,970      | 4,499,970    |
| Preferred shares | 30             | 30           |
| Total            | 4,500,000      | 4,500,000    |

#### b. Explanation as to whether the registered share capital system ceiling is applicable at the Bank, if so, the amount of registered share capital:

| Capital System            | Paid-in Capital | Ceiling   |
|---------------------------|-----------------|-----------|
| Registered Capital System | 4,500,000       | 7,000,000 |

c. The capital increase made in current period: None.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

- d. Information on capital increase through transfer from capital reserves during the current period: None.
- e. Significant commitments of the Bank related to capital expenditures within the last year and the following quarter, the general purpose thereof, and the estimation of funds required for them: There are no capital commitments.
- f. Previous periods' indicators related to income, profitability and liquidity, and the estimated effects of forecasts, which are to be made by taking into consideration the uncertainties of these indicators, on the Bank's equity: The Bank's balance sheet is managed in a prudent way to ensure that the effect of risks arising from interest rates, exchange rates and loans is at the lowest level. This contributes to the development of the Bank's income within a regularly increasing trend.
- g. Privileges Granted to Shares:

Group (A) shares each with a nominal value of 1 Kurus have the privileges of;

- receiving 20 times the number of shares in the distribution of bonus shares issued from conversion of extraordinary and revaluation reserves generated in accordance with the relevant laws (Article 18 of the Articles of Incorporation)
- exercising the preference rights as 20 times (Article 19 of the Articles of Incorporation), and
- 20 voting rights (Article 49 of the Articles of Incorporation)

Despite having a lower nominal value, Group (B) shares, each with a nominal value of 1 Kurus, have the same rights with the Group (C) shares having a nominal value of 4 Kurus each. Furthermore, Group (A) and (B) shares, each with a nominal value of 1 Kurus, are granted privileges in distribution of profits pursuant to Article 58 of the Articles of Incorporation.

h. Information on marketable securities value increase fund:

|  | Current Period |         | Prior Perio | · ·    |
|--|----------------|---------|-------------|--------|
|  | TL             | FC      | TL          | FC     |
| Associates, Subsidiaries and Jointly Controlled Entities | 1,728,832      |         | 2,286,085   |        |
| Valuation Difference                                     | 1,728,832      |         | 2,286,085   |        |
| Foreign Exchange Differences                             |                |         |             |        |
| Financial Assets Available for Sale                      | -385,877       | 137,501 | 173,694     | 55,435 |
| Valuation Difference                                     | -452,438       | 137,501 | 215,138     | 55,435 |
| Deferred Tax Effect on Valuation                         | 66,561         |         | -41,444     |        |
| Foreign Exchange Differences                             |                |         |             |        |
| Total  | 1,342,955      | 137,501 | 2,459,779   | 55,435 |

#### III. EXPLANATIONS AND FOOTNOTES ON OFF BALANCE SHEET ITEMS

- 1. Explanations to liabilities related to off-balance items:
- a. Types and amounts of irrevocable loan commitments:

Commitment for customer credit card limits amounts to TL 13,172,835 and commitment to pay for check leaves amounts to TL 4,914,758. The amount of commitment for the forward purchase of assets is TL 575,182 and for the forward sale of assets is TL 577,788.

b. The structure and amount of probable losses and commitments resulting from off-balance sheet items, including those below:

There are no probable losses related to off-balance sheet items, Commitments are shown in the table of "Off-Balance Sheet Items".

b.1. Guarantees, bank acceptances, collaterals that qualify as financial guarantees, and non-cash loans including other letters of credit:

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| Bank Acceptances  | 497,122        | 211,538      |
| Letters of Credit | 5,170,468      | 3,105,943    |
| Other Guarantees  | 1,001,081      | 339,787      |
| Total             | 6,668,671      | 3,657,268    |

b.2. Definite guarantees, provisional guarantees, suretyships and similar transactions:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Tentative Letters of Guarantee            | 1,201,212      | 531,378      |
| Certain Letters of Guarantee              | 13,702,059     | 8,746,294    |
| Advance Letters of Guarantee              | 3,005,909      | 1,629,506    |
| Letters of Guarantee Addressed to Customs | 905,572        | 523,800      |
| Other Letters of Guarantee                | 366,582        | 194,357      |
| Total                                     | 19,181,334     | 11,625,335   |

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### c. 1. Total Non-cash Loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-cash Loans against Cash Risks        | 347,699        | 178,890      |
| With Original Maturity of 1 Year or Less | 37,121         | 65,655       |
| With Original Maturity More Than 1 Year  | 310,578        | 113,235      |
| Other Non-cash Loans                     | 25,502,306     | 15,103,713   |
| Total                                    | 25,850,005     | 15,282,603   |

#### c. 2. Sectoral Risk Concentration of Non-cash Loans:

|                                  |           | Current | Current Period |        |           | Prior P | eriod     |        |
|----------------------------------|-----------|---------|----------------|--------|-----------|---------|-----------|--------|
|                                  | TL        | (%)     | FC             | (%)    | TL        | (%)     | FC        | (%)    |
| Agriculture                      | 114,202   | 1.15    | 40,730         | 0.26   | 85,956    | 1.32    | 21,708    | 0.25   |
| Farming and Raising Livestock    | 56,855    | 0.57    | 34,295         | 0.22   | 41,670    | 0.64    | 21,708    | 0.25   |
| Forestry                         | 56,233    | 0.57    | 6,088          | 0.04   | 42,884    | 0.66    |           |        |
| Fishery                          | 1,114     | 0.01    | 347            | 0.00   | 1,402     | 0.02    |           |        |
| Industry                         | 3,093,213 | 31.12   | 9,217,883      | 57.93  | 2,029,583 | 31.03   | 4,216,454 | 48.24  |
| Mining and Quarrying             | 100,355   | 1.01    | 120,057        | 0.75   | 68,219    | 1.04    | 72,721    | 0.83   |
| Manufacturing                    | 2,381,402 | 23.96   | 7,468,821      | 46.94  | 1,613,587 | 24.67   | 3,244,855 | 37.12  |
| Electricity, Gas, Water          | 611,456   | 6.15    | 1,629,005      | 10.24  | 347,777   | 5.32    | 898,878   | 10.29  |
| Construction                     | 1,959,406 | 19.71   | 1,990,183      | 12.50  | 764,308   | 11.68   | 1,022,071 | 11.69  |
| Services                         | 4,663,229 | 46.91   | 3,028,888      | 19.05  | 3,597,477 | 54.99   | 2,206,153 | 25.24  |
| Wholesale and Retail Trade       | 2,971,252 | 29.89   | 1,596,846      | 10.04  | 2,410,990 | 36.86   | 1,345,446 | 15.39  |
| Hotel and Restaurant Services    | 100,326   | 1.01    | 17,434         | 0.11   | 85,046    | 1.30    | 12,157    | 0.14   |
| Transportation and Communication | 261,017   | 2.63    | 844,742        | 5.31   | 231,230   | 3.53    | 359,364   | 4.11   |
| Financial Institutions           | 809,012   | 8.14    | 262,107        | 1.65   | 518,305   | 7.92    | 251,770   | 2.88   |
| Real Estate and Rental Services  | 247,980   | 2.49    | 187,276        | 1.18   | 163,514   | 2.50    | 174,031   | 1.99   |
| Self-Employed Services           | 205,340   | 2.07    | 104,368        | 0.66   | 135,109   | 2.07    | 43,521    | 0.50   |
| Educational Services             | 16,043    | 0.16    | 6,926          | 0.04   | 12,706    | 0.19    | 10,116    | 0.12   |
| Health and Social Services       | 52,259    | 0.52    | 9,189          | 0.06   | 40,577    | 0.62    | 9,748     | 0.11   |
| Others                           | 110,221   | 1.11    | 1,632,050      | 10.26  | 64,346    | 0.98    | 1,274,547 | 14.58  |
| Total                            | 9,940,271 | 100.00  | 15,909,734     | 100.00 | 6,541,670 | 100.00  | 8,740,933 | 100.00 |

#### c. 3. Non-cash Loans classified under Group I and Group II:

|   | Group I   |            | Group II |         |
|---|-----------|------------|----------|---------|
|   | TL        | FC         | TL       | FC      |
| Non-cash Loans                                    | 9,880,158 | 15,735,113 | 60,113   | 174,621 |
| Letters of Guarantee                              | 9,855,935 | 9,114,160  | 60,113   | 151,126 |
| Bank Acceptances                                  | 3,628     | 491,219    |          | 2,275   |
| Letters of Credit                                 |           | 5,154,448  |          | 16,020  |
| Endorsements                                      |           | 375,869    |          |         |
| Underwriting Commitments of the Securities Issued |           |            |          |         |
| Factoring Related Guarantees                      |           |            |          |         |
| Other Guaranties and Warranties                   | 20,595    | 599,417    |          | 5,200   |

#### 2. Information on Derivative Financial Instruments:

Majority of the Bank's derivative transactions comprise currency and interest rate swaps, forward foreign exchange trading as well as currency and interest rate options. Even though some derivative transactions economically provide risk hedging, since all necessary conditions to be defined as items suitable for financial risk hedging accounting are not met, they are recognized as "held for trading purposes" within the framework of "TAS 39 - Financial Instruments: Recognition and Measurement".

#### 3. Explanations Related to Contingencies and Commitments:

The balance of the "Other Irrevocable Commitments" account, under which the amount of letters of guarantees, guarantees and commitments submitted by the Bank pursuant to its own internal affairs, and guarantees given to third parties by other institutions in favor of the Bank and the commitments due to housing loans extended within the scope of unfinished house projects are followed, stands at TL 4,564,163. TL 4,914,758 liability of the Bank regarding the checks given to customers is presented under off balance sheet commitments, as per the related regulations. In case the cheques presented for payment to beneficiaries are not covered, the Bank will be obliged to pay the uncovered amount up to TL 600 (exact amount) for the cheques that are subject to the Law no. 3167 on "the Regulation of Payments by Cheque and Protection of Cheque Holders", within the framework of the Law no. 6273 on "Amendments in the Cheque Law", which came into effect after being published in the Official Gazette dated 3 February 2012, and up to TL 1,000 (exact amount) for the cheques that are subject to the "Cheque Law" no. 5941. The Bank will try to collect the amount paid from the customer and the uncollected amount will be followed under "Indemnified Non-Cash Loans".

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 4. Explanations related to transactions made on behalf of or on the account of others:

It is explained in Note X under Part Four.

#### IV. EXPLANATIONS AND FOOTNOTES ON THE INCOME STATEMENT

#### 1.a. Information on interest income on loans:

|  | Current Period |           | Prior Period |         |
|--|----------------|-----------|--------------|---------|
|  | TL             | FC        | TL           | FC      |
| Interest Income on Loans(*)                                    |                |           |              |         |
| Short-term Loans   | 2,385,234      | 222,351   | 2,116,537    | 135,680 |
| Medium and Long-term Loans                                     | 3,282,183      | 983,467   | 2,909,977    | 545,832 |
| Interest on Non-performing Loans                               | 260,389        | 1         | 239,703      | 59      |
| Premiums Received from State Resource Utilization Support Fund |                |           |              |         |
| Total  | 5,927,806      | 1,205,819 | 5,266,217    | 681,571 |

<sup>(\*)</sup> Includes fee and commission income on cash loans.

#### 1.b. Information on interest income on banks:

|                                   | Current | Current Period |         | eriod  |
|-----------------------------------|---------|----------------|---------|--------|
|                                   | TL      | FC             | TL      | FC     |
| The Central Bank of Turkey        |         |                | 104,265 |        |
| Domestic Banks                    | 373     | 832            | 342     | 466    |
| Foreign Banks                     | 5,722   | 10,643         | 9,936   | 33,422 |
| Foreign Head Offices and Branches |         |                |         |        |
| Total                             | 6,095   | 11,475         | 114,543 | 33,888 |

#### 1.c. Information on interest income from securities:

|   | Current Period |         | Prior P   | eriod   |
|---|----------------|---------|-----------|---------|
|   | TL             | FC      | TL        | FC      |
| Interest Income on Financial Assets Held for Trading                      | 35,548         | 121     | 40,601    | 97      |
| Interest Income on Financial Assets at Fair Value through Profit and Loss |                |         |           |         |
| Interest Income on Financial Assets Available for Sale                    | 1,575,705      | 397,789 | 1,549,519 | 444,629 |
| Investments Held to Maturity  | 1,711,870      | 482     | 1,629,316 | 2,880   |
| Total   | 3,323,123      | 398,392 | 3,219,436 | 447,606 |

#### 1.d. Information on interest income received from associates and subsidiaries:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Interest Received from Associates and Subsidiaries | 19,658         | 7,154        |

#### **2.a.** Information on interest expense from funds borrowed:

|                                   | Current Pe | niou :  | Prior Period |         |
|-----------------------------------|------------|---------|--------------|---------|
|                                   | TL         | FC      | TL           | FC      |
| Banks                             | 10,891     | 175,407 | 356,510      | 115,475 |
| Central Bank of Turkey            |            |         |              |         |
| Domestic Banks                    | 10,891     | 4,106   | 10,494       | 4,382   |
| Foreign Banks                     |            | 171,301 | 346,016      | 111,093 |
| Foreign Head Offices and Branches |            |         |              |         |
| Other Institutions                |            | 43,085  |              | 39,192  |
| Total(*)                          | 10,891     | 218,492 | 356,510      | 154,667 |

<sup>(\*)</sup> Includes fee and commission expenses regarding to cash loans.

## Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 2.b. Information on interest paid to associates and subsidiaries:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Interest Paid to Associates and Subsidiaries | 75,494         | 95,190       |

#### 2.c. Information on interest paid to marketable securities issued:

|                                    | Current | Period | Prior I | Period |
|------------------------------------|---------|--------|---------|--------|
|                                    | TL      | FC     | TL      | FC     |
| Interest Paid to Securities Issued | 166,065 | 41,983 |         |        |

#### 2.d. Information on Interest Expense on Deposits According to Maturity Structure:

|                                |                    |                    |                       | Time D                 | eposits           |                  |                         |           |
|--------------------------------|--------------------|--------------------|-----------------------|------------------------|-------------------|------------------|-------------------------|-----------|
|                                | Demand<br>Deposits | Up to One<br>Month | Up to Three<br>Months | Up to<br>Six<br>Months | Up to<br>One Year | Over One<br>Year | Accumulated<br>Deposits | Total     |
| TL                             |                    |                    |                       |                        |                   |                  |                         |           |
| Bank Deposits                  | 3                  | 8,589              | 32,879                | 6,043                  | 2,244             | 3,060            |                         | 52,818    |
| Savings Deposits               | 8                  | 724,326            | 1,917,244             | 166,770                | 34,497            | 34,021           |                         | 2,876,866 |
| Public Sector Deposits         | 18                 | 7,495              | 13,466                | 825                    | 2                 | 483              |                         | 22,289    |
| Commercial Deposits            | 119                | 146,430            | 400,254               | 76,510                 | 7,719             | 3,992            |                         | 635,024   |
| Other Institutions Deposits    |                    | 72,943             | 206,982               | 183,437                | 104,802           | 58               |                         | 568,222   |
| Deposits with 7 Days<br>Notice |                    |                    |                       |                        |                   |                  |                         |           |
| Total                          | 148                | 959,783            | 2,570,825             | 433,585                | 149,264           | 41,614           |                         | 4,155,219 |
| FC                             |                    |                    |                       |                        |                   |                  |                         |           |
| Foreign Currency<br>Deposits   | 62                 | 184,227            | 424,342               | 84,772                 | 11,320            | 93,440           |                         | 798,163   |
| Bank Deposits                  | 36                 | 3,006              | 9,806                 | 5,723                  | 1,686             | 3,593            |                         | 23,850    |
| Deposits with 7 Days<br>Notice |                    |                    |                       |                        |                   |                  |                         |           |
| Precious Metals<br>Deposits    |                    |                    |                       |                        |                   |                  |                         |           |
| Total                          | 98                 | 187,233            | 434,148               | 90,495                 | 13,006            | 97,033           |                         | 822,013   |
| Grand Total                    | 246                | 1,147,016          | 3,004,973             | 524,080                | 162,270           | 138,647          |                         | 4,977,232 |

#### 3. Information on dividend income:

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Financial Assets Held for Trading                      |                |                     |
| Financial Assets at Fair Value Through Profit and Loss |                |                     |
| Financial Assets Available for Sale                    | 1,191          | 543                 |
| Other  | 554,511        | 368,667             |
| Total  | 555,702        | 369,210             |

#### 4. Information on trading income/losses (Net):

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Profit                                     |                |              |
| Securities Trading Gains                   | 126,758        | 515,302      |
| Gains on Derivative Financial Instruments  | 3,875,154      | 2,753,087    |
| Foreign Exchange Gains                     | 78,524,978     | 51,117,861   |
| Losses (-)                                 |                |              |
| Securities Trading Losses                  | 10,771         | 892          |
| Losses on Derivative Financial Instruments | 3,543,391      | 2,824,133    |
| Foreign Exchange Losses                    | 78,666,655     | 51,426,595   |
| Trading Income/Losses (Net)                | 306,073        | 134,630      |

The profit amount arising from foreign currency changes related to derivative transactions stands at TL 3,047,210, the loss amount stands at TL 2,614,733 and the amount of net profit is TL 432,477 (31 December 2010 profit: TL 2,362,784, loss: TL 1,801,277).

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 5. Information on other operating income:

81% of the other operating income arises from the collections or reversals of the provisions set aside in prior years for various reasons mainly for non-performing loans. The share of income from fixed assets sale in other operating income is 12%. The fixed asset sale includes TL 62,478 sales profit from the sale of the shares of Visa and Mastercard, which are qualified as available-for-sale securities. The remaining part of the other operating income is composed of the fee income received from customers on various banking services.

#### 6. Information on provision for loans and other receivables:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Specific Provisions for Loans and Other Receivables  | 597,457        | 769,520      |
| Group III Loans and Receivables  | 438,637        | 568,535      |
| Group IV Loans and Receivables   | 15,376         | 33,590       |
| Group V Loans and Receivables  | 143,444        | 167,395      |
| General Loan Provision Expenses  | 545,756        | 234,456      |
| Provision Expenses for Potential Risks   |                |              |
| Marketable Securities Impairment Losses  | 3,844          | 100          |
| Financial Assets at Fair Value through Profit and Loss   | 3,844          | 100          |
| Financial Assets Available for Sale  |                |              |
| Impairment Losses on Investments in Associates, Subsidiaries, Jointly Controlled Entities and Investments Held to Maturity | 17,886         |              |
| Investment in Associates   |                |              |
| Subsidiaries   | 17,886         |              |
| Jointly Controlled Entities  |                |              |
| Investments Held to Maturity   |                |              |
| Others   | 218,850        | 131,373      |
| Total  | 1,383,793      | 1,135,449    |

#### 7. Other operating expenses:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Personnel Expenses   | 1,819,222      | 1,625,420    |
| Reserve for Employee Termination Benefits  | 33,773         | 51,677       |
| Bank Pension Fund Deficit Provisions   | 19,914         | 22,260       |
| Impairment Losses on Tangible Assets   |                | 36,433       |
| Depreciation Expenses of Tangible Assets   | 165,487        | 145,245      |
| Impairment Losses on Intangible Assets   |                |              |
| Impairment Losses on Goodwill  |                |              |
| Amortization Expenses of Intangible Assets   | 46,358         | 46,077       |
| Impairment Losses on Share of Participations Accounted for Using the Equity Method |                |              |
| Impairment Losses on Assets to be Disposed   | 1,147          | 1,039        |
| Depreciation Expenses of Assets to be Disposed                                     | 7,034          | 6,033        |
| Impairment Losses on Assets Held for Sale and Subject to Discontinued Operations   |                |              |
| Other Operating Expenses   | 1,092,965      | 905,425      |
| Operating Lease Expenses   | 156,120        | 128,237      |
| Repair and Maintenance Expenses  | 19,758         | 16,852       |
| Advertisement Expenses   | 144,643        | 133,191      |
| Other Expenses   | 772,444        | 627,145      |
| Loss on Sale of Assets   | 1,904          | 30,650       |
| Other  | 293,395        | 332,864      |
| Total  | 3,481,199      | 3,203,123    |

#### 8. Information on profit/loss before taxes including profit/loss from continuing and discontinued operations:

The Bank's profit before tax is generated from its continuing operations. The profit before tax consists of net interest income of TL 4,561,800, net fee and commission income of TL 1,428,583 and the other operation expenses amount to TL 3,481,199.

#### 9. Information on provision for taxes including taxes from continuing and discontinued operations:

As of 31 December 2011 the Bank's total tax provision of TL 630,793 consists of current tax expense of TL 296,063 and deferred tax expense of TL 334,730.

#### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 10. Information on net operating profit/loss after taxes including net profit/loss from continuing and discontinued operations:

The Bank's net profit generated from its continuing operations amounts to TL 2,667,487.

#### 11. Explanation on Net Period Profit/Loss:

- a. Income and expense resulting from regular banking activities: No further explanation on operating results is needed for better understanding of the Bank's performance in the period 1 January 2011 31 December 2011.
- b. Any changes in estimations that might have a material effect on current and subsequent period results: No disclosure is required.
- c. "Other" item under "Fees and Commissions Received" in the Income Statement is composed of fees and commissions received from various banking operations, mainly from credit card operations and capital market operations.
- d. Other items do not exceed 10% of the total amount of the income statement.

#### V. EXPLANATIONS AND NOTES ON THE STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

The paid-in capital is TL 4,500,000 in legal records. As of balance sheet date, the balance of legal reserves is TL 1,646,564 and the balance of extraordinary reserves is TL 5,890,766.

In the current period, the change in other reserves item is a result of the conversion profit of foreign branches.

The details of revaluation surplus of securities are shared in the Note no. V-II-13-h. TL 66,561 of this amount is the deferred tax effect on available for sale securities (31 December 2010: TL -41,444).

#### VI. EXPLANATIONS AND NOTES ON THE STATEMENT OF CASH FLOWS

The operating profit of TL 3,227,392 before the changes in operating assets and liabilities consists of TL 10,738,853 of interest received predominantly from loans and securities, and TL 6,056,019 of interest predominantly paid on mainly deposits, money market operations and funds borrowed by the Bank.

The effect of changes in foreign exchange rates on cash and cash equivalents is approximately TL 652,811 as of 31 December 2011 (31 December 2010: TL -70.624).

Cash, cash in foreign currency, unrestricted deposits in Central Bank of Turkey, money in transit, cheques purchased, precious metals, money market operations as well as demand deposits and time deposits up to 3 months are defined as cash and cash equivalents.

#### Cash and cash equivalents at the beginning of the period:

|   | Current Period<br>31.12.2010 | Prior Period<br>31.12.2009 |
|---|------------------------------|----------------------------|
| Cash  | 5,647,529                    | 6,967,878                  |
| Cash in TL and Foreign Currency                         | 923,709                      | 777,586                    |
| Central Bank of Turkey and Other                        | 4,723,820                    | 6,190,292                  |
| Cash Equivalents  | 3,130,509                    | 6,132,582                  |
| Banks' Demand Deposits and Time Deposits Up to 3 Months | 3,130,509                    | 6,132,582                  |
| Money Market Receivables                                |                              |                            |
| Total Cash and Cash Equivalents                         | 8,778,038                    | 13,100,460                 |

The total amount resulting from the transactions made in the previous period, shows the total cash and cash equivalents as of the beginning of the current period.

#### Cash and cash equivalents at the end of the period:

|   | Current Period<br>31.12.2011 | Prior Period 31.12.2010 |
|---|------------------------------|-------------------------|
| Cash  | 6,920,592                    | 5,647,529               |
| Cash in TL and Foreign Currency                         | 1,120,445                    | 923,709                 |
| Central Bank of Turkey and Other                        | 5,800,147                    | 4,723,820               |
| Cash Equivalents  | 2,178,731                    | 3,130,509               |
| Banks' Demand Deposits and Time Deposits Up to 3 Months | 2,135,604                    | 3,130,509               |
| Money Market Receivables                                | 43,127                       |                         |
| Total Cash and Cash Equivalents                         | 9,099,323                    | 8,778,038               |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### VII. EXPLANATIONS AND FOOTNOTES ON THE BANK'S RISK GROUP

1. Information on the volume of transactions relating to the Bank's risk group, incomplete loan and deposit transactions and period's profit and loss:

#### a. Current Period:

|   | Investments in Associates,<br>Subsidiaries and Jointly<br>Controlled Entities (Joint<br>Ventures) |           | Direct and Indirect<br>Shareholders of the Bank |          | Other Real Persons and<br>Corporate Bodies that have<br>been Included in the Risk<br>Group |         |
|---|---|-----------|---|----------|--|---------|
| Bank's Risk Group                       | Cash  | Non-Cash  | Cash  | Non-Cash | Cash Non-Cash  |         |
| Loans and other receivables             |   |           |   |          |  |         |
| Balance at the beginning of the period  | 300,597   | 1,506,659 |   | 19       | 552,895  | 107,985 |
| Balance at the end of the period        | 538,591   | 2,188,952 | 2   | 19       | 892,899  | 148,663 |
| Interest and commission income received | 19,658  | 175       |   |          | 41,745   | 1,042   |

#### b. Prior Period:

|   | Investments in Associates,<br>Subsidiaries and Jointly<br>Controlled Entities (Joint<br>Ventures) |           | Direct and Indirect<br>Shareholders of the Bank |          | Other Real Persons and<br>Corporate Bodies that have<br>been Included in the Risk<br>Group |          |
|---|---|-----------|---|----------|--|----------|
| Bank's Risk Group                       | Cash  | Non-Cash  | Cash  | Non-Cash | Cash   | Non-Cash |
| Loans and other receivables             |   |           |   |          |  |          |
| Balance at the beginning of the period  | 162,500   | 1,381,322 |   | 10       | 444,192  | 102,324  |
| Balance at the end of the period        | 300,597   | 1,506,659 |   | 19       | 552,895  | 107,985  |
| Interest and commission income received | 7,154   | 286       |   |          | 25,523   | 1,107    |

#### c.1. Information on deposits held by the Bank's risk group:

| Bank's Risk Group                      | Investments in Associates,<br>Subsidiaries and Jointly<br>Controlled Entities (Joint<br>Ventures) |              | Direct and Indirect<br>Shareholders of the Bank |              | Other Real Persons and<br>Corporate Bodies that have<br>been Included in the Risk<br>Group |              |
|--|---|--------------|---|--------------|--|--------------|
| Deposits                               | Current<br>Period   | Prior Period | Current<br>Period                               | Prior Period | Current<br>Period  | Prior Period |
| Balance at the beginning of the period | 1,218,847   | 1,514,269    | 840,520   | 237,295      | 1,370,925  | 882,232      |
| Balance at the end of the period       | 1,430,686   | 1,218,847    | 549,679   | 840,520      | 1,725,317  | 1,370,925    |
| Interest expense on deposits           | 67,370  | 91,290       | 63,241  | 37,588       | 79,389   | 59,023       |

#### c.2. Information on forward and option agreements and other similar agreements made with the Bank's risk group:

|  | Investments in Associates,<br>Subsidiaries and Jointly<br>Controlled Entities (Joint<br>Ventures) |              | Direct and Indirect<br>Shareholders of the Bank |              | Other Real Persons and<br>Corporate Bodies that have<br>been Included in the Risk<br>Group |              |
|--|---|--------------|---|--------------|--|--------------|
| Bank's Risk Group                                  | Current<br>Period   | Prior Period | Current<br>Period                               | Prior Period | Current<br>Period  | Prior Period |
| Transactions at Fair Value Through Profit and Loss |   |              |   |              |  |              |
| Beginning of the period                            |   | 3,581        |   |              | 10,200   |              |
| End of the period                                  | 557,190   |              |   |              | 188,145  | 10,200       |
| Total Profit/Loss                                  | 13,438  | 95           |   |              | 2,609  | 539          |
| Transactions for hedging purposes                  |   |              |   |              |  |              |
| Beginning of the period                            |   |              |   |              |  |              |
| End of the period                                  |   |              |   |              |  |              |
| Total Profit/Loss                                  |   |              |   |              |  |              |

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### 2. In connection with the Bank's risk group

a. The relationship of the Bank with corporations in its risk group and under its control regardless of any transactions between the parties:

All types of corporate and retail banking services are provided to these corporations in line with the articles of Banking Law.

**b.** The type and amount of transaction carried out, and its ratio to the overall transaction volume, values of principal items and their ratios to overall items, pricing policy and other items in addition to the structure of the relationship:

The transactions carried out are mainly loan and deposit transactions. The ratio of loans extended to the risk group to the overall loans is 1.56%, while the ratio to the overall assets is 0.89%; the ratio of deposits of the risk group corporations to the overall deposits is 3.77%, while the ratio to overall liabilities is 2.29%. Comparable price method is used in pricing the transactions.

c. Purchase and sale of real estates, other assets and services, agency agreements, finance lease contracts, transfer of information obtained through research and development, license agreements, funding (including loans and provision of support as cash capital or capital-in-kind), guarantees and collaterals, and management agreements:

The Bank acquires its properties through its associate, İş Finansal Kiralama A.Ş., when required. The Bank's branches act as agents for Anadolu Anonim Türk Sigorta Şirketi and Anadolu Hayat Emeklilik A.Ş. Furthermore, through its branches the Bank also acts as agent for İş Yatırım Menkul Değerler A.Ş. Of the 38 mutual funds, which were founded by the Bank, 26 of them are managed by İş Portföy Yönetimi A.Ş. and 12 of them are managed by İş Yatırım Menkul Değerler A.Ş.

If requested, cash and non-cash loan requirements of corporations within the risk group are met in accordance with the limits imposed by the Banking Law and the prevailing market conditions.

#### 3. Total salaries and similar benefits paid to the key management personnel

Benefits paid to key management personnel in the year 2011 amount to TL 14,692 (31 December 2010: TL 13,740).

#### VIII. EXPLANATIONS ON THE BANK'S DOMESTIC, FOREIGN, OFF-SHORE BRANCHES AND REPRESENTATIVE OFFICES

|                                | Number | Employees |                            |              |               |
|--------------------------------|--------|-----------|----------------------------|--------------|---------------|
| Domestic Branches(*)           | 1,184  |           |                            |              |               |
|                                |        |           | Country of Incorporation   |              |               |
| Foreign Representative Offices | 1      | 1         | People's Republic of China |              |               |
|                                | 1      | 1         | Egypt                      |              |               |
|                                |        |           |                            | Total Assets | Legal Capital |
| Foreign Branches               | 1      | 24        | England                    | 6,016,844    | 291           |
|                                | 14     | 176       | TRNC                       | 893,104      | 80,000        |
|                                | 1      | 10        | Iraq                       | 29,345       | 13,327        |
| Off-Shore Branches             | 1      | 8         | Bahrain                    | 18,735,932   |               |

 $<sup>(*) \ \</sup>textit{The Branches located in Free Trade Zones in Turkey are included among domestic branches}.$ 

#### IX. ISSUES WHICH OCCURRED AFTER DATE OF THE BALANCE SHEET DATE

- 1. Within the framework of the resolution made by İşbank Board of Directors on 30 November 2010 and 23 December 2011 regarding the issuance of borrowing instrument, the Bank has issued bank bills with a nominal value of TL 1,000,000 and a maturity of 175 days; in January 2012. The interest rate for the related bills with the redemption date 18 July 2012 was at 11.14% (annual simple interest).
- 2. On 1 February 2012, the Bank's Board of Directors made a resolution to raise the registered capital ceiling of İşbank to TL 10,000,000 from TL 7,000,000 and to amend the articles 5, 18, 19, 49, 58, 62 and provisional article 17 of İşbank's Articles of Incorporation and on the same date it was publicly disclosed.
- 3. On 13 February 2012, the Bank's Board of Directors decided to increase the paid-in capital of Closed Joint Stock Company İşbank, a subsidiary of İşbank, from 523 million Rubles to 1,723 million Rubles by 1,200 million Rubles (approximately USD 40.2 million) in cash and to exercise İşbank's preferential rights amounting to 1,200 million Rubles due to the related capital increase and on the same date it was publicly disclosed.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART SIX: OTHER EXPLANATIONS

#### I. The Bank's Credit Ratings and Related Explanations:

|   | Rating       | Outlook (*) | Explanation   |
|---|--------------|-------------|---|
| MOODY'S   | <del>.</del> | ····        |   |
| Bank Financial Strength                           | C-           | Stable      | Indicates that the Bank's stand-alone financial strength is adequate.   |
| Long-Term Foreign Currency Deposit                | Ba3          | Positive    | Same as the rating for Turkey.  |
| Long-Term Local Currency Deposit                  | Baa2         | Stable      | Indicates that the Bank's credibility is adequate.  |
| Short-Term Foreign Currency Deposit               | NP           | -           | Same as the rating for Turkey.  |
| Short-Term Local Currency Deposit                 | P-2          | -           | Indicates that the Bank's credibility is high.  |
| FITCH RATINGS                                     |              |             |   |
| Long-Term Foreign Currency Issuer Default Rating  | BBB-         | Stable      | At investment level. Shows that the Bank's credibility is "good" It is one notch above the country rating.  |
| Long-Term Local Currency Issuer Default Rating    | BBB-         | Stable      | At investment level. Shows that the Bank's credibility is "good" It is one notch above the country rating.  |
| Short-Term Foreign Currency Issuer Default Rating | F3           | -           | At investment level. Shows that the capacity for timely paymen of financial commitments is adequate.  |
| Short-Term Local Currency Issuer Default Rating   | F3           | -           | At investment level. Shows that the capacity for timely paymen of financial commitments is adequate.  |
| National Long-Term Rating                         | AAA (tur)    | Stable      | Shows highest credit quality (national).  |
| Viability Rating                                  | bbb-         | -           | Shows that the Bank's credibility is "good". Basic financial indicators are adequate.   |
| Support Rating                                    | 3            | -           | There is a moderate probability of support.   |
| STANDARD & POOR'S                                 |              |             |   |
| Long-Term Counterparty Credit Rating              | BB           | Positive    | Same as the FC country rating given for Turkey.   |
| Long-Term Certificate of Deposit                  | BB           | -           | Same as the FC country rating given for Turkey.   |
| Short-Term Counterparty Credit Rating             | В            | -           | Indicates that it has the capacity to meet its financial commitment on the obligation.  |
| Short-Term Certificate of Deposit                 | В            | -           | Indicates that it has the capacity to meet its financial commitment on its obligations.   |
| Long-Term National Scale Rating                   | trAA         | -           | Indicates that its capacity to meet its financial commitments on the obligation is strong.  |
| Short-Term National Scale Rating                  | trA-1        | -           | It is the highest rating in this category and indicates that the Bank's capacity to pay its short-term debt is higher than the other institutions in the country. |

#### The dates below given are on which the Bank's credit ratings/outlook was last updated:

Moody's: 7 October 2010, Fitch Ratings: 28 November 2011, Standard & Poor's: 22 February 2010

#### (\*) Outlook:

"Stable" indicates that the current rating will not be changed in the short term, "positive" indicates that the current rating is very likely to be upgraded and "negative" indicates that the current rating is very likely to be downgraded.

### Unconsolidated Financial Statements as of and for the Year Ended 31 December 2011

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Part Three)

#### PART SEVEN: EXPLANATIONS ON THE INDEPENDENT AUDITORS' REPORT

#### I. EXPLANATIONS ON THE INDEPENDENT AUDITORS' REPORT:

The Bank's unconsolidated financial statements and footnotes to be disclosed to public as of 31 December 2011 are audited by Akis Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (the Turkish member firm of KPMG International Cooperative, a Swiss entity) and except for the effect of the matter on the financial statements described in the fourth paragraph of the report dated 14 February 2012, it is stated that the accompanying unconsolidated financial statements give a true and fair view of the Bank's financial position and results of its operations as of 31 December 2011.

#### II. EXPLANATIONS AND FOOTNOTES OF THE INDEPENDENT AUDITORS

There are no significant issues or necessary disclosures or notes in relation to the Bank's operations other than those mentioned above.